

UNITED STATES JUDO FEDERATION, INC.  
MEETING OF THE BOARD OF DIRECTORS  
Sunday, February 5, 2023 @ 0900 Hawaiian  
Teleconference due to COVID-19 restrictions

**I. CALL TO ORDER, SEATING OF DELEGATES - 9:05 AM Hawaii // 11:05 AM Pacific**

A. Attendance:

25 YDKs: 16 possible voting, 14 ydks represented

11 – voting: 50<sup>th</sup> State, Daiheigen, Hawaii, Hokka, Hudson, Intermountain, Konan, Nanka, Northwest, San Joaquin, Shufu

4 - no votes: Chuka, Makoto, Niagara

47 max votes:

35 - votes represented

12 – votes unclaimed

Delegates:

Mitchell Palacio/Chairperson

Nathan Lee/50<sup>th</sup> State

Bryan Matsuoka/Daiheigen

Dr. Harvey Takeda/Hokka

Boris Munoz/Hudson

Thomas Sheehan/Konan

Cheryl Harai/Nanka

Karen Nagai/Northwest

Dr. Larry Tsutsui/San Joaquin

J. Miki Takemori/Shufu

Robert Brink/50<sup>th</sup> State

Rolann Regidor/50<sup>th</sup> State

Joell Miller/Daiheigen

Matsuo Takeda/Hokka

Noble Morinaka/Intermountain

Keith Chu/Nanka

Janet Johnson/Niagara

DeLynn Purcell/Northwest

Roy Englert/Shufu

Edward Hanashiro/50<sup>th</sup> State

Tom Jay/Chuka

Dr. Richard Nakatsu/Hawaii

Joaquin Gonzales/Hudson

Chris Reid/Konan

Gary Goltz/Nanka

Julie Koyama/Northwest

Michael Purcell/Northwest

Kevin Tamai/Shufu

Observers:

Joshua Kindelberger, Dr. Charles Medani, Minobu Shinobu, Neil Simon, Krista Tsutsui Steele, Terri Waibel, and Robert Fukuda

B. Welcome by the Chairperson

**II. MOMENT OF SILENCE FOR THOSE WHO HAVE PASSED SINCE OUR LAST MEETING**

**III. ADOPTION OF AGENDA - Motion, Second, Pass (MSP)**

**IV. MINUTES FOR REVIEW & APPROVAL - October 8, 2022, Board of Directors Meeting - MSP**

**V. REPORTS**

A. President

i. 2023 1<sup>st</sup> Quarter: Building Leadership

1. Legacy of Tradition - Show video and special recognition to the Fall in-person meeting organizers in San Francisco

2. Organizational Goals - Committee Leaderships transition by identifying upcoming leaders and providing mentorship and training
  3. Learning Management System - Learn.usjf.com
    - Updated Teacher Certification and Re-certification process
    - Coach Certification – in progress
  4. Website - Continuing to update USJF web experience
  5. Presidents Ad Hoc Committee
    - Sr. Rank Requirements: Johnson, Talusan, Fernando
    - USJF Negotiating Team for USA Judo Agreement: Palacio, Brink, Matsumoto, Conduragis, Steele, and Fukuda - Motion: USJF BoD approve an extension of the current AJA contract
  6. Jr. Development - Koka Kids: Agreement and five online “Koka Kids” manuals match with USJF Jr. Rank Requirements
  7. USJF Banners - Pro-active approach by designing club banners and sending out
  8. Smoothcomp (Competition Software) - April 15 presentation and exploring pre-purchasing credits and reselling them at a discount to USJF clubs
  9. Hall of Fame & Lifetime Achievement Award - April BoD presentation and dinner
- B. Treasurer Report - Rolann Regidor
- i. Financial Report - see attached
- D. Executive Director Update
- i. Membership total: 7,458 as of January 25, 23
  - ii. Ad hoc committee is in negotiations with USA Judo about AJA and it is unclear if USJA will be involved.
  - ii. Standards Committee - Mr. Rex Everett Lanham has been expelled by USOPC. Motion under New Business: The USJF Standards Committee (SC) has voted to rescind all of Mr.Lanham’s USJF dan ranks and recommends that the USJF Board of Directors (BOD) accept and approve the actions of the SC

## **VI. BOARD RATIFICATION OF ACTIONS OF THE CORPORATION SINCE PREVIOUS MEETING**

- A. USJF Negotiation Team - Mitchell Palacio, Robert Brink, Dr. David Matsumoto, Rod Conduragis, Krista Steele, & Robert Fukuda
- B. Presidents Ad Hoc Committee on Sr. Rank Requirements - Janet Johnson, Chair, Grace Talusan, & Roland Fernando
- C. Agreement with Koka Kids
- D. Motion to ratify actions since the previous meeting - MSP

## **VII.UNFINISHED BUSINESS - None**

## **VIII. NEW BUSINESS -**

- A. **Motion:** With regard to contract termination, USJF would accept a month-to-month extension of this agreement up to six months. During this extension time, USJF will ask USAJ to provide USJF

with USAJ's analysis and data of how this agreement has produced mutual welfare and benefit with regard to USJF. After receipt of such data, USJF would consider entering extension negotiations or termination. The month-to-month extension will not extend beyond 30 September 2023. Furthermore, USJF needs to see written confirmation from USJA concerning their ongoing participation in the agreement up to 30 September 2023 - MSP

**B. Motion:** To approve and ratify the actions of the Standards Committee and rescind all of Mr. Lanham's USJF dan ranks. - MSP

i. Rationale: Mr. Rex Everett Lanham, III has been permanently expelled by the U.S. Center for SafeSport, USA Judo, USJA, and USJF in 2022.

ii. The USJF Standards Committee (SC) has voted to rescind all of Mr. Lanham's USJF dan ranks and recommends that the USJF Board of Directors (BOD) accept and approve the actions of the SC.

1. This includes the following USJF ranks previously awarded to Mr. Lanham:

Shodan, 1-8414

Nidan, 2-4639

Sandan, 3-2668

2. For your review and for your understanding of the nature of Mr. Lanham's crimes, we provide you with the following documents:

1. LANHAM - Change of Plea.pdf

2. LANHAM - Plea Agreement.pdf

## **IX. ANNOUNCEMENTS**

A. Hall of Fame and Lifetime Achievement Award

i. Fundraising Dinner, April 15 – Boise, Idaho

ii. Deadline for Hall of Fame nominations - March 8th

B. USJF National Meetings

i. April 13-16, 2023 - Boise, Idaho

ii. August 6, 2023 – Teleconference: USJF Budget

iii. October/November Fall meeting: TBD

B. Summer Nationals in New York

a. Location College of Staten Island

b. Partnering with American Judo to run a tournament

**X. ADJOURNMENT - 9:43 AM Hawaii // 11:43 AM Pacific**

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2022 through August 2023

	Sep '22 - Aug 23	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	131,977.50	0.00
1100b · Registration - 8 month	4,180.00	0.00
1100c · Registration - 4 month	3,230.00	0.00
1100d · Registration - 1 month	4,600.00	0.00
1100e · Family Plan - 3 members	7,422.50	0.00
1100f · Family Plan - 4 members	2,720.00	0.00
1100g · Family Plan - 5 members	1,000.00	0.00
1100h · Family Plan - 6 members	230.00	0.00
1100i · Family Plan - 7 plus members	530.00	0.00
1100ydk · Yudanshakai fee portion	-33,811.25	0.00
1100 · REGISTRATION - Jrs./Srs. - Other	105.00	0.00
<b>Total 1100 · REGISTRATION - Jrs./Srs.</b>	<b>122,183.75</b>	<b>0.00</b>
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	200.00	0.00
1110 · REGISTRATION - Booster - Other	340.00	0.00
<b>Total 1110 · REGISTRATION - Booster</b>	<b>540.00</b>	<b>0.00</b>
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-2,520.00	0.00
1120 · REGISTRATION - USJF Secondary - Other	4,882.50	0.00
<b>Total 1120 · REGISTRATION - USJF Secondary</b>	<b>2,362.50</b>	<b>0.00</b>
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-2,730.00	0.00
1200 · REGISTRATION - Life (Active) - Other	13,090.00	0.00
<b>Total 1200 · REGISTRATION - Life (Active)</b>	<b>10,360.00</b>	<b>0.00</b>
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-480.00	0.00
1250 · MAKE-UP FEES - Other	1,445.00	0.00
<b>Total 1250 · MAKE-UP FEES</b>	<b>965.00</b>	<b>0.00</b>
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	4,829.64	0.00
1301 · New PCLM-Restricted	160.55	0.00
<b>Total 1300a · RESTRICTED LIFE FUNDS</b>	<b>4,990.19</b>	<b>0.00</b>
1400 · YUDANSHAKAI FEE	4,500.00	0.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-2,923.00	0.00
1500 · CLUBS FEE - Other	11,570.00	0.00
<b>Total 1500 · CLUBS FEE</b>	<b>8,647.00</b>	<b>0.00</b>
3100 · PROMOTIONS	5,200.00	0.00
3200 · SANCTIONS	800.00	0.00
4000 · MERCHANDISE		
4003 · USJF History Book	0.00	0.00
<b>Total 4000 · MERCHANDISE</b>	<b>0.00</b>	<b>0.00</b>
4700 · DEVELOPMENT		

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
<b>4701 · Teachers Institute</b>		
4701A · Nat'l Teachers Clinics	820.00	0.00
4701B · Nat'l Teachers Certificates	380.00	0.00
<b>Total 4701 · Teachers Institute</b>	<b>1,200.00</b>	<b>0.00</b>
<b>4704 · Kata Dev't and Certification</b>		
4704B · Kata Certification	0.00	0.00
4704C · Nat'l Kata Certification Test	0.00	0.00
<b>Total 4704 · Kata Dev't and Certification</b>	<b>0.00</b>	<b>0.00</b>
<b>4706 · Coach Development</b>		
4706A · Nat'l Coach Dev't Clinics	715.00	0.00
4706B · Coach Certification	200.00	0.00
4706C · Manuals	175.00	0.00
4706 · Coach Development - Other	60.00	
<b>Total 4706 · Coach Development</b>	<b>1,150.00</b>	<b>0.00</b>
<b>4711 · Self-Defense</b>		
4711A · Self-Defense Clinics	0.00	0.00
4711B · Self-Defense Certificates	120.00	0.00
<b>Total 4711 · Self-Defense</b>	<b>120.00</b>	<b>0.00</b>
<b>4700 · DEVELOPMENT - Other</b>	<b>50.00</b>	<b>0.00</b>
<b>Total 4700 · DEVELOPMENT</b>	<b>2,520.00</b>	<b>0.00</b>
<b>6000 · INTEREST INCOME</b>		
<b>6002 · Reserve Interest Income</b>		
6002a · Interest Income-Raymond James	555.76	0.00
<b>Total 6002 · Reserve Interest Income</b>	<b>555.76</b>	<b>0.00</b>
<b>6003 · Operational Interest Income</b>		
6003a · Interest Income-Key Bank MMA	0.00	0.00
6003c · Interest Income-Umpqua MMA	0.00	0.00
6003 · Operational Interest Income - Other	0.00	0.00
<b>Total 6003 · Operational Interest Income</b>	<b>0.00</b>	<b>0.00</b>
<b>Total 6000 · INTEREST INCOME</b>	<b>555.76</b>	<b>0.00</b>
<b>6001 · Endowment Interest Account</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>163,624.20</b>	<b>0.00</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	0.00	0.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	0.00
7011B · State Tax	0.00	0.00
7011C · Employment Tax (FICA, SSS, etc.	8,667.12	0.00
<b>Total 7011 · Taxes</b>	<b>8,667.12</b>	<b>0.00</b>
<b>7020 · Insurance</b>		
7021 · Excess Medical Insurance	27,194.00	0.00
7022 · Liability Insurance Premium	50,651.00	0.00
7023 · Worker's Comp Premium	175.68	
7025 · D&O Insurance	4,276.00	0.00

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
7026 · Business Insurance Premium	638.00	0.00
Total 7020 · Insurance	82,934.68	0.00
7030 · Professional Fees		
7032 · Accounting Fees	1,178.97	0.00
Total 7030 · Professional Fees	1,178.97	0.00
7040 · BOD Meeting Expense	1,139.47	0.00
7050 · Office Facility Expenses		
7051 · Rent	6,750.00	0.00
7052 · Electricity	2,601.89	0.00
Total 7050 · Office Facility Expenses	9,351.89	0.00
7060 · Employee Wages		
7061 · Executive Director	17,713.89	0.00
7062 · Administrative Manager	13,799.66	0.00
7063 · Administrative Assistant	20,684.34	0.00
7064 · Administrative (part-time)	0.00	0.00
7066 · Website personal (part time)	2,500.00	0.00
Total 7060 · Employee Wages	54,697.89	0.00
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	0.00	0.00
7072 · Retirement (IRA)	0.00	0.00
7073 · Employee Training	0.00	0.00
Total 7070 · Employee Benefits	0.00	0.00
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	0.00
7110C · Ink & Toner	0.00	0.00
Total 7110 · Printing	0.00	0.00
7112 · Bank Charges	0.00	0.00
7113 · Credit Card charges	0.00	0.00
7114 · Paypal Fees	3,688.94	0.00
7130 · Postage		
7131 · USPS	1,036.10	0.00
7132 · NonUSPS Services	80.26	0.00
Total 7130 · Postage	1,116.36	0.00
7140 · Telephone	1,489.13	0.00
7150 · Machine Maintenance	0.00	0.00
7160 · Supplies/Software		
7161 · Office Expense	1,635.52	0.00
7162 · Software	0.00	0.00
7163 · Software-other	0.00	0.00
7160 · Supplies/Software - Other	96.01	
Total 7160 · Supplies/Software	1,731.53	0.00
Total 7100 · Office Expense	8,025.96	0.00
7200 · Office Travel		
7202 · National Meetings	593.28	0.00

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

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	Sep '22 - Aug 23	Budget
Total 7200 · Office Travel	593.28	0.00
7300 · President's Expenses		
7303 · Pres. Expenses	0.00	0.00
7304 · Pres. Memorial Contributions	0.00	0.00
7300 · President's Expenses - Other	0.00	0.00
Total 7300 · President's Expenses	0.00	0.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-86.60	0.00
7502B · Life Membership-Garnet Pins	-295.45	0.00
7502C · Life Membership-Lapel Pins	-15.77	0.00
7502D · Life Membership-Patches	-13.49	0.00
Total 7502 · Life Membership Development	-411.31	0.00
7506 · Public Relations Committee	0.00	0.00
7507 · Marketing Committee Expense	90.00	0.00
7520 · Hall of Fame Committee Expenses	0.00	0.00
Total 7500 · Committees	-321.31	0.00
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.00
Total 7600 · Fund Raising Expenses	0.00	0.00
Total 7000 · OPERATIONS	166,267.95	0.00
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.00
8004 · Jeremy Glick Memorial Spirit	0.00	0.00
Total 8000 · AWARDS	0.00	0.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.00
9100 · Development Committee		
9111 · NTIS; Manual/Resouce	6,875.00	
9119 · NTIS Misc Programs	1,514.17	0.00
9169 · NCDS Misc Programs	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	0.00
Total 9100 · Development Committee	8,389.17	0.00
Total 9000 · DEVELOPMENT EXPENSES	8,389.17	0.00
Total Expense	174,657.12	0.00
Net Ordinary Income	-11,032.92	0.00
Net Income	-11,032.92	0.00

