

United States Judo Federation
Profit & Loss
September 2022 through August 2023

	Sep '22 - Aug 23
Ordinary Income/Expense	
Income	
1100 · REGISTRATION - Jrs./Srs.	
1100a · Registration -12 month	392,088.55
1100b · Registration - 8 month	7,370.00
1100c · Registration - 4 month	10,855.00
1100d · Registration - 1 month	11,423.75
1100e · Family Plan - 3 members	16,535.00
1100f · Family Plan - 4 members	12,905.00
1100g · Family Plan - 5 members	2,987.50
1100h · Family Plan - 6 members	1,150.00
1100i · Family Plan - 7 plus members	530.00
1100k · USA Judo Special	10,618.76
1100ydk · Yudanshakai fee portion	-99,146.25
1100 · REGISTRATION - Jrs./Srs. - Other	503.96
Total 1100 · REGISTRATION - Jrs./Srs.	367,821.27
1110 · REGISTRATION - Booster	
1110a · Booster Rebate	575.00
1110 · REGISTRATION - Booster - Other	1,075.00
Total 1110 · REGISTRATION - Booster	1,650.00
1120 · REGISTRATION - USJF Secondary	
1120ydk · Yudanshakai fee portion	-3,465.00
1120 · REGISTRATION - USJF Secondary - Other	6,492.50
Total 1120 · REGISTRATION - USJF Secondary	3,027.50
1200 · REGISTRATION - Life (Active)	
1200ydk · Yudanshakai fee portion	-8,257.50
1200 · REGISTRATION - Life (Active) - Other	36,715.68
Total 1200 · REGISTRATION - Life (Active)	28,458.18
1250 · MAKE-UP FEES	
1250ydk · Yudanshakai fee portion	-915.00
1250 · MAKE-UP FEES - Other	3,390.00
Total 1250 · MAKE-UP FEES	2,475.00
1400 · YUDANSHAKAI FEE	4,500.00
1500 · CLUBS FEE	
1500ydk · Yudanshakai fee portion	-6,335.00
1500 · CLUBS FEE - Other	13,180.00
Total 1500 · CLUBS FEE	6,845.00
3100 · PROMOTIONS	21,275.00
3200 · SANCTIONS	2,105.00
4700 · DEVELOPMENT	
4701 · Teachers Institute	
4701A · Nat'l Teachers Clinics	2,620.00
4701B · Nat'l Teachers Certificates	1,055.00
4701E · Teacher's Online Course	200.00
Total 4701 · Teachers Institute	3,875.00
4704 · Kata Dev't and Certification	
4704B · Kata Certification	150.00
Total 4704 · Kata Dev't and Certification	150.00

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4706 · Coach Development	
4706A · Nat'l Coach Dev't Clinics	3,430.00
4706B · Coach Certification	1,415.00
4706C · Manuals	200.00
4706D · Coach Online Course	350.00
4706 · Coach Development - Other	80.00
Total 4706 · Coach Development	5,475.00
4711 · Self-Defense	
4711B · Self-Defense Certificates	350.00
Total 4711 · Self-Defense	350.00
4700 · DEVELOPMENT - Other	220.00
Total 4700 · DEVELOPMENT	10,070.00
6000 · INTEREST INCOME	
6002 · Reserve Interest Income	
6002a · Interest Income-Raymond James	7,468.68
6002 · Reserve Interest Income - Other	1,116.08
Total 6002 · Reserve Interest Income	8,584.76
6003 · Operational Interest Income	
6003c · Interest Income-Umpqua MMA	54.70
Total 6003 · Operational Interest Income	54.70
Total 6000 · INTEREST INCOME	8,639.46
6001 · Endowment Interest Account	
6001a · Interest income-Balch #0133	2,511.03
6001b · Interest Income-Fukuda #0132	3,914.21
6001c · Interest Income-General #0130a	15,828.83
6001d · Interest Income-Kitaura #0134	631.19
6001e · Interest Income-Lee #0140	29.26
6001f · Interest Income-Palacio #0131	24.00
6001h · Interest income-Saito #144	1,727.88
6001i · Interest income-Fitzsimmons#145	467.63
6001j · Interest income-Osako #146	754.08
6001k · Interest Income-Koiwai #147	11.68
Total 6001 · Endowment Interest Account	25,899.79
6500 · RESTRICTED-ENDOWMENT FUNDING	
6501 · Gen'l Endowment Donations	11,121.88
6503 · Tamo Kitaura Ref Grant	100.00
6504 · B. Palacio Scholarship Fund	4,016.00
6505 · Keiko Fukuda Scholarship	137.50
6506 · Elizabeth Lee Scholarship	70.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	15,445.38
Total Income	498,211.58
Expense	
7000 · OPERATIONS	
7011 · Taxes	
7011A · Corporate Filing Fee	539.00
7011C · Employment Tax (FICA, SSS, etc.	52,345.46
Total 7011 · Taxes	52,884.46

