

UNITED STATES JUDO FEDERATION, INC.  
MEETING OF THE BOARD OF DIRECTORS  
Tuesday, November 12, 2024, 1:30 pm  
Las Vegas, Nevada

**I. Call to Order, Seating of Delegates – 1:35 pm by Mitchell Palacio**

- A. Welcome by the Chairman
- B. Presentation of Past USJF members

**II. Moment of Silence for those who have passed since our last meeting**

**III. Adoption of Agenda – Motion: Neil Simmon, Second: Larry Tsutsui, Motion Approved.**

**IV. Reports:**

- A. President:
  - 9. Website Menu
    - a) *Menu has been updated. Mainly reorganized*
    - b) *Terri has asked that the National Office is informed when changes are made to the website to help answer questions*
  - 10. Online Courses
    - a) *Making changes to the learning website with input from members*
  - 11. Referee Development
    - a) *Working to meet the needs of the younger generation*
  - 12. Training Camp – Fresno
    - a) *Over 100 people on the mat at the event*
    - b) *Congratulations to Fresno for putting on such a great event*
    - c) *The Coach Social was a successful event*

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13. IJF Veterans and Kata Championships
  - a) *Dr. Medani is the USJF Photographer at the IJF Tournament*
  - b) *He attended the Kata Championships*
  - c) *He hopes to show the intensity of Kata*
  - d) *Congratulations to the winners of the tournament*
14. Organization – Scenario
  - a) *Brand: UxA, Assets: none, National Office: leased*
  - b) *Brand: AxJ, Assets: none, National Office: none*
  - c) *Brand UxA has no assets and if sued will declare bankruptcy*
  - d) *Brand AxJ is like brand UxA*
  - e) *Brand: UxJF, Assets: \$2 Million, National Office: owned*
  - f) *Brand UxJF has to protect its assets*
  - g) *There is always a money component*
15. Leadership Transition
  - a) *1<sup>st</sup> Vice President, Josh Kindelberger will conduct the corporation's business today*
  - b) *Parliamentarian – Chase Morinaka*
16. 1<sup>st</sup> Vice President – Joshua Kindelberger
  - a) *Trip to Hawaii – We saw many dojos and talked as a group about USJF and Hawaii*
  - b) *Training – How do we market these?*
  - c) *Looking at how do we grow Judo*
    - (1) *Referees are needed*
    - (2) *Referee training clinics were created*
17. 2<sup>nd</sup> Vice President – Chase Morinaka
  - a) *Marketing Seminar held for Florida State YDK*
  - b) *Currently conducting a marketing asset inventory for USJF*
  - c) *Reviewed YDK Websites*

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- d) Reviewed Club Websites
- e) Reviewed Clun, USJF and others Social Media
- f) Reviewed USJF and other organization websites
- g) Reviewed influencer channels
- h) Reviewed current USJF communications strategy
- i) Florida State YDK has already seen improvements from the marketing seminar
- j) Premier Judo has seen success with their first tournament with 4 teams attending
- k) The event had a live broadcast and announcers
- l) There are lots of things happening that we are not sharing
- m) We created stickers, beach balls, and other items that people really loved
- n) People need help finding Judo and Connecting with quality judo services
- o) USJF can assist Sensei's with Marketing
- p) We need to connect with Judoka and Parents as many don't really know what USJF does
- q) Services: Grow Judoka Passion for Judo, Educate our Judo Sensei with Models and Resources, Grow the Club's Knowledge of Resources
- r) Marketing needs communication with clubs, members, and sensei
- s) Marketing committee – Chase, Hannah and Ryan
- t) We need to funnel people to social media and news
- u) We need to funnel people to the clubs and YDK
- v) Keith Chu: The YDK has a hard time communicating to members as well. He asks that the YDK can communicate to their members as well.