**United States Judo Federation**  
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<b>3200 · SANCTIONS</b>	800.00	100.0%
<b>4000 · MERCHANDISE</b>		
4003 · USJF History Book	0.00	0.0%
<b>Total 4000 · MERCHANDISE</b>	<u>0.00</u>	<u>0.0%</u>
<b>4700 · DEVELOPMENT</b>		



# United States Judo Federation

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<b>4704 · Kata Dev't and Certification</b>		
4704B · Kata Certification	0.00	0.0%
4704C · Nat'l Kata Certification Test	0.00	0.0%
<b>Total 4704 · Kata Dev't and Certification</b>	<u>0.00</u>	<u>0.0%</u>
<b>4706 · Coach Development</b>		
4706A · Nat'l Coach Dev't Clinics	715.00	100.0%
4706B · Coach Certification	200.00	100.0%
4706C · Manuals	175.00	100.0%
4706 · Coach Development - Other		
<b>Total 4706 · Coach Development</b>	<u>1,150.00</u>	<u>100.0%</u>
<b>4711 · Self-Defense</b>		
4711A · Self-Defense Clinics	0.00	0.0%
4711B · Self-Defense Certificates	120.00	100.0%
<b>Total 4711 · Self-Defense</b>	<u>120.00</u>	<u>100.0%</u>
<b>4700 · DEVELOPMENT - Other</b>	50.00	100.0%
<b>Total 4700 · DEVELOPMENT</b>	<u>2,520.00</u>	<u>100.0%</u>
<b>6000 · INTEREST INCOME</b>		
<b>6002 · Reserve Interest Income</b>		
6002a · Interest Income-Raymond James	555.76	100.0%
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<b>6003 · Operational Interest Income</b>		
6003a · Interest Income-Key Bank MMA	0.00	0.0%
6003c · Interest Income-Umpqua MMA	0.00	0.0%
6003 · Operational Interest Income - Other	0.00	0.0%
<b>Total 6003 · Operational Interest Income</b>	<u>0.00</u>	<u>0.0%</u>
<b>Total 6000 · INTEREST INCOME</b>	<u>555.76</u>	<u>100.0%</u>
<b>6001 · Endowment Interest Account</b>	0.00	0.0%
<b>Total Income</b>	<u>163,624.20</u>	<u>100.0%</u>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	0.00	0.0%
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	0.0%
7011B · State Tax	0.00	0.0%
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<b>Total 7011 · Taxes</b>	<u>8,667.12</u>	<u>100.0%</u>
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7021 · Excess Medical Insurance	27,194.00	100.0%
7022 · Liability Insurance Premium	50,651.00	100.0%
7023 · Worker's Comp Premium		
7025 · D&O Insurance	4,276.00	100.0%

**United States Judo Federation**  
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September 2022 through August 2023

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7026 · Business Insurance Premium	638.00	100.0%
<b>Total 7020 · Insurance</b>	<b>82,934.68</b>	<b>100.0%</b>
<b>7030 · Professional Fees</b>		
7032 · Accounting Fees	1,178.97	100.0%
<b>Total 7030 · Professional Fees</b>	<b>1,178.97</b>	<b>100.0%</b>
<b>7040 · BOD Meeting Expense</b>	<b>1,139.47</b>	<b>100.0%</b>
<b>7050 · Office Facility Expenses</b>		
7051 · Rent	6,750.00	100.0%
7052 · Electricity	2,601.89	100.0%
<b>Total 7050 · Office Facility Expenses</b>	<b>9,351.89</b>	<b>100.0%</b>
<b>7060 · Employee Wages</b>		
7061 · Executive Director	17,713.89	100.0%
7062 · Administrative Manager	13,799.66	100.0%
7063 · Administrative Assistant	20,684.34	100.0%
7064 · Administrative (part-time)	0.00	0.0%
7066 · Website personal (part time)	2,500.00	100.0%
<b>Total 7060 · Employee Wages</b>	<b>54,697.89</b>	<b>100.0%</b>
<b>7070 · Employee Benefits</b>		
7071 · Medical Expense Reimbursement	0.00	0.0%
7072 · Retirement (IRA)	0.00	0.0%
7073 · Employee Training	0.00	0.0%
<b>Total 7070 · Employee Benefits</b>	<b>0.00</b>	<b>0.0%</b>
<b>7100 · Office Expense</b>		
7110 · Printing		
7110A · Reproduction	0.00	0.0%
7110C · Ink & Toner	0.00	0.0%
<b>Total 7110 · Printing</b>	<b>0.00</b>	<b>0.0%</b>
7112 · Bank Charges	0.00	0.0%
7113 · Credit Card charges	0.00	0.0%
7114 · Paypal Fees	3,688.94	100.0%
<b>7130 · Postage</b>		
7131 · USPS	1,036.10	100.0%
7132 · NonUSPS Services	80.26	100.0%
<b>Total 7130 · Postage</b>	<b>1,116.36</b>	<b>100.0%</b>
7140 · Telephone	1,489.13	100.0%
7150 · Machine Maintenance	0.00	0.0%
<b>7160 · Supplies/Software</b>		
7161 · Office Expense	1,635.52	100.0%
7162 · Software	0.00	0.0%
7163 · Software-other	0.00	0.0%
7160 · Supplies/Software - Other		
<b>Total 7160 · Supplies/Software</b>	<b>1,731.53</b>	<b>100.0%</b>
<b>Total 7100 · Office Expense</b>	<b>8,025.96</b>	<b>100.0%</b>
<b>7200 · Office Travel</b>		
7202 · National Meetings	593.28	100.0%

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2022 through August 2023

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total 7200 · Office Travel	593.28	100.0%
7300 · President's Expenses		
7303 · Pres. Expenses	0.00	0.0%
7304 · Pres. Memorial Contributions	0.00	0.0%
7300 · President's Expenses - Other	0.00	0.0%
Total 7300 · President's Expenses	0.00	0.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-86.60	100.0%
7502B · Life Membership-Garnet Pins	-295.45	100.0%
7502C · Life Membership-Lapel Pins	-15.77	100.0%
7502D · Life Membership-Patches	-13.49	100.0%
Total 7502 · Life Membership Development	-411.31	100.0%
7506 · Public Relations Committee	0.00	0.0%
7507 · Marketing Committee Expense	90.00	100.0%
7520 · Hall of Fame Committee Expenses	0.00	0.0%
Total 7500 · Committees	-321.31	100.0%
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.0%
Total 7600 · Fund Raising Expenses	0.00	0.0%
Total 7000 · OPERATIONS	166,267.95	100.0%
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.0%
8004 · Jeremy Glick Memorial Spirit	0.00	0.0%
Total 8000 · AWARDS	0.00	0.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.0%
9100 · Development Committee		
9111 · NTIS; Manual/Resouce		
9119 · NTIS Misc Programs	1,514.17	100.0%
9169 · NCDS Misc Programs	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	0.00	0.0%
Total 9100 · Development Committee	8,389.17	100.0%
Total 9000 · DEVELOPMENT EXPENSES	8,389.17	100.0%
Total Expense	174,657.12	100.0%
Net Ordinary Income	-11,032.92	100.0%
Net Income	<u>-11,032.92</u>	<u>100.0%</u>

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	Sep '21 - Aug 22	Budget
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	286,987.50	236,366.00
1100b · Registration - 8 month	2,695.00	4,243.00
1100c · Registration - 4 month	8,595.00	10,260.00
1100d · Registration - 1 month	5,453.75	4,303.00
1100e · Family Plan - 3 members	9,167.50	6,566.00
1100f · Family Plan - 4 members	7,635.00	5,537.00
1100g · Family Plan - 5 members	3,095.00	4,277.00
1100h · Family Plan - 6 members	1,185.00	1,637.00
1100i · Family Plan - 7 plus members	590.00	454.00
1100j · Minor Assistance Registration	0.00	0.00
1100ydk · Yudanshakai fee portion	-71,940.00	-60,746.00
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	0.00
Total 1100 · REGISTRATION - Jrs./Srs.	258,198.75	212,897.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	543.00
1110 · REGISTRATION - Booster - Other	892.81	1,222.00
Total 1110 · REGISTRATION - Booster	1,327.81	1,765.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-5,180.00	-5,310.00
1120 · REGISTRATION - USJF Secondary - Other	9,590.00	9,750.00
Total 1120 · REGISTRATION - USJF Secondary	4,410.00	4,440.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-5,985.00	-6,330.00
1200 · REGISTRATION - Life (Active) - Other	27,015.00	29,069.00
Total 1200 · REGISTRATION - Life (Active)	21,030.00	22,739.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-760.00	-549.00
1250 · MAKE-UP FEES - Other	2,410.00	1,706.00
Total 1250 · MAKE-UP FEES	1,650.00	1,157.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	15,937.70	15,276.00
1301 · New PCLM-Restricted	1,352.37	2,318.00
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.00
Total 1300a · RESTRICTED LIFE FUNDS	17,290.07	17,594.00
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-3,070.00	4,183.00
1500 · CLUBS FEE - Other	8,395.00	11,811.40
Total 1500 · CLUBS FEE	5,325.00	15,994.40
3100 · PROMOTIONS	15,750.00	17,100.00
3200 · SANCTIONS	1,120.00	1,020.00
3300 · Returned check fee payment	0.00	0.00
4000 · MERCHANDISE		

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
4003 · USJF History Book	15.00	15.00
4005 · Miscellaneous Items	0.00	0.00
<b>Total 4000 · MERCHANDISE</b>	<b>15.00</b>	<b>15.00</b>
<b>4700 · DEVELOPMENT</b>		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	1,346.00
4701B · Nat'l Teachers Certificates	620.00	883.00
4701C · National Judo Conference	0.00	0.00
4701D · Manuals	0.00	0.00
4701 · Teachers Institute - Other	0.00	0.00
<b>Total 4701 · Teachers Institute</b>	<b>1,600.00</b>	<b>2,229.00</b>
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.00
<b>Total 4702 · Referee Dev't Certification</b>	<b>0.00</b>	<b>0.00</b>
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.00
4704B · Kata Certification	140.00	240.00
4704C · Nat'l Kata Certification Test	100.00	171.00
4704 · Kata Dev't and Certification - Other	0.00	0.00
<b>Total 4704 · Kata Dev't and Certification</b>	<b>240.00</b>	<b>411.00</b>
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	2,016.00	1,947.00
4706B · Coach Certification	755.00	746.00
4706C · Manuals	679.00	650.00
<b>Total 4706 · Coach Development</b>	<b>3,450.00</b>	<b>3,343.00</b>
4711 · Self-Defense		
4711B · Self-Defense Certificates	30.00	51.40
<b>Total 4711 · Self-Defense</b>	<b>30.00</b>	<b>51.40</b>
4700 · DEVELOPMENT - Other	223.00	142.00
<b>Total 4700 · DEVELOPMENT</b>	<b>5,543.00</b>	<b>6,176.40</b>
<b>5000 · MISCELLANEOUS</b>		
5001 · Credit Card Fees	0.00	0.00
5000 · MISCELLANEOUS - Other	0.00	0.00
<b>Total 5000 · MISCELLANEOUS</b>	<b>0.00</b>	<b>0.00</b>
<b>6000 · INTEREST INCOME</b>		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	27.00
6002 · Reserve Interest Income - Other	3.12	0.00
<b>Total 6002 · Reserve Interest Income</b>	<b>18.84</b>	<b>27.00</b>
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.00
6003c · Interest Income-Umpqua MMA	5.32	9.00
6003 · Operational Interest Income - Other	0.00	0.00
<b>Total 6003 · Operational Interest Income</b>	<b>5.32</b>	<b>9.00</b>
<b>Total 6000 · INTEREST INCOME</b>	<b>24.16</b>	<b>36.00</b>

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	Sep '21 - Aug 22	Budget
6001 · Endowment Interest Account	0.00	5,208.00
6204 · Transfer from Reserve for Defic	0.00	0.00
6205 · Transfer of Gen. Endow. for Dev	0.00	0.00
6206 · Transfer from reserve fund book	0.00	0.00
6208 · Transfer from reserve funds	0.00	0.00
<b>Total Income</b>	<b>335,508.79</b>	<b>311,541.80</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	1,750.00	0.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	600.00
7011B · State Tax	26.26	75.00
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	29,513.00
<b>Total 7011 · Taxes</b>	<b>36,754.03</b>	<b>30,188.00</b>
7020 · Insurance		
7021 · Excess Medical Insurance	27,179.16	36,094.00
7022 · Liability Insurance Premium	44,390.98	54,720.00
7025 · D&O Insurance	1,598.00	4,542.00
7026 · Business Insurance Premium	787.68	1,109.00
<b>Total 7020 · Insurance</b>	<b>73,955.82</b>	<b>96,465.00</b>
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	0.00
<b>Total 7030 · Professional Fees</b>	<b>2,442.00</b>	<b>0.00</b>
7040 · BOD Meeting Expense	0.00	7,999.98
7050 · Office Facility Expenses		
7051 · Rent	12,900.00	12,900.00
7052 · Electricity	6,484.40	7,200.00
<b>Total 7050 · Office Facility Expenses</b>	<b>19,384.40</b>	<b>20,100.00</b>
7060 · Employee Wages		
7061 · Executive Director	54,990.59	72,100.00
7062 · Administrative Manager	40,251.31	48,755.00
7063 · Administrative Assistant	45,079.87	60,820.00
7064 · Administrative (part-time)	0.00	15,080.00
7066 · Website personal (part time)	22,577.50	31,000.00
<b>Total 7060 · Employee Wages</b>	<b>162,899.27</b>	<b>227,755.00</b>
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	4,500.00	17,259.00
7072 · Retirement (IRA)	2,791.41	5,450.00
7073 · Employee Training	0.00	1,500.00
<b>Total 7070 · Employee Benefits</b>	<b>7,291.41</b>	<b>24,209.00</b>
7080 · Depreciation	0.00	0.00
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	1,125.00
7110B · Plastic Membership Cards	0.00	0.00
7110C · Ink & Toner	419.88	6,720.00