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7020 · Insurance	
7021 · Excess Medical Insurance	27,194.00
7022 · Liability Insurance Premium	50,651.00
7023 · Worker's Comp Premium	847.94
7025 · D&O Insurance	4,276.00
7026 · Business Insurance Premium	638.00
7028 · Event Medical Liability	3,064.25
Total 7020 · Insurance	86,671.19
7030 · Professional Fees	
7032 · Accounting Fees	6,047.97
Total 7030 · Professional Fees	6,047.97
7040 · BOD Meeting Expense	1,337.34
7050 · Office Facility Expenses	
7051 · Rent	13,500.00
7052 · Electricity	2,601.89
Total 7050 · Office Facility Expenses	16,101.89
7060 · Employee Wages	
7061 · Executive Director	57,360.91
7062 · Administrative Manager	43,017.44
7063 · Administrative Assistant	74,623.59
7066 · Website personal (part time)	12,100.00
Total 7060 · Employee Wages	187,101.94
7070 · Employee Benefits	
7071 · Medical Expense Reimbursement	10,500.00
7072 · Retirement (IRA)	5,382.88
Total 7070 · Employee Benefits	15,882.88
7100 · Office Expense	
7112 · Bank Charges	10.00
7113 · Credit Card charges	3,089.49
7114 · Paypal Fees	11,590.54
7130 · Postage	
7131 · USPS	1,390.10
7132 · NonUSPS Services	168.49
Total 7130 · Postage	1,558.59
7140 · Telephone	1,489.13
7150 · Machine Maintenance	290.00
7160 · Supplies/Software	
7161 · Office Expense	2,053.46
7160 · Supplies/Software - Other	96.01
Total 7160 · Supplies/Software	2,149.47
Total 7100 · Office Expense	20,177.22
7200 · Office Travel	
7202 · National Meetings	4,384.71
Total 7200 · Office Travel	4,384.71
7300 · President's Expenses	
7301 · Pres. Travel	7,650.87
7305 · Special Projects	0.00
Total 7300 · President's Expenses	7,650.87

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7500 · Committees	
7502 · Life Membership Development	
7502A · Life Membership-Plaques/Engrave	-339.20
7502B · Life Membership-Garnet Pins	-1,488.20
7502C · Life Membership-Lapel Pins	-77.90
7502D · Life Membership-Patches	-69.46
7502 · Life Membership Development - Other	-53.00
Total 7502 · Life Membership Development	-2,027.76
7507 · Marketing Committee Expense	90.00
7520 · Hall of Fame Committee Expenses	4,545.00
Total 7500 · Committees	2,607.24
Total 7000 · OPERATIONS	400,847.71
8000 · AWARDS	
8002 · Hall of Fame	584.67
Total 8000 · AWARDS	584.67
9000 · DEVELOPMENT EXPENSES	
9100 · Development Committee	
9111 · NTIS;Manual/Resouce	13,750.00
9119 · NTIS Misc Programs	4,615.77
9139 · KDCS Misc Programs	3,105.64
9150 · Jr Youth Dev Programs (JYDS)	5,000.00
9160 · Nat'l Coach Dev't Programs	2,045.50
9169 · NCDS Misc Programs	2,483.29
9175 · Self-Defense Curriculum/Materia	2,397.80
9100 · Development Committee - Other	6,920.69
Total 9100 · Development Committee	40,318.69
9199 · Development Committee Other	742.28
9200 · Funding from Endowment	
9201 · George Balch Scholarship Fund	500.00
9204 · Keiko Fukuda Scholarship	500.00
9207 · Noboru Saito Scholarship Fund	750.00
Total 9200 · Funding from Endowment	1,750.00
Total 9000 · DEVELOPMENT EXPENSES	42,810.97
9105 · High Performance	5,129.41
Total Expense	449,372.76
Net Ordinary Income	48,838.82
Other Income/Expense	
Other Income	
1300 · New life membership-Restricted	
1301 · New PCLM-Restricted	2,909.28
1300 · New life membership-Restricted - Other	25,045.76
Total 1300 · New life membership-Restricted	27,955.04
Total Other Income	27,955.04
Net Other Income	27,955.04
Net Income	76,793.86