

United States Judo Federation

Income & Expenditures Prev Year Comparison

September 2021 through August 2022

	Sep '21 - Aug 22	Sep '20 - Aug 21
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	286,987.50	174,346.25
1100b · Registration - 8 month	2,695.00	330.00
1100c · Registration - 4 month	8,595.00	2,560.00
1100d · Registration - 1 month	5,453.75	1,175.00
1100e · Family Plan - 3 members	9,167.50	5,577.50
1100f · Family Plan - 4 members	7,635.00	2,920.00
1100g · Family Plan - 5 members	3,095.00	2,187.50
1100h · Family Plan - 6 members	1,185.00	460.00
1100i · Family Plan - 7 plus members	590.00	495.00
1100ydk · Yudanshakai fee portion	-71,940.00	-44,256.25
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	1,137.50
Total 1100 · REGISTRATION - Jrs./Srs.	258,198.75	146,932.50
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	0.00
1110 · REGISTRATION - Booster - Other	892.81	1,115.00
Total 1110 · REGISTRATION - Booster	1,327.81	1,115.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-5,180.00	-6,230.00
1120 · REGISTRATION - USJF Secondary - Other	9,590.00	11,217.50
Total 1120 · REGISTRATION - USJF Secondary	4,410.00	4,987.50
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-5,985.00	-6,195.00
1200 · REGISTRATION - Life (Active) - Other	27,015.00	27,667.50
Total 1200 · REGISTRATION - Life (Active)	21,030.00	21,472.50
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-760.00	-1,210.00
1250 · MAKE-UP FEES - Other	2,410.00	3,505.00
Total 1250 · MAKE-UP FEES	1,650.00	2,295.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	15,937.70	12,192.26
1301 · New PCLM-Restricted	1,352.37	17,292.82
Total 1300a · RESTRICTED LIFE FUNDS	17,290.07	29,485.08
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-3,070.00	-1,445.00
1500 · CLUBS FEE - Other	8,395.00	1,745.00
Total 1500 · CLUBS FEE	5,325.00	300.00
3100 · PROMOTIONS	15,750.00	20,085.00
3200 · SANCTIONS	1,120.00	140.00
4000 · MERCHANDISE		
4003 · USJF History Book	15.00	25.00
4006 · Shipping Income/ Fee	10.00	0.00
Total 4000 · MERCHANDISE	25.00	25.00

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	Sep '21 - Aug 22	Sep '20 - Aug 21
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	0.00
4701B · Nat'l Teachers Certificates	620.00	0.00
Total 4701 · Teachers Institute	1,600.00	0.00
4704 · Kata Dev't and Certification		
4704B · Kata Certification	140.00	0.00
4704C · Nat'l Kata Certification Test	100.00	0.00
Total 4704 · Kata Dev't and Certification	240.00	0.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	2,016.00	1,931.00
4706B · Coach Certification	755.00	680.00
4706C · Manuals	679.00	389.00
Total 4706 · Coach Development	3,450.00	3,000.00
4711 · Self-Defense		
4711A · Self-Defense Clinics	0.00	30.00
4711B · Self-Defense Certificates	30.00	200.00
Total 4711 · Self-Defense	30.00	230.00
4712 · Virtual Work Outs	0.00	115.00
4700 · DEVELOPMENT - Other	223.00	642.00
Total 4700 · DEVELOPMENT	5,543.00	3,987.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	885.63
6002 · Reserve Interest Income - Other	3.12	0.00
Total 6002 · Reserve Interest Income	18.84	885.63
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	9.05
6003c · Interest Income-Umpqua MMA	5.32	6.13
6003 · Operational Interest Income - Other	0.00	163.83
Total 6003 · Operational Interest Income	5.32	179.01
Total 6000 · INTEREST INCOME	24.16	1,064.64
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	154.32	741.70
6001b · Interest Income-Fukuda #0132	157.20	1,303.56
6001c · Interest Income-General #0130a	2,167.48	15,946.93
6001d · Interest Income-Kitaura #0134	0.98	395.06
6001e · Interest Income-Lee #0140	0.54	221.27
6001f · Interest Income-Palacio #0131	0.40	110.49
6001h · Interest income-Saito #144	337.66	1,036.17
6001i · Interest income-Fitzsimmons#145	54.40	385.11
6001j · Interest income-Osako #146	165.18	660.41
6001k · Interest Income-Koiwai #147	0.12	78.94
6001 · Endowment Interest Account - Other	0.00	175.35
Total 6001 · Endowment Interest Account	3,038.28	21,054.99