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
Total 7110 · Printing	419.88	7,845.00
7112 · Bank Charges	100.00	500.00
7113 · Credit Card charges	908.99	2,500.00
7114 · Paypal Fees	7,437.73	6,000.00
7120 · Equipment	0.00	0.00
7130 · Postage		
7131 · USPS	1,403.10	3,630.00
7132 · NonUSPS Services	0.00	650.00
Total 7130 · Postage	1,403.10	4,280.00
7140 · Telephone	5,765.54	2,720.00
7150 · Machine Maintenance	0.00	1,500.00
7160 · Supplies/Software		
7161 · Office Expense	3,187.24	4,999.98
7163 · Software-other	0.00	0.00
Total 7160 · Supplies/Software	3,187.24	4,999.98
Total 7100 · Office Expense	19,222.48	30,344.98
7200 · Office Travel		
7202 · National Meetings	0.00	18,150.00
Total 7200 · Office Travel	0.00	18,150.00
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.00
7302 · Pres. Awards	0.00	0.00
7303 · Pres. Expenses	0.00	0.00
7304 · Pres. Memorial Contributions	300.00	0.00
7306 · Presidential Honorarium Accrual	0.00	0.00
7300 · President's Expenses - Other	0.00	4,000.00
Total 7300 · President's Expenses	300.00	4,000.00
7320 · Secretary Expenses	0.00	0.00
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.00
7499 · Miscellaneous Public Relations	0.00	0.00
Total 7400 · Public Relations	0.00	0.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	0.00
7502B · Life Membership-Garnet Pins	-917.45	0.00
7502C · Life Membership-Lapel Pins	-74.30	0.00
7502D · Life Membership-Patches	-41.20	0.00
7502 · Life Membership Development - Other	-0.83	
Total 7502 · Life Membership Development	-1,768.93	0.00
7503 · National Office Oversight	0.00	0.00
7507 · Marketing Committee Expense	0.00	10,150.00
7520 · Hall of Fame Committee Expenses	3,500.00	0.00
Total 7500 · Committees	1,731.07	10,150.00
Total 7000 · OPERATIONS	325,730.48	469,361.96

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
<b>8000 · AWARDS</b>		
8001 · Athlete/Scholar	1,750.00	0.00
<b>Total 8000 · AWARDS</b>	<b>1,750.00</b>	<b>0.00</b>
<b>9000 · DEVELOPMENT EXPENSES</b>		
9050 · Minor Assistance Program	0.00	0.00
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.00
9129 · SRDS Misc Programs	0.00	0.00
9130 · Kata Dev & Cert Program (KDCS)	0.00	0.00
9149 · RCDS Misc Programs	0.00	0.00
9150 · Jr Youth Dev Programs (JYDS)	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	0.00
<b>Total 9100 · Development Committee</b>	<b>0.00</b>	<b>0.00</b>
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.00
<b>Total 9000 · DEVELOPMENT EXPENSES</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Expense</b>	<b>327,480.48</b>	<b>469,361.96</b>
<b>Net Ordinary Income</b>	<b>8,028.31</b>	<b>-157,820.16</b>
<b>Net Income</b>	<b>8,028.31</b>	<b>-157,820.16</b>



# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	50,621.50	121.42%
1100b · Registration - 8 month	-1,548.00	63.52%
1100c · Registration - 4 month	-1,665.00	83.77%
1100d · Registration - 1 month	1,150.75	126.74%
1100e · Family Plan - 3 members	2,601.50	139.62%
1100f · Family Plan - 4 members	2,098.00	137.89%
1100g · Family Plan - 5 members	-1,182.00	72.36%
1100h · Family Plan - 6 members	-452.00	72.39%
1100i · Family Plan - 7 plus members	136.00	129.96%
1100j · Minor Assistance Registration	0.00	0.0%
1100ydk · Yudanshakai fee portion	-11,194.00	118.43%
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	100.0%
Total 1100 · REGISTRATION - Jrs./Srs.	45,301.75	121.28%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	-108.00	80.11%
1110 · REGISTRATION - Booster - Other	-329.19	73.06%
Total 1110 · REGISTRATION - Booster	-437.19	75.23%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	130.00	97.55%
1120 · REGISTRATION - USJF Secondary - Other	-160.00	98.36%
Total 1120 · REGISTRATION - USJF Secondary	-30.00	99.32%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	345.00	94.55%
1200 · REGISTRATION - Life (Active) - Other	-2,054.00	92.93%
Total 1200 · REGISTRATION - Life (Active)	-1,709.00	92.48%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-211.00	138.43%
1250 · MAKE-UP FEES - Other	704.00	141.27%
Total 1250 · MAKE-UP FEES	493.00	142.61%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	661.70	104.33%
1301 · New PCLM-Restricted	-965.63	58.34%
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.0%
Total 1300a · RESTRICTED LIFE FUNDS	-303.93	98.27%
1400 · YUDANSHAKAI FEE	-1,575.00	70.83%
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-7,253.00	-73.39%
1500 · CLUBS FEE - Other	-3,416.40	71.08%
Total 1500 · CLUBS FEE	-10,669.40	33.29%
3100 · PROMOTIONS	-1,350.00	92.11%
3200 · SANCTIONS	100.00	109.8%
3300 · Returned check fee payment	0.00	0.0%
4000 · MERCHANDISE		

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2021 through August 2022

	<b>\$ Over Budget</b>	<b>% of Budget</b>
4003 · USJF History Book	0.00	100.0%
4005 · Miscellaneous Items	0.00	0.0%
<b>Total 4000 · MERCHANDISE</b>	<b>0.00</b>	<b>100.0%</b>
<b>4700 · DEVELOPMENT</b>		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	-366.00	72.81%
4701B · Nat'l Teachers Certificates	-263.00	70.22%
4701C · National Judo Conference	0.00	0.0%
4701D · Manuals	0.00	0.0%
4701 · Teachers Institute - Other	0.00	0.0%
<b>Total 4701 · Teachers Institute</b>	<b>-629.00</b>	<b>71.78%</b>
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.0%
<b>Total 4702 · Referee Dev't Certification</b>	<b>0.00</b>	<b>0.0%</b>
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.0%
4704B · Kata Certification	-100.00	58.33%
4704C · Nat'l Kata Certification Test	-71.00	58.48%
4704 · Kata Dev't and Certification - Other	0.00	0.0%
<b>Total 4704 · Kata Dev't and Certification</b>	<b>-171.00</b>	<b>58.39%</b>
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	69.00	103.54%
4706B · Coach Certification	9.00	101.21%
4706C · Manuals	29.00	104.46%
<b>Total 4706 · Coach Development</b>	<b>107.00</b>	<b>103.2%</b>
4711 · Self-Defense		
4711B · Self-Defense Certificates	-21.40	58.37%
<b>Total 4711 · Self-Defense</b>	<b>-21.40</b>	<b>58.37%</b>
4700 · DEVELOPMENT - Other	81.00	157.04%
<b>Total 4700 · DEVELOPMENT</b>	<b>-633.40</b>	<b>89.75%</b>
<b>5000 · MISCELLANEOUS</b>		
5001 · Credit Card Fees	0.00	0.0%
5000 · MISCELLANEOUS - Other	0.00	0.0%
<b>Total 5000 · MISCELLANEOUS</b>	<b>0.00</b>	<b>0.0%</b>
<b>6000 · INTEREST INCOME</b>		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	-11.28	58.22%
6002 · Reserve Interest Income - Other	3.12	100.0%
<b>Total 6002 · Reserve Interest Income</b>	<b>-8.16</b>	<b>69.78%</b>
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.0%
6003c · Interest Income-Umpqua MMA	-3.68	59.11%
6003 · Operational Interest Income - Other	0.00	0.0%
<b>Total 6003 · Operational Interest Income</b>	<b>-3.68</b>	<b>59.11%</b>
<b>Total 6000 · INTEREST INCOME</b>	<b>-11.84</b>	<b>67.11%</b>

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	<u>\$ Over Budget</u>	<u>% of Budget</u>
6001 · Endowment Interest Account	-5,208.00	0.0%
6204 · Transfer from Reserve for Defic	0.00	0.0%
6205 · Transfer of Gen. Endow. for Dev	0.00	0.0%
6206 · Transfer from reserve fund book	0.00	0.0%
6208 · Transfer from reserve funds	0.00	0.0%
<b>Total Income</b>	<b>23,966.99</b>	<b>107.69%</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	1,750.00	100.0%
7011 · Taxes		
7011A · Corporate Filing Fee	-600.00	0.0%
7011B · State Tax	-48.74	35.01%
7011C · Employment Tax (FICA, SSS, etc.	7,214.77	124.45%
<b>Total 7011 · Taxes</b>	<b>6,566.03</b>	<b>121.75%</b>
7020 · Insurance		
7021 · Excess Medical Insurance	-8,914.84	75.3%
7022 · Liability Insurance Premium	-10,329.02	81.12%
7025 · D&O Insurance	-2,944.00	35.18%
7026 · Business Insurance Premium	-321.32	71.03%
<b>Total 7020 · Insurance</b>	<b>-22,509.18</b>	<b>76.67%</b>
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	100.0%
<b>Total 7030 · Professional Fees</b>	<b>2,442.00</b>	<b>100.0%</b>
7040 · BOD Meeting Expense	-7,999.98	0.0%
7050 · Office Facility Expenses		
7051 · Rent	0.00	100.0%
7052 · Electricity	-715.60	90.06%
<b>Total 7050 · Office Facility Expenses</b>	<b>-715.60</b>	<b>96.44%</b>
7060 · Employee Wages		
7061 · Executive Director	-17,109.41	76.27%
7062 · Administrative Manager	-8,503.69	82.56%
7063 · Administrative Assistant	-15,740.13	74.12%
7064 · Administrative (part-time)	-15,080.00	0.0%
7066 · Website personal (part time)	-8,422.50	72.83%
<b>Total 7060 · Employee Wages</b>	<b>-64,855.73</b>	<b>71.52%</b>
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-12,759.00	26.07%
7072 · Retirement (IRA)	-2,658.59	51.22%
7073 · Employee Training	-1,500.00	0.0%
<b>Total 7070 · Employee Benefits</b>	<b>-16,917.59</b>	<b>30.12%</b>
7080 · Depreciation	0.00	0.0%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	-1,125.00	0.0%
7110B · Plastic Membership Cards	0.00	0.0%
7110C · Ink & Toner	-6,300.12	6.25%

# United States Judo Federation

## Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	<b>\$ Over Budget</b>	<b>% of Budget</b>
Total 7110 · Printing	-7,425.12	5.35%
7112 · Bank Charges	-400.00	20.0%
7113 · Credit Card charges	-1,591.01	36.36%
7114 · Paypal Fees	1,437.73	123.96%
7120 · Equipment	0.00	0.0%
7130 · Postage		
7131 · USPS	-2,226.90	38.65%
7132 · NonUSPS Services	-650.00	0.0%
Total 7130 · Postage	-2,876.90	32.78%
7140 · Telephone	3,045.54	211.97%
7150 · Machine Maintenance	-1,500.00	0.0%
7160 · Supplies/Software		
7161 · Office Expense	-1,812.74	63.75%
7163 · Software-other	0.00	0.0%
Total 7160 · Supplies/Software	-1,812.74	63.75%
Total 7100 · Office Expense	-11,122.50	63.35%
7200 · Office Travel		
7202 · National Meetings	-18,150.00	0.0%
Total 7200 · Office Travel	-18,150.00	0.0%
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.0%
7302 · Pres. Awards	0.00	0.0%
7303 · Pres. Expenses	0.00	0.0%
7304 · Pres. Memorial Contributions	300.00	100.0%
7306 · Presidential Honorarium Accrual	0.00	0.0%
7300 · President's Expenses - Other	-4,000.00	0.0%
Total 7300 · President's Expenses	-3,700.00	7.5%
7320 · Secretary Expenses	0.00	0.0%
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.0%
7499 · Miscellaneous Public Relations	0.00	0.0%
Total 7400 · Public Relations	0.00	0.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	100.0%
7502B · Life Membership-Garnet Pins	-917.45	100.0%
7502C · Life Membership-Lapel Pins	-74.30	100.0%
7502D · Life Membership-Patches	-41.20	100.0%
7502 · Life Membership Development - Other		
Total 7502 · Life Membership Development	-1,768.93	100.0%
7503 · National Office Oversight	0.00	0.0%
7507 · Marketing Committee Expense	-10,150.00	0.0%
7520 · Hall of Fame Committee Expenses	3,500.00	100.0%
Total 7500 · Committees	-8,418.93	17.06%
Total 7000 · OPERATIONS	-143,631.48	69.4%

**United States Judo Federation**  
**Income & Expenditures Budget vs. Actual**  
September 2021 through August 2022

	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>8000 · AWARDS</b>		
8001 · Athlete/Scholar	1,750.00	100.0%
<b>Total 8000 · AWARDS</b>	<b>1,750.00</b>	<b>100.0%</b>
<b>9000 · DEVELOPMENT EXPENSES</b>		
9050 · Minor Assistance Program	0.00	0.0%
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.0%
9129 · SRDS Misc Programs	0.00	0.0%
9130 · Kata Dev & Cert Program (KDCS)	0.00	0.0%
9149 · RCDS Misc Programs	0.00	0.0%
9150 · Jr Youth Dev Programs (JYDS)	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	0.00	0.0%
<b>Total 9100 · Development Committee</b>	<b>0.00</b>	<b>0.0%</b>
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.0%
<b>Total 9000 · DEVELOPMENT EXPENSES</b>	<b>0.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>-141,881.48</b>	<b>69.77%</b>
<b>Net Ordinary Income</b>	<b>165,848.47</b>	<b>-5.09%</b>
<b>Net Income</b>	<b>165,848.47</b>	<b>-5.09%</b>

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	286,987.50	174,346.25
1100b · Registration - 8 month	2,695.00	330.00
1100c · Registration - 4 month	8,595.00	2,560.00
1100d · Registration - 1 month	5,453.75	1,175.00
1100e · Family Plan - 3 members	9,167.50	5,577.50
1100f · Family Plan - 4 members	7,635.00	2,920.00
1100g · Family Plan - 5 members	3,095.00	2,187.50
1100h · Family Plan - 6 members	1,185.00	460.00
1100i · Family Plan - 7 plus members	590.00	495.00
1100ydk · Yudanshakai fee portion	-71,940.00	-44,256.25
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	1,137.50
<b>Total 1100 · REGISTRATION - Jrs./Srs.</b>	<b>258,198.75</b>	<b>146,932.50</b>
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	0.00
1110 · REGISTRATION - Booster - Other	892.81	1,115.00
<b>Total 1110 · REGISTRATION - Booster</b>	<b>1,327.81</b>	<b>1,115.00</b>
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-5,180.00	-6,230.00
1120 · REGISTRATION - USJF Secondary - Other	9,590.00	11,217.50
<b>Total 1120 · REGISTRATION - USJF Secondary</b>	<b>4,410.00</b>	<b>4,987.50</b>
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-5,985.00	-6,195.00
1200 · REGISTRATION - Life (Active) - Other	27,015.00	27,667.50
<b>Total 1200 · REGISTRATION - Life (Active)</b>	<b>21,030.00</b>	<b>21,472.50</b>
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-760.00	-1,210.00
1250 · MAKE-UP FEES - Other	2,410.00	3,505.00
<b>Total 1250 · MAKE-UP FEES</b>	<b>1,650.00</b>	<b>2,295.00</b>
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	15,937.70	12,192.26
1301 · New PCLM-Restricted	1,352.37	17,292.82
<b>Total 1300a · RESTRICTED LIFE FUNDS</b>	<b>17,290.07</b>	<b>29,485.08</b>
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-3,070.00	-1,445.00
1500 · CLUBS FEE - Other	8,395.00	1,745.00
<b>Total 1500 · CLUBS FEE</b>	<b>5,325.00</b>	<b>300.00</b>
3100 · PROMOTIONS	15,750.00	20,085.00
3200 · SANCTIONS	1,120.00	140.00
4000 · MERCHANDISE		
4003 · USJF History Book	15.00	25.00
4006 · Shipping Income/ Fee	10.00	0.00
<b>Total 4000 · MERCHANDISE</b>	<b>25.00</b>	<b>25.00</b>

