

USJF FY 2025

INCOME CATEGORIES

REGISTRATIONS		
1100a	Registration - 12 month	410,000
1100b	Registration Monthly - Recurring	50,000
1100e	Registration Family - misc	35,000
1110	Registration Booster	1,500
1100ydk	YDK Membership Rebates	(100,000)
1200	Registration Life Memberships	30,000
1250	Make-Up Fees	2,500
1400	Yudanshakai Fee	4,500
1500	Club Fee	7,000
TOTAL REGISTRATION		440,500
3100	PROMOTION FEES	25,000
3200	SANCTION FEES	5,000
4700	DEVELOPMENT	
4701	Teachers Institute (NTIS)	4,000
4702	Referee Development (RDCS)	1,000
4704	Kata Development and Certification (KDCS)	250
4706	Coach Development (NCDS)	5,000
4711	Self-Defense	200
6000	INTEREST INCOME	
6002a	Reserve Interest Income - Raymond James	12,500
	Reserve Interest Income - KeyBank	10,000
6600	OPERATION FUND DONATIONS	500
6200	TRANSFERS	
6205	Transfer from Endowment Fund (General Funds)	57,200
	Transfer from HOF/LAA Fund	6,168
	TOTAL INCOME CATEGORIES	567,318

EXPENSE CATEGORIES		
7000	OPERATIONS	
7011	Taxes	
7011A	Corporate Filing Fees	800
7020	INSURANCE	
7021	Excess Medical Insurance	34,100
7022	Liability Insurance Premium	55,328
7023	Worker's Comp Premium	1,500
7024	Cyber & Technology Rider	1,500
7025	Directors & Officers-Insurance	6,414
7026	Business Insurance Premium	1,410
7028	Event Medical Liability	3,959
7030	PROFESSIONAL FEES	
7032	Accounting Fees	14,900
7040	BOD & BOE Meeting Expenses	12,000
7050	OFFICE FACILITY EXPENSES	
7051	Rent	1,200
7052	Electricity	12,000
7053	Garbage	660
7054	Water & Sewer	840
7055a	Property Taxes	3,500
7055b	M&R Service	2,240
7055c	M&R Supplies	450
7055d	M&R Equipment	650
7055e	Property Improvements	1,000
7055f	Building Repair & Replacement	1,000
	EMPLOYEE WAGES	
7061	Executive Director	80,360
7062	Administrative Manager	86,320
7063	Administrative Assistants	75,130
7064	Administrative (part-time)	9,876
7011C	Employment Tax (FICA, SS, Etc.)	37,753
7066	Website person (CONTRACTOR)	25,000
7070	EMPLOYEE BENEFITS	
7071	Medical Expense Reimbursement	23,910
7072	Retirement IRA	7,551
7073	Employee Training	1,500
7100	OFFICE EXPENSES	
7110	Printing	

7110A	Reproduction	1,000
7110C	Ink and toner	3,700
7112	Bank Charges	500
7113	Credit Card Charges	13,000
7130	Postage	4,111
7140	Telephone Expenses	2,920
7150	Machine Maintenance	1,500
7160	SUPPLIES/SOFTWARE	
7161	Office Expenses	4,800
7162	Software	1,500
7200	OFFICE TRAVEL	
7202	National Meetings	16,120
	TOTAL NATIONAL OFFICE EXPENSES	552,002

7300	OFFICER EXPENSES	
7301	President Travel	8,000
7310	Vice-President Travel	750
7315	2nd Vice-President Travel	1,250
7320	Secretary Travel	1,250
7330	Treasurer Travel	1,250
7500	COMMITTEE WORKING EXPENSES	
7503	National Office Oversight	150
7507	Marketing Committee	12,000
7520	Hall of Fame Committee Expenses	6,168
8000	AWARDS	
8001	Athlete/Scholar	2,500
8003	Academic Honors Society	1,000
8004	Jeremy Glick Memorial Spirit of Judo Award	250
	TOTAL MISC OPERATIONS	34,568

9000	DEVELOPMENT EXPENSES	
9050	Minor Assistance Program	500
9101	Development Committee (DC) General	5,000
9102	DC Chair Travel	3,000
9110	Teachers Institute (NTIS)	2,500
9113	NTIS Chair Travel	1,000
9119	NTIS Miscellaneous Programs	500
9120	National Senior Development Program (NSDS)	3,000
9130	National Kata Development Programs (NKCS)	3,500

9131	NKCS Chair Travel	500
9140	National Referee Development Program (NRDS)	2,500
9142	NRDS Chair Travel	1,000
9149	NRDS Misc Programs	500
9150	National Jr. Youth Development Programs (NJPYDS)	2,500
9152	Chair Travel (NJPYDS)	1,000
9159	Miscellaneous Programs (NJPYDS)	500
9160	National Coach Development (NCDS)	2,500
9161	NCDS Chair Travel	1,000
9169	NSDS Misc Programs	500
9176	Self-Defense Sub-Committee - Misc Programs	3,000
9177	Self-Defense Sub-Committee Travel	1,000
9199	Development Committee Other - Grant Request	5,000
TOTAL DEVELOPMENT		40,500

TOTAL EXPENSE CATEGORIES (NO + MISC + DEV) 627,070

OPERATING SURPLUS/DEFICIT (59,752)