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6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	9,028.11	2,410.45
6502 · George Balch Scholarship	494.00	890.46
6503 · Tamo Kitaura Ref Grant	604.50	954.00
6504 · B. Palacio Scholarship Fund	4,079.50	4,166.49
6505 · Keiko Fukuda Scholarship	768.25	101,389.99
6506 · Elizabeth Lee Scholarship	872.75	398.00
6507 · Noboru Saito Scholarship	1,747.00	1,764.30
6508 · Dr. J. Fitzsimmons Schol. Fund	182.00	151.00
6509 · Osako Scholarship Fund	462.00	148.99
6510 · Dr. Eichi Koiwai	182.00	98.00
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	15.00	0.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	18,435.11	112,371.68
Total Income	356,992.18	370,715.89
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	1,750.00	1,750.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	418.00
7011B · State Tax	26.26	80.00
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	18,580.19
Total 7011 · Taxes	36,754.03	19,078.19
7020 · Insurance		
7021 · Excess Medical Insurance	27,179.16	30,078.00
7022 · Liability Insurance Premium	44,390.98	33,713.00
7025 · D&O Insurance	1,598.00	1,514.00
7026 · Business Insurance Premium	787.68	923.91
7028 · Event Medical Liability	3,231.25	1,534.27
Total 7020 · Insurance	77,187.07	67,763.18
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	11,088.31
Total 7030 · Professional Fees	2,442.00	11,088.31
7050 · Office Facility Expenses		
7051 · Rent	12,900.00	12,240.00
7052 · Electricity	6,484.40	5,010.82
Total 7050 · Office Facility Expenses	19,384.40	17,250.82
7060 · Employee Wages		
7061 · Executive Director	54,990.59	74,549.34
7062 · Administrative Manager	40,251.31	47,617.44
7063 · Administrative Assistant	45,079.87	19,747.44
7066 · Website personal (part time)	22,577.50	15,540.00
7067 · Admin Assist Temp Contract	0.00	18,878.66
Total 7060 · Employee Wages	162,899.27	176,332.88
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	4,500.00	10,600.00
7072 · Retirement (IRA)	2,791.41	5,168.02

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	Sep '21 - Aug 22	Sep '20 - Aug 21
7073 · Employee Training	0.00	116.48
7074 · Background Check & Drug Testing	0.00	1,043.19
Total 7070 · Employee Benefits	7,291.41	16,927.69
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	0.00
7110C · Ink & Toner	419.88	2,562.80
7110E · Promotion Covers	6,050.00	712.00
Total 7110 · Printing	6,469.88	3,274.80
7112 · Bank Charges	100.00	190.00
7113 · Credit Card charges	908.99	1,767.53
7114 · Paypal Fees	7,437.73	4,842.13
7130 · Postage		
7131 · USPS	1,403.10	2,320.32
7132 · NonUSPS Services	0.00	179.14
Total 7130 · Postage	1,403.10	2,499.46
7140 · Telephone	5,765.54	4,745.57
7150 · Machine Maintenance	0.00	1,202.25
7160 · Supplies/Software		
7161 · Office Expense	3,187.24	3,114.84
7162 · Software	0.00	67.96
7163 · Software-other	0.00	33.98
Total 7160 · Supplies/Software	3,187.24	3,216.78
Total 7100 · Office Expense	25,272.48	21,738.52
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	300.00	250.00
Total 7300 · President's Expenses	300.00	250.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	-374.95
7502B · Life Membership-Garnet Pins	-917.45	0.00
7502C · Life Membership-Lapel Pins	-74.30	0.00
7502D · Life Membership-Patches	-41.20	0.00
7502 · Life Membership Development - Other	-0.83	0.00
Total 7502 · Life Membership Development	-1,768.93	-374.95
7506 · Public Relations Committee	0.00	1,140.00
7520 · Hall of Fame Committee Expenses	3,500.00	9,277.40
Total 7500 · Committees	1,731.07	10,042.45
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	500.00
Total 7600 · Fund Raising Expenses	0.00	500.00
Total 7000 · OPERATIONS	335,011.73	342,722.04
8000 · AWARDS		
8001 · Athlete/Scholar	1,750.00	1,700.00
8002 · Hall of Fame	320.56	371.50