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
<b>4700 · DEVELOPMENT</b>		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	0.00
4701B · Nat'l Teachers Certificates	620.00	0.00
<b>Total 4701 · Teachers Institute</b>	<b>1,600.00</b>	<b>0.00</b>
4704 · Kata Dev't and Certification		
4704B · Kata Certification	140.00	0.00
4704C · Nat'l Kata Certification Test	100.00	0.00
<b>Total 4704 · Kata Dev't and Certification</b>	<b>240.00</b>	<b>0.00</b>
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	2,016.00	1,931.00
4706B · Coach Certification	755.00	680.00
4706C · Manuals	679.00	389.00
<b>Total 4706 · Coach Development</b>	<b>3,450.00</b>	<b>3,000.00</b>
4711 · Self-Defense		
4711A · Self-Defense Clinics	0.00	30.00
4711B · Self-Defense Certificates	30.00	200.00
<b>Total 4711 · Self-Defense</b>	<b>30.00</b>	<b>230.00</b>
4712 · Virtual Work Outs	0.00	115.00
4700 · DEVELOPMENT - Other	223.00	642.00
<b>Total 4700 · DEVELOPMENT</b>	<b>5,543.00</b>	<b>3,987.00</b>
<b>6000 · INTEREST INCOME</b>		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	885.63
6002 · Reserve Interest Income - Other	3.12	0.00
<b>Total 6002 · Reserve Interest Income</b>	<b>18.84</b>	<b>885.63</b>
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	9.05
6003c · Interest Income-Umpqua MMA	5.32	6.13
6003 · Operational Interest Income - Other	0.00	163.83
<b>Total 6003 · Operational Interest Income</b>	<b>5.32</b>	<b>179.01</b>
<b>Total 6000 · INTEREST INCOME</b>	<b>24.16</b>	<b>1,064.64</b>
<b>6001 · Endowment Interest Account</b>		
6001a · Interest income-Balch #0133	154.32	741.70
6001b · Interest Income-Fukuda #0132	157.20	1,303.56
6001c · Interest Income-General #0130a	2,167.48	15,946.93
6001d · Interest Income-Kitaura #0134	0.98	395.06
6001e · Interest Income-Lee #0140	0.54	221.27
6001f · Interest Income-Palacio #0131	0.40	110.49
6001h · Interest income-Saito #144	337.66	1,036.17
6001i · Interest income-Fitzsimmons#145	54.40	385.11
6001j · Interest income-Osako #146	165.18	660.41
6001k · Interest Income-Koiwai #147	0.12	78.94
6001 · Endowment Interest Account - Other	0.00	175.35
<b>Total 6001 · Endowment Interest Account</b>	<b>3,038.28</b>	<b>21,054.99</b>

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
<b>6500 · RESTRICTED-ENDOWMENT FUNDING</b>		
6501 · Gen'l Endowment Donations	9,028.11	2,410.45
6502 · George Balch Scholarship	494.00	890.46
6503 · Tamo Kitaura Ref Grant	604.50	954.00
6504 · B. Palacio Scholarship Fund	4,079.50	4,166.49
6505 · Keiko Fukuda Scholarship	768.25	101,389.99
6506 · Elizabeth Lee Scholarship	872.75	398.00
6507 · Noboru Saito Scholarship	1,747.00	1,764.30
6508 · Dr. J. Fitzsimmons Schol. Fund	182.00	151.00
6509 · Osako Scholarship Fund	462.00	148.99
6510 · Dr. Eichi Koiwai	182.00	98.00
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	15.00	0.00
<b>Total 6500 · RESTRICTED-ENDOWMENT FUNDING</b>	<b>18,435.11</b>	<b>112,371.68</b>
<b>Total Income</b>	<b>356,992.18</b>	<b>370,715.89</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	1,750.00	1,750.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	418.00
7011B · State Tax	26.26	80.00
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	18,580.19
<b>Total 7011 · Taxes</b>	<b>36,754.03</b>	<b>19,078.19</b>
7020 · Insurance		
7021 · Excess Medical Insurance	27,179.16	30,078.00
7022 · Liability Insurance Premium	44,390.98	33,713.00
7025 · D&O Insurance	1,598.00	1,514.00
7026 · Business Insurance Premium	787.68	923.91
7028 · Event Medical Liability	3,231.25	1,534.27
<b>Total 7020 · Insurance</b>	<b>77,187.07</b>	<b>67,763.18</b>
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	11,088.31
<b>Total 7030 · Professional Fees</b>	<b>2,442.00</b>	<b>11,088.31</b>
7050 · Office Facility Expenses		
7051 · Rent	12,900.00	12,240.00
7052 · Electricity	6,484.40	5,010.82
<b>Total 7050 · Office Facility Expenses</b>	<b>19,384.40</b>	<b>17,250.82</b>
7060 · Employee Wages		
7061 · Executive Director	54,990.59	74,549.34
7062 · Administrative Manager	40,251.31	47,617.44
7063 · Administrative Assistant	45,079.87	19,747.44
7066 · Website personal (part time)	22,577.50	15,540.00
7067 · Admin Assist Temp Contract	0.00	18,878.66
<b>Total 7060 · Employee Wages</b>	<b>162,899.27</b>	<b>176,332.88</b>
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	4,500.00	10,600.00
7072 · Retirement (IRA)	2,791.41	5,168.02



# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
7073 · Employee Training	0.00	116.48
7074 · Background Check & Drug Testing	0.00	1,043.19
<b>Total 7070 · Employee Benefits</b>	<b>7,291.41</b>	<b>16,927.69</b>
<b>7100 · Office Expense</b>		
7110 · Printing		
7110A · Reproduction	0.00	0.00
7110C · Ink & Toner	419.88	2,562.80
7110E · Promotion Covers	6,050.00	712.00
<b>Total 7110 · Printing</b>	<b>6,469.88</b>	<b>3,274.80</b>
7112 · Bank Charges	100.00	190.00
7113 · Credit Card charges	908.99	1,767.53
7114 · Paypal Fees	7,437.73	4,842.13
7130 · Postage		
7131 · USPS	1,403.10	2,320.32
7132 · NonUSPS Services	0.00	179.14
<b>Total 7130 · Postage</b>	<b>1,403.10</b>	<b>2,499.46</b>
7140 · Telephone	5,765.54	4,745.57
7150 · Machine Maintenance	0.00	1,202.25
7160 · Supplies/Software		
7161 · Office Expense	3,187.24	3,114.84
7162 · Software	0.00	67.96
7163 · Software-other	0.00	33.98
<b>Total 7160 · Supplies/Software</b>	<b>3,187.24</b>	<b>3,216.78</b>
<b>Total 7100 · Office Expense</b>	<b>25,272.48</b>	<b>21,738.52</b>
<b>7300 · President's Expenses</b>		
7304 · Pres. Memorial Contributions	300.00	250.00
<b>Total 7300 · President's Expenses</b>	<b>300.00</b>	<b>250.00</b>
<b>7500 · Committees</b>		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	-374.95
7502B · Life Membership-Garnet Pins	-917.45	0.00
7502C · Life Membership-Lapel Pins	-74.30	0.00
7502D · Life Membership-Patches	-41.20	0.00
7502 · Life Membership Development - Other	-0.83	0.00
<b>Total 7502 · Life Membership Development</b>	<b>-1,768.93</b>	<b>-374.95</b>
7506 · Public Relations Committee	0.00	1,140.00
7520 · Hall of Fame Committee Expenses	3,500.00	9,277.40
<b>Total 7500 · Committees</b>	<b>1,731.07</b>	<b>10,042.45</b>
<b>7600 · Fund Raising Expenses</b>		
7630 · G. Balch Endowment Fund Raising	0.00	500.00
<b>Total 7600 · Fund Raising Expenses</b>	<b>0.00</b>	<b>500.00</b>
<b>Total 7000 · OPERATIONS</b>	<b>335,011.73</b>	<b>342,722.04</b>
<b>8000 · AWARDS</b>		
8001 · Athlete/Scholar	1,750.00	1,700.00
8002 · Hall of Fame	320.56	371.50

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
8004 · Jeremy Glick Memorial Spirit	0.00	170.00
Total 8000 · AWARDS	2,070.56	2,241.50
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	150.00
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	6,217.99
9169 · NCDS Misc Programs	0.00	1,500.00
Total 9100 · Development Committee	0.00	7,717.99
9193 · COVID-19 Program	0.00	595.00
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	2,000.00	0.00
9206 · General Endowment Funding	0.00	0.00
9207 · Noboru Saito Scholarship Fund	500.00	0.00
Total 9200 · Funding from Endowment	2,500.00	0.00
Total 9000 · DEVELOPMENT EXPENSES	2,500.00	8,462.99
Total Expense	339,582.29	353,426.53
Net Ordinary Income	17,409.89	17,289.36
Net Income	17,409.89	17,289.36

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>1100 · REGISTRATION - Jrs./Srs.</b>		
1100a · Registration -12 month	112,641.25	64.61%
1100b · Registration - 8 month	2,365.00	716.67%
1100c · Registration - 4 month	6,035.00	235.74%
1100d · Registration - 1 month	4,278.75	364.15%
1100e · Family Plan - 3 members	3,590.00	64.37%
1100f · Family Plan - 4 members	4,715.00	161.47%
1100g · Family Plan - 5 members	907.50	41.49%
1100h · Family Plan - 6 members	725.00	157.61%
1100i · Family Plan - 7 plus members	95.00	19.19%
1100ydk · Yudanshakai fee portion	-27,683.75	-62.55%
1100 · REGISTRATION - Jrs./Srs. - Other	3,597.50	316.26%
<b>Total 1100 · REGISTRATION - Jrs./Srs.</b>	<b>111,266.25</b>	<b>75.73%</b>
<b>1110 · REGISTRATION - Booster</b>		
1110a · Booster Rebate	435.00	100.0%
1110 · REGISTRATION - Booster - Other	-222.19	-19.93%
<b>Total 1110 · REGISTRATION - Booster</b>	<b>212.81</b>	<b>19.09%</b>
<b>1120 · REGISTRATION - USJF Secondary</b>		
1120ydk · Yudanshakai fee portion	1,050.00	16.85%
1120 · REGISTRATION - USJF Secondary - Other	-1,627.50	-14.51%
<b>Total 1120 · REGISTRATION - USJF Secondary</b>	<b>-577.50</b>	<b>-11.58%</b>
<b>1200 · REGISTRATION - Life (Active)</b>		
1200ydk · Yudanshakai fee portion	210.00	3.39%
1200 · REGISTRATION - Life (Active) - Other	-652.50	-2.36%
<b>Total 1200 · REGISTRATION - Life (Active)</b>	<b>-442.50</b>	<b>-2.06%</b>
<b>1250 · MAKE-UP FEES</b>		
1250ydk · Yudanshakai fee portion	450.00	37.19%
1250 · MAKE-UP FEES - Other	-1,095.00	-31.24%
<b>Total 1250 · MAKE-UP FEES</b>	<b>-645.00</b>	<b>-28.11%</b>
<b>1300a · RESTRICTED LIFE FUNDS</b>		
1300 · New life membership-Restricted	3,745.44	30.72%
1301 · New PCLM-Restricted	-15,940.45	-92.18%
<b>Total 1300a · RESTRICTED LIFE FUNDS</b>	<b>-12,195.01</b>	<b>-41.36%</b>
<b>1400 · YUDANSHAKAI FEE</b>	-1,575.00	-29.17%
<b>1500 · CLUBS FEE</b>		
1500ydk · Yudanshakai fee portion	-1,625.00	-112.46%
1500 · CLUBS FEE - Other	6,650.00	381.09%
<b>Total 1500 · CLUBS FEE</b>	<b>5,025.00</b>	<b>1,675.0%</b>
<b>3100 · PROMOTIONS</b>	-4,335.00	-21.58%
<b>3200 · SANCTIONS</b>	980.00	700.0%
<b>4000 · MERCHANDISE</b>		
4003 · USJF History Book	-10.00	-40.0%
4006 · Shipping Income/ Fee	10.00	100.0%
<b>Total 4000 · MERCHANDISE</b>	<b>0.00</b>	<b>0.0%</b>

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	<u>\$ Change</u>	<u>% Change</u>
<b>4700 · DEVELOPMENT</b>		
<b>4701 · Teachers Institute</b>		
4701A · Nat'l Teachers Clinics	980.00	100.0%
4701B · Nat'l Teachers Certificates	620.00	100.0%
<b>Total 4701 · Teachers Institute</b>	<u>1,600.00</u>	<u>100.0%</u>
<b>4704 · Kata Dev't and Certification</b>		
4704B · Kata Certification	140.00	100.0%
4704C · Nat'l Kata Certification Test	100.00	100.0%
<b>Total 4704 · Kata Dev't and Certification</b>	<u>240.00</u>	<u>100.0%</u>
<b>4706 · Coach Development</b>		
4706A · Nat'l Coach Dev't Clinics	85.00	4.4%
4706B · Coach Certification	75.00	11.03%
4706C · Manuals	290.00	74.55%
<b>Total 4706 · Coach Development</b>	<u>450.00</u>	<u>15.0%</u>
<b>4711 · Self-Defense</b>		
4711A · Self-Defense Clinics	-30.00	-100.0%
4711B · Self-Defense Certificates	-170.00	-85.0%
<b>Total 4711 · Self-Defense</b>	<u>-200.00</u>	<u>-86.96%</u>
4712 · Virtual Work Outs	-115.00	-100.0%
<b>4700 · DEVELOPMENT - Other</b>	<u>-419.00</u>	<u>-65.27%</u>
<b>Total 4700 · DEVELOPMENT</b>	<u>1,556.00</u>	<u>39.03%</u>
<b>6000 · INTEREST INCOME</b>		
<b>6002 · Reserve Interest Income</b>		
6002a · Interest Income-Raymond James	-869.91	-98.23%
6002 · Reserve Interest Income - Other	3.12	100.0%
<b>Total 6002 · Reserve Interest Income</b>	<u>-866.79</u>	<u>-97.87%</u>
<b>6003 · Operational Interest Income</b>		
6003a · Interest Income-Key Bank MMA	-9.05	-100.0%
6003c · Interest Income-Umpqua MMA	-0.81	-13.21%
6003 · Operational Interest Income - Other	-163.83	-100.0%
<b>Total 6003 · Operational Interest Income</b>	<u>-173.69</u>	<u>-97.03%</u>
<b>Total 6000 · INTEREST INCOME</b>	<u>-1,040.48</u>	<u>-97.73%</u>
<b>6001 · Endowment Interest Account</b>		
6001a · Interest income-Balch #0133	-587.38	-79.19%
6001b · Interest Income-Fukuda #0132	-1,146.36	-87.94%
6001c · Interest Income-General #0130a	-13,779.45	-86.41%
6001d · Interest Income-Kitaura #0134	-394.08	-99.75%
6001e · Interest Income-Lee #0140	-220.73	-99.76%
6001f · Interest Income-Palacio #0131	-110.09	-99.64%
6001h · Interest income-Saito #144	-698.51	-67.41%
6001i · Interest income-Fitzsimmons#145	-330.71	-85.87%
6001j · Interest income-Osako #146	-495.23	-74.99%
6001k · Interest Income-Koiwai #147	-78.82	-99.85%
6001 · Endowment Interest Account - Other	-175.35	-100.0%
<b>Total 6001 · Endowment Interest Account</b>	<u>-18,016.71</u>	<u>-85.57%</u>