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**V. Motion to recess – Motion: Diba, Second: Kevin, Approved 3:07 pm, Resumed 3:20 pm**

10. Financial Report – Rome Acopan Jr
  - a) *Updated Fiscal Year 2023-2024*
  - b) *Financially we are strong*
  - c) *We have a surplus of funds*
  - d) *We plan to return funds to the YDK from surplus funds*
  - e) *The monthly membership of \$9.99 is on the website now*
  - f) *We need to fix the website for the membership*
  - g) *We are no longer sanctioning American Judo Tournaments at this time*
11. Board of Examiners – Promotion Committee
  - a) *Promoted 10, Declined 1*
  - b) *Going to do a Zoom Meeting about Form 20 for Updates*
  - c) *Working on Promotion Committee handbook*
12. Board of Examiners
  - a) *Miki Takamori is working on Special Needs program*
  - b) *Self Defense Certification is moving forward*
  - c) *Newaza Tournament Rules are being looked at*
  - d) *Incorporate rules from 2016 to be put into By-laws on website*
  - e) *Changes to Form 20 have been approved*
  - f) *Task force for YDK voting for small YDK has still not been formed*
  - g) *President Promotion Authority to be looked at by the ad hoc committee to present in April*
  - h) *Fee increase for self defense and kata certification approved by BoE*
  - i) *Don rank fee increase approved by BoE*

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13. Executive Director – Robert Fukuda
  - a) *Spring Meeting in Miami Florida April 25 and 26, 2025*
  - b) *Flyer has been sent out*
  - c) *2025 Summer Nationals in Honolulu Hawaii July 19 and 20, 2025*
  - d) *8500 members steady at this point*

**VI. Board Ratification of Actions – Motion: Kevin Tamai, Second: Mac Takada, Unanimous Approval**

**VII. Unfinished Business**

- A. None

**VIII. New Business**

- A. Motion: USJF Development Certification – Motion: Neil Simon, Second: Robin, Unanimous Approval
- B. Motion: HoFC to Expand Membership – Motion: Mac Takada, Second: Kevin Tamai, Unanimous Approval
- C. Motion: Raise fee \$70 to \$80 (First Reading) – Motion: Eric Spears, Second: Kevin Tamai
  1. Motion to Amend: Removed Family registration changes – Motion: Larry, Second: Miki, 40 In Favor, 8 Apposed, Motion Passed
  2. Motion: \$70 to \$80 Annual Fee increase, \$15 to \$25 Booster Fee increase – Motion: Mac Takada, Second: Miki, 19 In Favor, 11 Apposed, 15 Abstain, Motion Passed

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3. Jerry Brink objects to ruling on quorum – Motion: Jerry Brink, Second: Keith Chu, 25 In Favor, 21 Opposed, Motion Passed

4. Call for Quorum – We do have a quorum – Motions stay

D. Motion: Dan Promotion Fee Increase (First Reading) – Motion: Brink, Second: Cowell, Unanimous Approval

E. Motion: To revoke the standing rule – Motion: Bill, Second: Tamai, 44 In Favor, 2 Abstentions, Motion Passed

F. Motion: USJF By-law Revisions (Second Reading) – Motion: Tamai, Second: Simon, Unanimous Approval

G. Motion: To accept all USJF communication as one – Motion: Chu, Second: Larry, Unanimous Approval

H. Motion: Of USJF Communication – Motion: Neil, Second: Robin, Unanimous Approval

I. Motion: Creation of Scholarship and Grants Committee – Motion: Neil, Second: Robin, Unanimous Approval

J. Motion: Resolution to Strategic Plan – Motion: Matsuoka, Second: Larry, 43 In Favor, 3 Abstentions, Motion Passed

K. Motion: Open conversion with USA Judo – Motion: Larry, Second: Chu, Unanimous Approval

L. Note about USJF Summer Nationals in Hawaii – Please spread awareness

**IX. Motion to Adjourn – Motion: Sheehan, Second: Takada, Unanimous Approval**