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8004 · Jeremy Glick Memorial Spirit	0.00	170.00
Total 8000 · AWARDS	2,070.56	2,241.50
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	150.00
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	6,217.99
9169 · NCDS Misc Programs	0.00	1,500.00
Total 9100 · Development Committee	0.00	7,717.99
9193 · COVID-19 Program	0.00	595.00
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	2,000.00	0.00
9206 · General Endowment Funding	0.00	0.00
9207 · Noboru Saito Scholarship Fund	500.00	0.00
Total 9200 · Funding from Endowment	2,500.00	0.00
Total 9000 · DEVELOPMENT EXPENSES	2,500.00	8,462.99
Total Expense	339,582.29	353,426.53
Net Ordinary Income	17,409.89	17,289.36
Net Income	17,409.89	17,289.36

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	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	112,641.25	64.61%
1100b · Registration - 8 month	2,365.00	716.67%
1100c · Registration - 4 month	6,035.00	235.74%
1100d · Registration - 1 month	4,278.75	364.15%
1100e · Family Plan - 3 members	3,590.00	64.37%
1100f · Family Plan - 4 members	4,715.00	161.47%
1100g · Family Plan - 5 members	907.50	41.49%
1100h · Family Plan - 6 members	725.00	157.61%
1100i · Family Plan - 7 plus members	95.00	19.19%
1100ydk · Yudanshakai fee portion	-27,683.75	-62.55%
1100 · REGISTRATION - Jrs./Srs. - Other	3,597.50	316.26%
Total 1100 · REGISTRATION - Jrs./Srs.	111,266.25	75.73%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	100.0%
1110 · REGISTRATION - Booster - Other	-222.19	-19.93%
Total 1110 · REGISTRATION - Booster	212.81	19.09%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	1,050.00	16.85%
1120 · REGISTRATION - USJF Secondary - Other	-1,627.50	-14.51%
Total 1120 · REGISTRATION - USJF Secondary	-577.50	-11.58%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	210.00	3.39%
1200 · REGISTRATION - Life (Active) - Other	-652.50	-2.36%
Total 1200 · REGISTRATION - Life (Active)	-442.50	-2.06%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	450.00	37.19%
1250 · MAKE-UP FEES - Other	-1,095.00	-31.24%
Total 1250 · MAKE-UP FEES	-645.00	-28.11%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	3,745.44	30.72%
1301 · New PCLM-Restricted	-15,940.45	-92.18%
Total 1300a · RESTRICTED LIFE FUNDS	-12,195.01	-41.36%
1400 · YUDANSHAKAI FEE	-1,575.00	-29.17%
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-1,625.00	-112.46%
1500 · CLUBS FEE - Other	6,650.00	381.09%
Total 1500 · CLUBS FEE	5,025.00	1,675.0%
3100 · PROMOTIONS	-4,335.00	-21.58%
3200 · SANCTIONS	980.00	700.0%
4000 · MERCHANDISE		
4003 · USJF History Book	-10.00	-40.0%
4006 · Shipping Income/ Fee	10.00	100.0%
Total 4000 · MERCHANDISE	0.00	0.0%