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	<u>\$ Change</u>	<u>% Change</u>
<b>6500 · RESTRICTED-ENDOWMENT FUNDING</b>		
6501 · Gen'l Endowment Donations	6,617.66	274.54%
6502 · George Balch Scholarship	-396.46	-44.52%
6503 · Tamo Kitaura Ref Grant	-349.50	-36.64%
6504 · B. Palacio Scholarship Fund	-86.99	-2.09%
6505 · Keiko Fukuda Scholarship	-100,621.74	-99.24%
6506 · Elizabeth Lee Scholarship	474.75	119.28%
6507 · Noboru Saito Scholarship	-17.30	-0.98%
6508 · Dr. J. Fitzsimmons Schol. Fund	31.00	20.53%
6509 · Osako Scholarship Fund	313.01	210.09%
6510 · Dr. Eichi Koiwai	84.00	85.71%
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	15.00	100.0%
<b>Total 6500 · RESTRICTED-ENDOWMENT FUNDING</b>	<b>-93,936.57</b>	<b>-83.6%</b>
<b>Total Income</b>	<b>-13,723.71</b>	<b>-3.7%</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	0.00	0.0%
7011 · Taxes		
7011A · Corporate Filing Fee	-418.00	-100.0%
7011B · State Tax	-53.74	-67.18%
7011C · Employment Tax (FICA, SSS, etc.	18,147.58	97.67%
<b>Total 7011 · Taxes</b>	<b>17,675.84</b>	<b>92.65%</b>
7020 · Insurance		
7021 · Excess Medical Insurance	-2,898.84	-9.64%
7022 · Liability Insurance Premium	10,677.98	31.67%
7025 · D&O Insurance	84.00	5.55%
7026 · Business Insurance Premium	-136.23	-14.75%
7028 · Event Medical Liability	1,696.98	110.61%
<b>Total 7020 · Insurance</b>	<b>9,423.89</b>	<b>13.91%</b>
7030 · Professional Fees		
7032 · Accounting Fees	-8,646.31	-77.98%
<b>Total 7030 · Professional Fees</b>	<b>-8,646.31</b>	<b>-77.98%</b>
7050 · Office Facility Expenses		
7051 · Rent	660.00	5.39%
7052 · Electricity	1,473.58	29.41%
<b>Total 7050 · Office Facility Expenses</b>	<b>2,133.58</b>	<b>12.37%</b>
7060 · Employee Wages		
7061 · Executive Director	-19,558.75	-26.24%
7062 · Administrative Manager	-7,366.13	-15.47%
7063 · Administrative Assistant	25,332.43	128.28%
7066 · Website personal (part time)	7,037.50	45.29%
7067 · Admin Assist Temp Contract	-18,878.66	-100.0%
<b>Total 7060 · Employee Wages</b>	<b>-13,433.61</b>	<b>-7.62%</b>
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-6,100.00	-57.55%
7072 · Retirement (IRA)	-2,376.61	-45.99%

# United States Judo Federation

## Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	<b>\$ Change</b>	<b>% Change</b>
7073 · Employee Training	-116.48	-100.0%
7074 · Background Check & Drug Testing	-1,043.19	-100.0%
<b>Total 7070 · Employee Benefits</b>	<b>-9,636.28</b>	<b>-56.93%</b>
<b>7100 · Office Expense</b>		
7110 · Printing		
7110A · Reproduction	0.00	0.0%
7110C · Ink & Toner	-2,142.92	-83.62%
7110E · Promotion Covers	5,338.00	749.72%
<b>Total 7110 · Printing</b>	<b>3,195.08</b>	<b>97.57%</b>
7112 · Bank Charges	-90.00	-47.37%
7113 · Credit Card charges	-858.54	-48.57%
7114 · Paypal Fees	2,595.60	53.61%
7130 · Postage		
7131 · USPS	-917.22	-39.53%
7132 · NonUSPS Services	-179.14	-100.0%
<b>Total 7130 · Postage</b>	<b>-1,096.36</b>	<b>-43.86%</b>
7140 · Telephone	1,019.97	21.49%
7150 · Machine Maintenance	-1,202.25	-100.0%
7160 · Supplies/Software		
7161 · Office Expense	72.40	2.32%
7162 · Software	-67.96	-100.0%
7163 · Software-other	-33.98	-100.0%
<b>Total 7160 · Supplies/Software</b>	<b>-29.54</b>	<b>-0.92%</b>
<b>Total 7100 · Office Expense</b>	<b>3,533.96</b>	<b>16.26%</b>
<b>7300 · President's Expenses</b>		
7304 · Pres. Memorial Contributions	50.00	20.0%
<b>Total 7300 · President's Expenses</b>	<b>50.00</b>	<b>20.0%</b>
<b>7500 · Committees</b>		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-360.20	-96.07%
7502B · Life Membership-Garnet Pins	-917.45	-100.0%
7502C · Life Membership-Lapel Pins	-74.30	-100.0%
7502D · Life Membership-Patches	-41.20	-100.0%
7502 · Life Membership Development - Other	-0.83	-100.0%
<b>Total 7502 · Life Membership Development</b>	<b>-1,393.98</b>	<b>-371.78%</b>
7506 · Public Relations Committee	-1,140.00	-100.0%
7520 · Hall of Fame Committee Expenses	-5,777.40	-62.27%
<b>Total 7500 · Committees</b>	<b>-8,311.38</b>	<b>-82.76%</b>
<b>7600 · Fund Raising Expenses</b>		
7630 · G. Balch Endowment Fund Raising	-500.00	-100.0%
<b>Total 7600 · Fund Raising Expenses</b>	<b>-500.00</b>	<b>-100.0%</b>
<b>Total 7000 · OPERATIONS</b>	<b>-7,710.31</b>	<b>-2.25%</b>
<b>8000 · AWARDS</b>		
8001 · Athlete/Scholar	50.00	2.94%
8002 · Hall of Fame	-50.94	-13.71%

**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

	<b>\$ Change</b>	<b>% Change</b>
8004 · Jeremy Glick Memorial Spirit	-170.00	-100.0%
<b>Total 8000 · AWARDS</b>	<b>-170.94</b>	<b>-7.63%</b>
<b>9000 · DEVELOPMENT EXPENSES</b>		
9050 · Minor Assistance Program	-150.00	-100.0%
9100 · Development Committee		
9119 · NTIS Misc Programs	-6,217.99	-100.0%
9169 · NCDS Misc Programs	-1,500.00	-100.0%
<b>Total 9100 · Development Committee</b>	<b>-7,717.99</b>	<b>-100.0%</b>
9193 · COVID-19 Program	-595.00	-100.0%
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	2,000.00	100.0%
9206 · General Endowment Funding	0.00	0.0%
9207 · Noboru Saito Scholarship Fund	500.00	100.0%
<b>Total 9200 · Funding from Endowment</b>	<b>2,500.00</b>	<b>100.0%</b>
<b>Total 9000 · DEVELOPMENT EXPENSES</b>	<b>-5,962.99</b>	<b>-70.46%</b>
<b>Total Expense</b>	<b>-13,844.24</b>	<b>-3.92%</b>
<b>Net Ordinary Income</b>	<b>120.53</b>	<b>0.7%</b>
<b>Net Income</b>	<b>120.53</b>	<b>0.7%</b>

**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

**Ordinary Income/Expense**

**Income**

**1100 · REGISTRATION - Jrs./Srs.**

1100a · Registration -12 month

1100b · Registration - 8 month

1100c · Registration - 4 month

1100d · Registration - 1 month

1100e · Family Plan - 3 members

1100f · Family Plan - 4 members

1100g · Family Plan - 5 members

1100h · Family Plan - 6 members

1100i · Family Plan - 7 plus members

1100ydk · Yudanshakai fee portion

1100 · REGISTRATION - Jrs./Srs. - Other

**Total 1100 · REGISTRATION - Jrs./Srs.**

**1110 · REGISTRATION - Booster**

1110a · Booster Rebate

1110 · REGISTRATION - Booster - Other

**Total 1110 · REGISTRATION - Booster**

**1120 · REGISTRATION - USJF Secondary**

1120ydk · Yudanshakai fee portion

1120 · REGISTRATION - USJF Secondary - Other

**Total 1120 · REGISTRATION - USJF Secondary**

**1200 · REGISTRATION - Life (Active)**

1200ydk · Yudanshakai fee portion

1200 · REGISTRATION - Life (Active) - Other

**Total 1200 · REGISTRATION - Life (Active)**

**1250 · MAKE-UP FEES**

1250ydk · Yudanshakai fee portion

1250 · MAKE-UP FEES - Other

**Total 1250 · MAKE-UP FEES**

**1300a · RESTRICTED LIFE FUNDS**

1300 · New life membership-Restricted

1301 · New PCLM-Restricted

**Total 1300a · RESTRICTED LIFE FUNDS**

**1400 · YUDANSHAKAI FEE**

**1500 · CLUBS FEE**

1500ydk · Yudanshakai fee portion

1500 · CLUBS FEE - Other

**Total 1500 · CLUBS FEE**

**3100 · PROMOTIONS**

**3200 · SANCTIONS**

**4000 · MERCHANDISE**

4003 · USJF History Book

4006 · Shipping Income/ Fee

**Total 4000 · MERCHANDISE**



**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

**4700 · DEVELOPMENT**

**4701 · Teachers Institute**

**4701A · Nat'l Teachers Clinics**

**4701B · Nat'l Teachers Certificates**

**Total 4701 · Teachers Institute**

**4704 · Kata Dev't and Certification**

**4704B · Kata Certification**

**4704C · Nat'l Kata Certification Test**

**Total 4704 · Kata Dev't and Certification**

**4706 · Coach Development**

**4706A · Nat'l Coach Dev't Clinics**

**4706B · Coach Certification**

**4706C · Manuals**

**Total 4706 · Coach Development**

**4711 · Self-Defense**

**4711A · Self-Defense Clinics**

**4711B · Self-Defense Certificates**

**Total 4711 · Self-Defense**

**4712 · Virtual Work Outs**

**4700 · DEVELOPMENT - Other**

**Total 4700 · DEVELOPMENT**

**6000 · INTEREST INCOME**

**6002 · Reserve Interest Income**

**6002a · Interest Income-Raymond James**

**6002 · Reserve Interest Income - Other**

**Total 6002 · Reserve Interest Income**

**6003 · Operational Interest Income**

**6003a · Interest Income-Key Bank MMA**

**6003c · Interest Income-Umpqua MMA**

**6003 · Operational Interest Income - Other**

**Total 6003 · Operational Interest Income**

**Total 6000 · INTEREST INCOME**

**6001 · Endowment Interest Account**

**6001a · Interest income-Balch #0133**

**6001b · Interest Income-Fukuda #0132**

**6001c · Interest Income-General #0130a**

**6001d · Interest Income-Kitaura #0134**

**6001e · Interest Income-Lee #0140**

**6001f · Interest Income-Palacio #0131**

**6001h · Interest income-Saito #144**

**6001i · Interest income-Fitzsimmons#145**

**6001j · Interest income-Osako #146**

**6001k · Interest Income-Koiwai #147**

**6001 · Endowment Interest Account - Other**

**Total 6001 · Endowment Interest Account**

**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

**6500 · RESTRICTED-ENDOWMENT FUNDING**

6501 · Gen'l Endowment Donations

6502 · George Balch Scholarship

6503 · Tamo Kitaura Ref Grant

6504 · B. Palacio Scholarship Fund

6505 · Keiko Fukuda Scholarship

6506 · Elizabeth Lee Scholarship

6507 · Noboru Saito Scholarship

6508 · Dr. J. Fitzsimmons Schol. Fund

6509 · Osako Scholarship Fund

6510 · Dr. Eichi Koiwai

6500 · RESTRICTED-ENDOWMENT FUNDING - Other

**Total 6500 · RESTRICTED-ENDOWMENT FUNDING**

**Total Income**

**Expense**

**7000 · OPERATIONS**

7010 · USJI Dues

7011 · Taxes

7011A · Corporate Filing Fee

7011B · State Tax

7011C · Employment Tax (FICA, SSS, etc.

**Total 7011 · Taxes**

7020 · Insurance

7021 · Excess Medical Insurance

7022 · Liability Insurance Premium

7025 · D&O Insurance

7026 · Business Insurance Premium

7028 · Event Medical Liability

**Total 7020 · Insurance**

7030 · Professional Fees

7032 · Accounting Fees

**Total 7030 · Professional Fees**

7050 · Office Facility Expenses

7051 · Rent

7052 · Electricity

**Total 7050 · Office Facility Expenses**

7060 · Employee Wages

7061 · Executive Director

7062 · Administrative Manager

7063 · Administrative Assistant

7066 · Website personal (part time)

7067 · Admin Assist Temp Contract

**Total 7060 · Employee Wages**

7070 · Employee Benefits

7071 · Medical Expense Reimbursement

7072 · Retirement (IRA)

**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

7073 · Employee Training  
7074 · Background Check & Drug Testing  
Total 7070 · Employee Benefits  
7100 · Office Expense  
7110 · Printing  
7110A · Reproduction  
7110C · Ink & Toner  
7110E · Promotion Covers  
Total 7110 · Printing  
7112 · Bank Charges  
7113 · Credit Card charges  
7114 · Paypal Fees  
7130 · Postage  
7131 · USPS  
7132 · NonUSPS Services  
Total 7130 · Postage  
7140 · Telephone  
7150 · Machine Maintenance  
7160 · Supplies/Software  
7161 · Office Expense  
7162 · Software  
7163 · Software-other  
Total 7160 · Supplies/Software  
Total 7100 · Office Expense  
7300 · President's Expenses  
7304 · Pres. Memorial Contributions  
Total 7300 · President's Expenses  
7500 · Committees  
7502 · Life Membership Development  
7502A · Life Membership-Plaques/Engrave  
7502B · Life Membership-Garnet Pins  
7502C · Life Membership-Lapel Pins  
7502D · Life Membership-Patches  
7502 · Life Membership Development - Other  
Total 7502 · Life Membership Development  
7506 · Public Relations Committee  
7520 · Hall of Fame Committee Expenses  
Total 7500 · Committees  
7600 · Fund Raising Expenses  
7630 · G. Balch Endowment Fund Raising  
Total 7600 · Fund Raising Expenses  
Total 7000 · OPERATIONS  
8000 · AWARDS  
8001 · Athlete/Scholar  
8002 · Hall of Fame

**United States Judo Federation**  
**Income & Expenditures Prev Year Comparison**  
September 2021 through August 2022

8004 · Jeremy Glick Memorial Spirit

Total 8000 · AWARDS

9000 · DEVELOPMENT EXPENSES

9050 · Minor Assistance Program

9100 · Development Committee

9119 · NTIS Misc Programs

9169 · NCDS Misc Programs

Total 9100 · Development Committee

9193 · COVID-19 Program

9200 · Funding from Endowment

9201 · George Balch Scholarship Fund

9206 · General Endowment Funding

9207 · Noboru Saito Scholarship Fund

Total 9200 · Funding from Endowment

Total 9000 · DEVELOPMENT EXPENSES

Total Expense

Net Ordinary Income

Net Income

# United States Judo Federation

## Income & Expenditures YTD Comparison

September 2021 through August 2022

S

	Sep '21 - Aug 22	Sep '21 - Aug 22
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	286,987.50	286,987.50
1100b · Registration - 8 month	2,695.00	2,695.00
1100c · Registration - 4 month	8,595.00	8,595.00
1100d · Registration - 1 month	5,453.75	5,453.75
1100e · Family Plan - 3 members	9,167.50	9,167.50
1100f · Family Plan - 4 members	7,635.00	7,635.00
1100g · Family Plan - 5 members	3,095.00	3,095.00
1100h · Family Plan - 6 members	1,185.00	1,185.00
1100i · Family Plan - 7 plus members	590.00	590.00
1100ydk · Yudanshakai fee portion	-71,940.00	-71,940.00
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	4,735.00
Total 1100 · REGISTRATION - Jrs./Srs.	258,198.75	258,198.75
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	435.00
1110 · REGISTRATION - Booster - Other	892.81	892.81
Total 1110 · REGISTRATION - Booster	1,327.81	1,327.81
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-5,180.00	-5,180.00
1120 · REGISTRATION - USJF Secondary - Other	9,590.00	9,590.00
Total 1120 · REGISTRATION - USJF Secondary	4,410.00	4,410.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-5,985.00	-5,985.00
1200 · REGISTRATION - Life (Active) - Other	27,015.00	27,015.00
Total 1200 · REGISTRATION - Life (Active)	21,030.00	21,030.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-760.00	-760.00
1250 · MAKE-UP FEES - Other	2,410.00	2,410.00
Total 1250 · MAKE-UP FEES	1,650.00	1,650.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	15,937.70	15,937.70
1301 · New PCLM-Restricted	1,352.37	1,352.37
Total 1300a · RESTRICTED LIFE FUNDS	17,290.07	17,290.07
1400 · YUDANSHAKAI FEE	3,825.00	3,825.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-3,070.00	-3,070.00
1500 · CLUBS FEE - Other	8,395.00	8,395.00
Total 1500 · CLUBS FEE	5,325.00	5,325.00
3100 · PROMOTIONS	15,750.00	15,750.00
3200 · SANCTIONS	1,120.00	1,120.00
4000 · MERCHANDISE		
4003 · USJF History Book	15.00	15.00
4006 · Shipping Income/ Fee	10.00	10.00
Total 4000 · MERCHANDISE	25.00	25.00

# United States Judo Federation

## Income & Expenditures YTD Comparison

September 2021 through August 2022

S

	Sep '21 - Aug 22	Sep '21 - Aug 22
<b>4700 · DEVELOPMENT</b>		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	980.00
4701B · Nat'l Teachers Certificates	620.00	620.00
<b>Total 4701 · Teachers Institute</b>	<b>1,600.00</b>	<b>1,600.00</b>
4704 · Kata Dev't and Certification		
4704B · Kata Certification	140.00	140.00
4704C · Nat'l Kata Certification Test	100.00	100.00
<b>Total 4704 · Kata Dev't and Certification</b>	<b>240.00</b>	<b>240.00</b>
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	2,016.00	2,016.00
4706B · Coach Certification	755.00	755.00
4706C · Manuals	679.00	679.00
<b>Total 4706 · Coach Development</b>	<b>3,450.00</b>	<b>3,450.00</b>
4711 · Self-Defense		
4711B · Self-Defense Certificates	30.00	30.00
<b>Total 4711 · Self-Defense</b>	<b>30.00</b>	<b>30.00</b>
4700 · DEVELOPMENT - Other	223.00	223.00
<b>Total 4700 · DEVELOPMENT</b>	<b>5,543.00</b>	<b>5,543.00</b>
<b>6000 · INTEREST INCOME</b>		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	15.72
6002 · Reserve Interest Income - Other	3.12	3.12
<b>Total 6002 · Reserve Interest Income</b>	<b>18.84</b>	<b>18.84</b>
6003 · Operational Interest Income		
6003c · Interest Income-Umpqua MMA	5.32	5.32
<b>Total 6003 · Operational Interest Income</b>	<b>5.32</b>	<b>5.32</b>
<b>Total 6000 · INTEREST INCOME</b>	<b>24.16</b>	<b>24.16</b>
<b>6001 · Endowment Interest Account</b>		
6001a · Interest income-Balch #0133	154.32	154.32
6001b · Interest Income-Fukuda #0132	157.20	157.20
6001c · Interest Income-General #0130a	2,167.48	2,167.48
6001d · Interest Income-Kitaura #0134	0.98	0.98
6001e · Interest Income-Lee #0140	0.54	0.54
6001f · Interest Income-Palacio #0131	0.40	0.40
6001h · Interest income-Saito #144	337.66	337.66
6001i · Interest income-Fitzsimmons#145	54.40	54.40
6001j · Interest income-Osako #146	165.18	165.18
6001k · Interest Income-Koiwai #147	0.12	0.12
<b>Total 6001 · Endowment Interest Account</b>	<b>3,038.28</b>	<b>3,038.28</b>
<b>6500 · RESTRICTED-ENDOWMENT FUNDING</b>		
6501 · Gen'l Endowment Donations	9,028.11	9,028.11
6502 · George Balch Scholarship	494.00	494.00
6503 · Tamo Kitaura Ref Grant	604.50	604.50
6504 · B. Palacio Scholarship Fund	4,079.50	4,079.50

# United States Judo Federation

## Income & Expenditures YTD Comparison

September 2021 through August 2022

S

	Sep '21 - Aug 22	Sep '21 - Aug 22
6505 · Keiko Fukuda Scholarship	768.25	768.25
6506 · Elizabeth Lee Scholarship	872.75	872.75
6507 · Noboru Saito Scholarship	1,747.00	1,747.00
6508 · Dr. J. Fitzsimmons Schol. Fund	182.00	182.00
6509 · Osako Scholarship Fund	462.00	462.00
6510 · Dr. Eichi Koiwai	182.00	182.00
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	15.00	15.00
<b>Total 6500 · RESTRICTED-ENDOWMENT FUNDING</b>	<b>18,435.11</b>	<b>18,435.11</b>
<b>Total Income</b>	<b>356,992.18</b>	<b>356,992.18</b>
<b>Expense</b>		
<b>7000 · OPERATIONS</b>		
7010 · USJI Dues	1,750.00	1,750.00
7011 · Taxes		
7011B · State Tax	26.26	26.26
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	36,727.77
<b>Total 7011 · Taxes</b>	<b>36,754.03</b>	<b>36,754.03</b>
7020 · Insurance		
7021 · Excess Medical Insurance	27,179.16	27,179.16
7022 · Liability Insurance Premium	44,390.98	44,390.98
7025 · D&O Insurance	1,598.00	1,598.00
7026 · Business Insurance Premium	787.68	787.68
7028 · Event Medical Liability	3,231.25	3,231.25
<b>Total 7020 · Insurance</b>	<b>77,187.07</b>	<b>77,187.07</b>
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	2,442.00
<b>Total 7030 · Professional Fees</b>	<b>2,442.00</b>	<b>2,442.00</b>
7050 · Office Facility Expenses		
7051 · Rent	12,900.00	12,900.00
7052 · Electricity	6,484.40	6,484.40
<b>Total 7050 · Office Facility Expenses</b>	<b>19,384.40</b>	<b>19,384.40</b>
7060 · Employee Wages		
7061 · Executive Director	54,990.59	54,990.59
7062 · Administrative Manager	40,251.31	40,251.31
7063 · Administrative Assistant	45,079.87	45,079.87
7066 · Website personal (part time)	22,577.50	22,577.50
<b>Total 7060 · Employee Wages</b>	<b>162,899.27</b>	<b>162,899.27</b>
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	4,500.00	4,500.00
7072 · Retirement (IRA)	2,791.41	2,791.41
<b>Total 7070 · Employee Benefits</b>	<b>7,291.41</b>	<b>7,291.41</b>
7100 · Office Expense		
7110 · Printing		
7110C · Ink & Toner	419.88	419.88
7110E · Promotion Covers	6,050.00	6,050.00
<b>Total 7110 · Printing</b>	<b>6,469.88</b>	<b>6,469.88</b>

# United States Judo Federation

## Income & Expenditures YTD Comparison

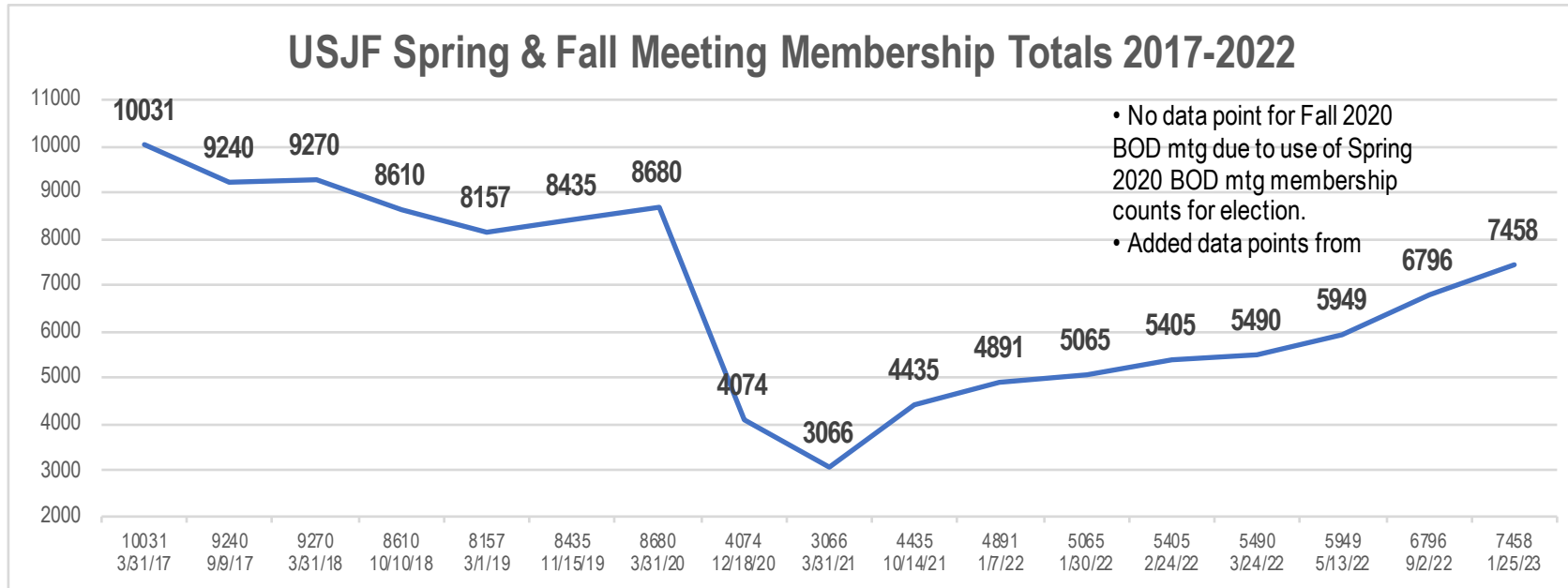
September 2021 through August 2022

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	Sep '21 - Aug 22	Sep '21 - Aug 22
7112 · Bank Charges	100.00	100.00
7113 · Credit Card charges	908.99	908.99
7114 · Paypal Fees	7,437.73	7,437.73
7130 · Postage		
7131 · USPS	1,403.10	1,403.10
Total 7130 · Postage	1,403.10	1,403.10
7140 · Telephone	5,765.54	5,765.54
7160 · Supplies/Software		
7161 · Office Expense	3,187.24	3,187.24
Total 7160 · Supplies/Software	3,187.24	3,187.24
Total 7100 · Office Expense	25,272.48	25,272.48
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	300.00	300.00
Total 7300 · President's Expenses	300.00	300.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	-735.15
7502B · Life Membership-Garnet Pins	-917.45	-917.45
7502C · Life Membership-Lapel Pins	-74.30	-74.30
7502D · Life Membership-Patches	-41.20	-41.20
7502 · Life Membership Development - Other	-0.83	-0.83
Total 7502 · Life Membership Development	-1,768.93	-1,768.93
7520 · Hall of Fame Committee Expenses	3,500.00	3,500.00
Total 7500 · Committees	1,731.07	1,731.07
Total 7000 · OPERATIONS	335,011.73	335,011.73
8000 · AWARDS		
8001 · Athlete/Scholar	1,750.00	1,750.00
8002 · Hall of Fame	320.56	320.56
Total 8000 · AWARDS	2,070.56	2,070.56
9000 · DEVELOPMENT EXPENSES		
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	2,000.00	2,000.00
9207 · Noboru Saito Scholarship Fund	500.00	500.00
Total 9200 · Funding from Endowment	2,500.00	2,500.00
Total 9000 · DEVELOPMENT EXPENSES	2,500.00	2,500.00
Total Expense	339,582.29	339,582.29
Net Ordinary Income	17,409.89	17,409.89
Net Income	17,409.89	17,409.89



<b>Date</b>	3/31/17	9/9/17	3/31/18	10/10/18	3/1/19	11/15/19	3/31/20	12/18/20	3/31/21	10/14/21	1/7/22	1/30/22	2/24/22	3/24/22	5/13/22	9/2/22	1/25/23
<b>Total</b>	10031	9240	9270	8610	8157	8435	8680	4074	3066	4435	4891	5065	5405	5490	5949	6796	7458



CRIMINAL PROCEEDINGS – Change of Plea

UNITED STATES DISTRICT COURT FOR THE DISTRICT OF IDAHO

Chief U.S. Magistrate Judge Raymond E. Patricco, Jr.  
Courtroom Deputy/ESR: Jackie Hildebrand

Date: December 7, 2022  
Time: 11:00 -11:42 am Courtroom 7  
Location: Boise, ID

UNITED STATES OF AMERICA vs. REX EVERETT LANHAM

Case No. 1:22-cr-00015-BLW-1

Counsel for the United States: AUSA John Shirts

Counsel for the Defendant: John Cacheris

- ☒ Defendant placed under oath.
- ☒ Waiver of Right to District Judge signed and waived on the record.
- ☒ Defendant found competent to enter a knowing and voluntary plea.
- ☒ Defendant is satisfied with representation of counsel.
- ☒ Defendant advised of the sentencing guidelines and maximum penalties.
  - Not more than 20 years of imprisonment;
  - To be followed by at least 5 years and up to life of supervised release;
  - A \$250,000 fine; and
  - A special assessment of \$100
- ☒ Defendant's Constitutional Rights explained.
- ☒ Government stated for the record the elements and evidence of the charge(s).
- ☒ Defendant agrees with the elements of the charge(s) as stated by the Government.
- ☒ Plea Agreement discussed and Defendant understands the terms of the agreement.
- ☒ Defendant and counsel advised the change of plea is voluntary, all potential defenses have been discussed and Defendant fully understand the rights which are being waived.
- ☒ Defendant entered a plea of guilty to Count Two of the Indictment.
- ☒ Plea accepted by the Court.

**Sentencing set before Judge B. Lynn Winmill on March 1, 2023 at 10 a.m. in Courtroom 3**

Court ordered a presentence investigation report.

Original Report to Counsel: January 18, 2023

Notification of Objections: February 1, 2023

Final Report Due: February 15, 2023

- ☒ Report and Recommendation shall be entered.
- ☒ Defense counsel proceeded with proffer. Offering the original pretrial services report as well as the recent status report.

☒ Defendant's custody status remains as previously ordered. Clear and convincing evidence that the Defendant will not flee and is not a danger to the community.

Any motions for departure, sentencing memorandums or letters in support must be filed 7 days prior to the sentencing hearing. Sentencing hearing is scheduled for 1 hour.

JOSHUA D. HURWIT  
UNITED STATES ATTORNEY  
KASSANDRA MCGRADY, IDAHO STATE BAR NO. 8455  
ASSISTANT UNITED STATES ATTORNEY  
DISTRICT OF IDAHO  
1290 W. MYRTLE ST. SUITE 500  
BOISE, ID 83702-7788  
TELEPHONE: (208) 334-1211  
FACSIMILE: (208) 334-1413

UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF IDAHO

UNITED STATES OF AMERICA,

Plaintiff,

vs.

REX EVERETT LANHAM III,

Defendant.

Case No. 1:22-cr-00015-BLW

**RULE 11 PLEA AGREEMENT**

## **I. GUILTY PLEA**

A. **Summary of Terms.** Pursuant to Federal Rule of Criminal Procedure 11(c)(1)(A) and (B), the Defendant, the attorney for the Defendant, and the Government<sup>1</sup> agree that the Defendant will plead guilty to Count Two of the Indictment, which charges the Defendant with Possession of Child Pornography, in violation of 18 U.S.C. § 2252A(a)(5)(B). The Defendant will also admit the asset forfeiture allegation in the Indictment.

This plea is voluntary and did not result from force, threats, or promises, other than any promise made in this agreement. Upon acceptance of the Defendant's guilty plea, and the Defendant's full compliance with the other terms of this agreement, under Federal Rule of Criminal Procedure 11(c)(1)(A), the Government agrees to dismiss Count One of the Indictment and under Federal Rule of Criminal Procedure 11(c)(1)(B), the parties agree to jointly recommend a sentence of 78 months.

B. **Oath.** The Defendant will be placed under oath at the plea hearing. The Government may use any statement that the Defendant makes under oath against the Defendant in a prosecution for perjury or false statement.

## **II. WAIVER OF CONSTITUTIONAL RIGHTS AT TRIAL**

The Defendant waives the following rights by pleading guilty pursuant to this agreement: 1) the right to plead not guilty to the offense charged against the Defendant and to persist in that plea; 2) the right to a trial by jury, at which the Defendant would be presumed innocent and the burden would be on the Government to prove the Defendant's guilt beyond a reasonable doubt; 3) the right to have the jury agree unanimously that the Defendant was guilty of the offense; 4) the right, at trial, to confront and cross-examine adverse witnesses; 5) the right to present evidence

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<sup>1</sup> The word "Government" in this agreement refers to the United States Attorney for the District of Idaho.

and to compel the attendance of witnesses; and 6) the right not to testify or present evidence without having that held against the Defendant. If the Court accepts the Defendant's guilty plea, there will be no trial.

### **III. NATURE OF THE CHARGES**

A. **Elements of the Crime.** The elements of the crime of Possession of Child Pornography, as charged in Count Two, are as follows:

1. The Defendant knowingly possessed any matter that contained an image of child pornography, as defined in Title 18 United States Code Section 2256(8)(A);
2. That such child pornography had been transported in interstate or foreign commerce by any means, including by computer, or that such child pornography had been produced using materials that had been mailed or shipped or transported in interstate or foreign commerce by any means, including by computer; and
3. The Defendant knew that such items constituted child pornography, and that one or more visual depiction involved a prepubescent minor who had not attained 12 years of age.

"Child Pornography" is defined in 18 U.S.C. § 2256(8)(A) as "any visual depiction, including any photograph, film, video, picture, or computer or computer-generated image or picture, whether made or produced by electronic, mechanical, or other means, of sexually explicit conduct, where the production of such visual depiction involves the use of a minor engaging in sexually explicit conduct."

"Sexually Explicit Conduct" is defined in 18 U.S.C. § 2256(2)(A) as "actual or simulated (i) sexual intercourse, including genital-genital, oral-genital, anal-genital, or oral-anal, whether



between persons of the same or opposite sex; (ii) bestiality; (iii) masturbation; (iv) sadistic or masochistic abuse; or (v) lascivious exhibition of the genitals or pubic area of any person.”

B. **Factual Basis.** The Defendant admits the following facts are true:

On or about July 24, 2021, an FBI undercover agent obtained access to a Kik group called #daughfun2. The undercover agent observed that child pornography was being posted within the group. The FBI determined that the Defendant operated a Kik account with the username “ihidden\_pervert” and that he was the creator/owner and an administrator of the #daughfun2 group. Owners and administrators have the ability to add or remove Kik users from the group and promote other groups members to administrators. The FBI also determined that the Defendant was involved with the verification process to admit members to the group. The verification process required Kik users to send a photograph showing that they had access to a daughter figure. The FBI also determined that the Defendant was a member of another Kik group that involved child pornography. On August 11, 2021, the Defendant posted a message into the group inviting other members to message him to trade child pornography and warning other members that Apple was reporting child pornography that was uploaded to the cloud.

The FBI obtained a federal search warrant for the contents of the Defendant’s Kik account. Within the account, the FBI located thirteen videos and one image of child pornography, including depictions of prepubescent children involved in sexual acts, such as oral sex and sexual intercourse, with adults. The FBI also determined that on July 24, 2021, the Defendant received an image from a Kik user with the username bowsver2020. The image depicted a child exposing her genitals. Bowsver2020 was active in the same Kik groups as the Defendant and was later identified by the FBI as Cameron McAbee. When interviewed by the FBI, McAbee confessed to producing explicit images of his four-year-old daughter and posting them in the Kik group that the Defendant had created. The FBI confirmed that the image the Defendant had received from

McAbee depicted McAbee's four-year-old daughter exposing her genitals. McAbee, and other members of the #daughfun2 Kik group, were arrested for producing child pornography of minor children and posting it to the group.

IP address records from the Defendant's Kik account show that the Defendant accessed the account from his residence in Emmett, Idaho. On February 3, 2022, the FBI executed a federal search warrant at the Defendant's residence. During an interview, the Defendant admitted ownership of the ihidden\_pervert account but denied involvement with child pornography. The FBI seized several electronic devices belonging to the Defendant including: an Apple iPhone 8 Plus, Model MQ962LL/A, with serial number F17WDN9BJCLY, a Western Digital external hard drive with serial number WX61C62V7135, and a Western Digital external hard drive with serial number WCC4N7EDETRR.

The FBI forensically examined the Defendant's electronic devices. The FBI did not locate child pornography on the Defendant's iPhone but found evidence that he accessed Kik Messenger groups.<sup>2</sup> The FBI also found evidence on the iPhone showing that the Defendant had created a chat bot for a Kik Messenger group, which is an automated message that is sent to members when they are admitted to the group. The chat bot instructed members of the group to refer to images of underage children as "younger." On one Western Digital hard drive, the FBI located five images and seven videos of child pornography. On the other Western Digital hard drive, the FBI located seventy-two videos of child pornography.

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<sup>2</sup> The Defendant agrees there is a legal and factual basis for forfeiture of his electronic devices as set forth in the forfeiture section of this Plea Agreement.



The Defendant admits he knowingly possessed over 600 images<sup>3</sup> of child pornography in his Kik account, which he accessed using the internet, and on his electronic devices, which were shipped in interstate or foreign commerce.

#### **IV. SENTENCING FACTORS**

A. **Penalties.** The crime of Possession of Child Pornography, as charged in Count Two, is punishable by:

1. a term of imprisonment of not more than 20 years;
2. a term of supervised release of not less than 5 years and up to life; and
3. a maximum fine of \$250,000, and a special assessment of \$5,100.

B. **Supervised Release.** The Court may impose a period of supervised release. No agreement exists as to its length.

The law permits the combined prison time and term of supervised release to exceed the maximum term of incarceration for the crime to which the Defendant is pleading guilty. Violation of any condition of supervised release may result in further penalties and prosecution.

C. **Fines and Costs.** The Court may impose a fine. No agreement exists as to its amount. The Court may also order the Defendant to pay the costs of imprisonment, probation, and supervised release.

D. **Special Assessment.** The Defendant will pay the special assessment before sentencing and will furnish a receipt at sentencing. Payment will be made to:

The United States District Court, Clerk's Office  
Federal Building and United States Courthouse  
550 West Fort Street, Fourth Floor  
Boise, Idaho 83724

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<sup>3</sup> This calculation contemplates that each video shall be considered to have 75 images. USSG § 2G2.2, Application Note 6(B)(ii).

E. **Restitution.** In addition to paying any forfeiture, fine, and costs imposed, the Defendant also agrees to pay, and be ordered to pay, restitution equal to the full amount of loss caused to any victim. The Defendant agrees that any child depicted in any image that he possessed, as identified by the National Center for Missing and Exploited Children or otherwise, shall be considered a victim for the purposes of 18 U.S.C. § 2259(c). The Defendant agrees that all monetary penalties imposed by the Court, including restitution, will be due immediately and can immediately be enforced by the Government (whether through 18 U.S.C. § 3613 or otherwise). The Defendant agrees that the payment schedule or plan is neither the only method, nor a limitation on the methods, available for enforcing the judgment. It is simply a schedule or plan for minimum payments. The Defendant is aware that voluntary payment of restitution prior to adjudication of guilt is a factor the Court can consider when deciding if the Defendant has accepted responsibility under United States Sentencing Commission, guidelines manual (USSG) § 3E1.1 (Nov. 2018).

F. **Forfeiture.** The Court will enter a forfeiture order as part of the Defendant's sentence. The Defendant will immediately forfeit to the Government the property set out in: this agreement, the charging document to which the Defendant is pleading, and any bill of particulars. Defendant agrees that those documents provide statutory authority for forfeiture.

Additionally, Defendant agrees to forfeit the following:

a. **Seized Property.**

- 1) An Apple iPhone 8 Plus, Model: MQ962LL/A, with serial number: F17WDN9BJCLY.
- 2) A Western Digital external hard drive with serial number WX61C62V7135.

- 3) A Western Digital external hard drive with serial number WCC4N7EETR.

b. Forfeiture Money Judgment for Unrecovered Property. The Court may impose forfeiture of a monetary sum, or money judgment, equivalent to unrecovered property including unrecovered proceeds of the offense of conviction obtained and controlled by the Defendant, property derived from or traceable to such proceeds, and/or unrecovered property the Defendant used to commit or facilitate the offense, as authorized by applicable statutes.

c. Substitute Assets Up To the Value of Unrecovered Property Subject to Forfeiture. Pursuant to 21 U.S.C. § 853(p) and other applicable statutes, the Defendant agrees to forfeit substitute assets, or any other property of the Defendant up to the value of any unrecovered property subject to forfeiture. Post-sentencing forfeiture of substitute assets does not entitle the Defendant to resentencing.

2. The Defendant makes the following additional agreements and waivers related to forfeiture.

a. Regarding the above property, the Defendant: (a) is the sole owner, unless otherwise set out herein; (b) hereby withdraws any claims filed in any administrative or civil forfeiture proceeding; (c) agrees to assist fully in the forfeiture and to take all steps necessary to pass clear title to the Government; (d) will testify truthfully in any forfeiture proceeding and will not assist a third party in asserting a claim; (e) agrees to administrative or civil forfeiture, or abandonment, if the Government does not pursue criminal forfeiture; and (f) agrees that variations or errors in serial numbers or property descriptions shall not affect forfeiture.

b. Forfeiture is separate from all other penalties, including fines and restitution. As with other penalties, the Court will determine forfeiture at sentencing. Any stated or pleaded forfeiture amount is an “at least” amount and the Court may impose greater or



additional forfeitures. The Defendant waives requirements regarding notice and pronouncement of forfeiture, including: (a) in charging documents, (b) at the change of plea hearing, (c) at sentencing, and (d) in the judgment. *See* Fed. R. Crim. P. 11(b)(1)(J), 32.2, and 43(a).

c. The Defendant waives all challenges and objections, on any grounds, to any forfeiture in accordance with this agreement. If this agreement is withdrawn for any reason, the Defendant waives the right to contest all administrative and civil forfeitures that began before the withdrawal. The Defendant agrees to hold the United States, its agents, and employees harmless from any claims related to seizures or forfeiture in this case or the related investigation. The forfeiture provisions of this agreement will survive the Defendant's death and bind the Defendant's heirs, successors and assigns until forfeiture is fully collected. Any forfeited property directed to victims shall not be returned even if Defendant's conviction is overturned or abated.

d. The District Court shall retain jurisdiction to consider and rule on forfeiture and related issues, unless a higher Court directs otherwise.

## **V. SEIZED PROPERTY: ABANDONMENT AND WAIVER**

The Defendant abandons, releases, and waives any interest in property seized or otherwise obtained by the Government or law enforcement in this case unless specific exceptions are noted in this agreement. Such property will be disposed of, destroyed, sold, or transferred in the Government's sole discretion. Such disposition shall not constitute satisfaction of any assessment, fine, restitution, forfeiture, cost of imprisonment, or any other penalty that this Court may impose.

## **VI. UNITED STATES SENTENCING GUIDELINES**

A. **Application of Sentencing Guidelines.** The Court must consider the sentencing guidelines in determining an appropriate sentence under 18 U.S.C. § 3553. The Defendant agrees

that the Court may consider “relevant conduct” in determining a sentence pursuant to USSG § 1B1.3.

The Court is not a party to this agreement and the agreement does not bind the Court’s determination of the sentencing guidelines range. The Court will identify the factors that will determine that range under the relevant guidelines manual. The Court has complete discretion to impose any lawful sentence, including the maximum sentence possible.

Recognizing that this agreement does not bind the Court, the parties agree to the recommendations and requests set forth below.

**B. Sentencing Guidelines Recommendations and Requests.**

1. **Government’s Statements at Sentencing.** The Government reserves the right to allocute fully at sentencing regarding any sentencing recommendation. The Government may rely on or submit any information, including relevant conduct, in support of its recommendation regardless of whether the agreement or the pre-sentence investigation report contain this information. Any exception must be specified in this agreement.

2. **Acceptance of Responsibility.** If the Defendant clearly accepts responsibility for the offense, the Defendant will be entitled to a reduction of two levels in the combined adjusted offense level under USSG § 3E1.1(a). The Government will move for an additional one-level reduction in the combined offense level under § 3E1.1(b) if the following conditions are met: (1) the Defendant qualifies for a decrease under § 3E1.1(a); (2) the offense is level 16 or greater; and (3) the Defendant has timely notified authorities of the Defendant’s intention to enter a plea of guilty, thereby permitting the Government to avoid preparing for trial and permitting the Court to allocate its resources efficiently. If, before sentence is imposed, the Defendant fails to meet USSG § 3E1.1’s criteria, or acts in a manner inconsistent with acceptance of responsibility, the Government will withdraw or decline to make the motion.

3. **Stipulation Regarding Sentencing Guidelines.** The Defendant understands that the USSG apply in an advisory manner and are not binding on the court. The parties agree that the following sentencing guidelines sections apply to this case: USSG §§ 2G2.2(a)(1) (base offense level), (b)(2) (material involving a prepubescent minor), (b)(6) (use of a computer), (b)(7)(D) (more than 600 images), and USSG § 3B1.1(a) (organizer or leader of criminal activity involving five or more participants). Although the parties agree that the use of a computer enhancement applies, the Defendant is free to request a two-level downward variance to eliminate the use of computer enhancement. Under the facts of this particular case, the Government will object to the two-level variance. In exchange for the concessions made by the Government, the Defendant agrees not to seek a downward departure or variance based upon the argument that there is a lack of empirical evidence to support the recommendations of USSG § 2G2.2. The parties agree that the only guideline enhancements that apply are those listed in this paragraph.

4. **Joint Recommendations.** The parties recommend the following terms of the Defendant's sentence:

a. **Psycho-Sexual Assessment.** The Defendant will arrange and submit to a sex offender evaluation pursuant to 18 U.S.C. § 3552(b) upon his release from prison. The Defendant must secure this evaluation from a mental health professional certified by the Idaho Sex Offender Classification Board (*see* <https://somb.idaho.gov/wp-content/uploads/2018/10/Evaluator-Roster.pdf>). The evaluation shall follow the format for psychosexual evaluations set forth by the Idaho Sex Offender Classification Board and the Practice Standards and Guidelines for Members of the Association for the Treatment of Sexual Abusers (ATSA). The Defendant agrees to submit to all evaluation procedures at the direction of



the treatment provider, including phallometry and polygraph testing if the treatment provider deems them necessary.

b. **Waiver of Confidentiality.** The Defendant waives any right to confidentiality and agrees to allow the provider conducting the psychosexual evaluation (and any subsequent treatment) to supply written reports to the U.S. Probation Office, the Court, and the Government.

c. **Contact with Minors.** The Defendant may not have direct or indirect contact with minors (children under the age of eighteen) unless approved in advance, in writing, by his probation officer.

d. **Access to Minors.** The Defendant will not reside or loiter within 300 feet of schoolyards, playgrounds, arcades or other places, establishments and areas primarily frequented by minors unless approved in advance, in writing, by his probation officer.

e. **Occupational Restriction.** The Defendant may not engage in any paid occupation or volunteer service that exposes him either directly or indirectly to minors, unless approved in advance, in writing, by his probation officer.

f. **Restriction on Computer/Internet Use.** The Defendant may not possess or use a computer or other electronic device connected to the internet unless approved in advance, in writing, by his probation officer.

g. **Possession of Sexually Explicit Matter Involving Minors.** The Defendant will not possess any child pornography, obscenity, or sexually explicit visual or text (written) material involving minors.

h. **Polygraph Testing.** The Defendant will participate in polygraph testing to monitor his compliance with supervised release and treatment conditions, at the direction of his probation officer and/or treatment staff.

i. **Post-Incarceration Treatment.** The Defendant will successfully complete any course of treatment related to his offense, as directed by his probation officer, including but not limited to cognitive/behavioral treatment for sexual deviancy under the direction of a qualified mental health professional who is experienced in treating and managing sexual offenders, such as a member of the Association for the Treatment of Sexual Abusers (ATSA). The Defendant will follow the rules of the treatment program as if they are the orders of the Court.

j. **Search Provision.** The Defendant will be subject to a search of his person, home or vehicle, and any objects or materials (including computers and other types of electronic storage media) found therein, at the discretion of his probation officer.

k. **Sex Offender Registration/Megan's Law/Adam Walsh Act Provision.** The Defendant has been advised, understands and agrees that the Defendant must register under the Sex Offender Registration and Notification Act, a federal law and keep that registration current in each of the following jurisdictions: the location of the Defendant's residence, the location of the Defendant's employment; and, if the Defendant is a student, the location of the Defendant's school. Registration will require that the Defendant provide information that includes his name, residence address, and the names and addresses of any places at which the Defendant is or will be an employee or a student. The Defendant understands that federal law requires the Defendant to update his registrations not later than three business days after any change of name, residence, employment, or student status. *See* 42 U.S.C. § 16913(c). State laws may be more restrictive.

The Defendant has been advised and understands that Idaho law requires that such registration be updated with the sheriff of the county within two working days of coming into any county; to establish permanent or temporary residence, to begin employment or to enroll as a



student in an educational institution. *See* I.C. §18-8307 (4)(a). Idaho law also provides that non-residents who are required to register must do so before being employed in counseling, coaching, teaching, supervising or working with minors in any way, regardless of the period of employment. *See* I.C. §18-8307 (4)(b). The Defendant understands that failure to comply with these obligations may subject him to prosecution for, among other things, failure to register under federal law, 18 U.S.C. § 2250, and failure to register under state law. It may also violate his supervised release.

5. **Conditional Use/Derivative Use Immunity.** As a condition of Court-mandated evaluation and treatment, the Defendant will be required truthfully to reveal his entire sexual history, including the possibility of other sexual crimes. Because full disclosure of that history is a necessary component of effective treatment, the Government agrees that the Defendant's admissions during psycho-sexual evaluation and sex offender treatment, to sexual crimes (excluding homicide) previously undisclosed to any law enforcement entity, will not be used against the Defendant in a new criminal prosecution. *See United States v. Antelope*, 395 F.3d 1128 (9th Cir. 2005); *Kastigar v. United States*, 406 U.S. 441 (1972). However, the parties agree that this use immunity and derivative use immunity is expressly conditioned upon: 1) the Defendant successfully completing sexual deviancy treatment, and 2) the Defendant not materially violating the rules of supervised release, and/or committing a sexual crime or a crime involving the sexual exploitation of children after the date of this agreement. If the Defendant fails to satisfy any of those conditions, then this use immunity provision is rescinded and the Government may use Defendant's statements against him.

6. **Stipulation Regarding Sentencing Guidelines.** In exchange for the concessions made by the Government in this agreement, the Defendant agrees not to seek a

downward departure or variance by arguing that USSG § 2G2.2's recommendations lack empirical evidence supporting them.

7. **Downward Departure or Variance Request by Defendant.** The parties have agreed to jointly recommend a sentence of 78 months.

**VII. WAIVER OF RIGHT TO DIRECT APPEAL AND TO COLLATERAL ATTACK UNDER 28 U.S.C. § 2255**

A. **Waiver.** In exchange for this agreement, and except as provided in subparagraph B, the Defendant waives any right to appeal or collaterally attack plea, conviction, judgment, and sentence, including forfeiture and restitution. This waiver includes any challenge to the constitutionality of any statute of conviction including arguments that the admitted conduct does not fall within any statute of conviction.

The Defendant acknowledges that this waiver will result in the dismissal of any direct appeal or collateral attack the Defendant might file seeking to challenge the plea, conviction, or sentence in this case. Further, the filing of such an appeal or collateral attack will breach this agreement and allow the Government to withdraw from it, as well as to take other remedial action.

If the Defendant believes the Government has not fulfilled its obligations under this agreement, the Defendant will object at the time of sentencing; further objections are waived.

B. **Exceptions.**

1. **Direct Appeal.** Notwithstanding subparagraph A, the Defendant may file one direct appeal if one of the following unusual circumstances occurs:

- a. the sentence imposed by the Court exceeds the statutory maximum;
- b. the Court arrived at an advisory sentencing guidelines range by applying an upward departure under chapter 5K of the relevant sentencing guidelines manual; or

- c. the Court exercised its discretion under 18 U.S.C. § 3553(a) to impose a sentence that exceeds the advisory sentencing guidelines range as determined by the Court.

The Defendant understands that the above circumstances occur rarely and that in most cases this agreement completely waives all appellate rights.

2. **Motion Under 28 U.S.C. § 2255.** Notwithstanding subparagraph A, the Defendant may file an ineffective assistance of counsel claim in a 28 U.S.C. § 2255 motion.

### **VIII. PROVIDING INFORMATION FOR THE PRESENTENCE REPORT**

The Defendant agrees to provide financial information and any other information requested by a representative of the United States probation office for use in preparing a pre-sentence investigation report, and agrees that the United States probation office may share all financial information with the Government. Failure to execute releases or to provide information for the pre-sentence investigation report violates this agreement and relieves the Government of its obligations from it. Such failure will not, however, constitute grounds for withdrawing the plea of guilty unless the Government so requests. Providing materially false information will subject the Defendant to additional penalties, including an enhancement under USSG § 3C1.1.

### **IX. DISCLOSING FINANCIAL INFORMATION**

The Defendant agrees to disclose all the Defendant's assets and sources of income to the Government, including all assets over which the Defendant exercises or exercised direct or indirect control, or in which the Defendant has any financial interest. This includes all community property. The Defendant also agrees to cooperate in obtaining any records relating to ownership of assets when sought by the Government. The Defendant agrees truthfully to complete a personal financial statement within 14 days from the date the Defendant signs this agreement or from the date the financial statement is provided to the Defendant or counsel, whichever is later. The Defendant agrees to provide updates with any material changes in



circumstances, as described in 18 U.S.C. § 3664(k), within 7 days of the event giving rise to the changed circumstances. The failure timely and accurately to complete, sign, and update the financial statements may constitute failure to accept responsibility under USSG § 3E1.1, as well as other things.

The Defendant authorizes the Government: (a) to obtain a credit report on the Defendant; (b) to inspect and copy all financial documents and information held by the United States probation office; and (c) to obtain all financial records related to the Defendant.

Before sentencing, Defendant agrees not to dissipate any assets without the consent of both the Government's financial litigation unit and asset forfeiture unit. If any assets are sold, any sale proceeds will be deposited with the Clerk of Court and, upon sentencing, paid toward any monetary penalties ordered in the judgment.

#### **X. NO RIGHT TO WITHDRAW PLEA**

The Defendant understands that the Court may not follow the recommendations or requests made by the parties at the time of sentencing. The Defendant cannot withdraw from this agreement or the guilty plea, regardless of the Court's actions.

#### **XI. CONSEQUENCES OF VIOLATING AGREEMENT**

A. **Government's Options.** If the Defendant fails to keep any promise in this agreement or commits a new crime, the Government is relieved of any obligation: 1) to make a sentencing recommendation consistent with the terms promised in this agreement; and 2) not to prosecute the Defendant on other charges, including charges not pursued due to this agreement. Such charges may be brought without prior notice. If the Government determines that a breach warrants prosecution before sentencing, it may withdraw from this agreement in its entirety. In addition, if the Government determines after sentence is imposed that the Defendant's breach of the agreement warrants further prosecution, the Government may choose between letting the

conviction(s) under this agreement stand or vacating such conviction(s) so that charge(s) may be re-prosecuted.

The Government's election to pursue any of the above options provides no basis for the Defendant to withdraw the guilty plea made pursuant to this agreement.

B. **Defendant's Waiver of Rights.** If the Defendant fails to keep any promise made in this agreement, the Defendant gives up the right not to be placed twice in jeopardy for the offense(s) to which the Defendant entered a plea of guilty or which were dismissed under this agreement. In addition, for any charge that is brought as a result of the Defendant's failure to keep this agreement, the Defendant gives up: (1) any right under the Constitution and laws of the United States to be charged or tried in a more speedy manner; and (2) the right to be charged within the applicable statute of limitations period if the statute of limitations has expired.

Furthermore, if the Defendant does not enter an acceptable plea, the Government will move to continue the trial now set to allow the Government adequate time to prepare. The Defendant agrees not to contest such a continuance, and agrees that the resulting delay would be excludable time under 18 U.S.C. § 3161(h).

## **XII. MISCELLANEOUS**

A. **No Other Terms.** This agreement is the complete understanding between the parties, and no other promises have been made by the Government to the Defendant or to the attorney for the Defendant. This agreement does not prevent any governmental agency from pursuing civil or administrative actions against the Defendant or any property. Unless an exception to this paragraph is explicitly set forth elsewhere in this document, this agreement does not bind or obligate governmental entities other than that specified as the Government in this agreement (i.e., the United States Attorney's Office for the District of Idaho).

B. **Plea Agreement Acceptance Deadline.** This plea offer is explicitly conditioned on the Defendant's notification of acceptance of this agreement no later than 5:00 p.m. on November 21, 2022.

### **XIII. UNITED STATES' APPROVAL**

I have reviewed this matter and the agreement. This agreement constitutes a formal plea offer from the Government. Any oral discussions with the Defendant and defense counsel about a plea do not constitute a plea offer. Any written offer or agreement made before this agreement is no longer a valid offer by the Government and is rescinded. I agree on behalf of the United States that the terms and conditions set forth above are appropriate and are in the best interests of justice.

JOSHUA D. HURWIT  
UNITED STATES ATTORNEY

By:



11/21/2022

KASSANDRA MCGRADY  
Assistant United States Attorney

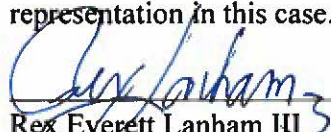
Date

### **XIV. ACCEPTANCE BY DEFENDANT AND COUNSEL**

I have read and carefully reviewed every part of this agreement with my attorney. I understand the agreement and its effect upon my potential sentence. Furthermore, I have discussed all of my rights with my attorney and I understand those rights. No other promises or inducements have been made to me, directly or indirectly, by any agent of the Government, including any Assistant United States Attorney, concerning the plea to be entered in this case. I understand that this agreement is a formal plea offer from the Government. Any oral discussions between the Government and me or my counsel about a plea do not constitute a plea offer. Any written offer or agreement made before this agreement is no longer valid and is rescinded. In addition, no one has threatened or coerced me to do, or to refrain from doing, anything in

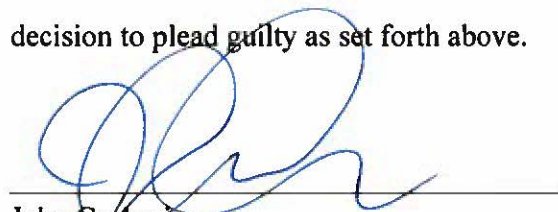


connection with this case, including entering a guilty plea. I understand that, if I am not a citizen or naturalized citizen of the United States, by pleading guilty in this case it is virtually certain that I will be removed from the United States. I am satisfied with my attorney's advice and representation in this case.

  
 Rex Everett Lanham III  
 Defendant

11/21/22  
 Date

I have read this agreement and have discussed the contents of the agreement with my client. This document accurately sets forth the entirety of the agreement. I have conveyed all written offers from the Government to the Defendant pursuant to *Missouri v. Frye*, 132 S. 566 U.S. 134, 144-47 (2012). I understand that this agreement is a formal plea offer from the Government. Any oral discussions between the Government and me or my client about a plea do not constitute a plea offer. Any written offer or agreement made before this agreement is no longer valid and is rescinded. I have discussed with my client the fact that if my client is not a citizen or naturalized citizen of the United States, it is virtually certain that my client will be removed from the United States. By virtue of pleading guilty in this case I concur in my client's decision to plead guilty as set forth above.

  
 John Cacheris  
 Attorney for the Defendant

11/21/22  
 Date