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	<u>\$ Change</u>	<u>% Change</u>
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	100.0%
4701B · Nat'l Teachers Certificates	620.00	100.0%
Total 4701 · Teachers Institute	<u>1,600.00</u>	<u>100.0%</u>
4704 · Kata Dev't and Certification		
4704B · Kata Certification	140.00	100.0%
4704C · Nat'l Kata Certification Test	100.00	100.0%
Total 4704 · Kata Dev't and Certification	<u>240.00</u>	<u>100.0%</u>
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	85.00	4.4%
4706B · Coach Certification	75.00	11.03%
4706C · Manuals	290.00	74.55%
Total 4706 · Coach Development	<u>450.00</u>	<u>15.0%</u>
4711 · Self-Defense		
4711A · Self-Defense Clinics	-30.00	-100.0%
4711B · Self-Defense Certificates	-170.00	-85.0%
Total 4711 · Self-Defense	<u>-200.00</u>	<u>-86.96%</u>
4712 · Virtual Work Outs	-115.00	-100.0%
4700 · DEVELOPMENT - Other	-419.00	-65.27%
Total 4700 · DEVELOPMENT	<u>1,556.00</u>	<u>39.03%</u>
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	-869.91	-98.23%
6002 · Reserve Interest Income - Other	3.12	100.0%
Total 6002 · Reserve Interest Income	<u>-866.79</u>	<u>-97.87%</u>
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	-9.05	-100.0%
6003c · Interest Income-Umpqua MMA	-0.81	-13.21%
6003 · Operational Interest Income - Other	-163.83	-100.0%
Total 6003 · Operational Interest Income	<u>-173.69</u>	<u>-97.03%</u>
Total 6000 · INTEREST INCOME	<u>-1,040.48</u>	<u>-97.73%</u>
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	-587.38	-79.19%
6001b · Interest Income-Fukuda #0132	-1,146.36	-87.94%
6001c · Interest Income-General #0130a	-13,779.45	-86.41%
6001d · Interest Income-Kitaura #0134	-394.08	-99.75%
6001e · Interest Income-Lee #0140	-220.73	-99.76%
6001f · Interest Income-Palacio #0131	-110.09	-99.64%
6001h · Interest income-Saito #144	-698.51	-67.41%
6001i · Interest income-Fitzsimmons#145	-330.71	-85.87%
6001j · Interest income-Osako #146	-495.23	-74.99%
6001k · Interest Income-Koiwai #147	-78.82	-99.85%
6001 · Endowment Interest Account - Other	-175.35	-100.0%
Total 6001 · Endowment Interest Account	<u>-18,016.71</u>	<u>-85.57%</u>

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6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	6,617.66	274.54%
6502 · George Balch Scholarship	-396.46	-44.52%
6503 · Tamo Kitaura Ref Grant	-349.50	-36.64%
6504 · B. Palacio Scholarship Fund	-86.99	-2.09%
6505 · Keiko Fukuda Scholarship	-100,621.74	-99.24%
6506 · Elizabeth Lee Scholarship	474.75	119.28%
6507 · Noboru Saito Scholarship	-17.30	-0.98%
6508 · Dr. J. Fitzsimmons Schol. Fund	31.00	20.53%
6509 · Osako Scholarship Fund	313.01	210.09%
6510 · Dr. Eichi Koiwai	84.00	85.71%
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	15.00	100.0%
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	-93,936.57	-83.6%
Total Income	-13,723.71	-3.7%
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	0.00	0.0%
7011 · Taxes		
7011A · Corporate Filing Fee	-418.00	-100.0%
7011B · State Tax	-53.74	-67.18%
7011C · Employment Tax (FICA, SSS, etc.	18,147.58	97.67%
Total 7011 · Taxes	17,675.84	92.65%
7020 · Insurance		
7021 · Excess Medical Insurance	-2,898.84	-9.64%
7022 · Liability Insurance Premium	10,677.98	31.67%
7025 · D&O Insurance	84.00	5.55%
7026 · Business Insurance Premium	-136.23	-14.75%
7028 · Event Medical Liability	1,696.98	110.61%
Total 7020 · Insurance	9,423.89	13.91%
7030 · Professional Fees		
7032 · Accounting Fees	-8,646.31	-77.98%
Total 7030 · Professional Fees	-8,646.31	-77.98%
7050 · Office Facility Expenses		
7051 · Rent	660.00	5.39%
7052 · Electricity	1,473.58	29.41%
Total 7050 · Office Facility Expenses	2,133.58	12.37%
7060 · Employee Wages		
7061 · Executive Director	-19,558.75	-26.24%
7062 · Administrative Manager	-7,366.13	-15.47%
7063 · Administrative Assistant	25,332.43	128.28%
7066 · Website personal (part time)	7,037.50	45.29%
7067 · Admin Assist Temp Contract	-18,878.66	-100.0%
Total 7060 · Employee Wages	-13,433.61	-7.62%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-6,100.00	-57.55%
7072 · Retirement (IRA)	-2,376.61	-45.99%

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7073 · Employee Training	-116.48	-100.0%
7074 · Background Check & Drug Testing	-1,043.19	-100.0%
Total 7070 · Employee Benefits	-9,636.28	-56.93%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	0.0%
7110C · Ink & Toner	-2,142.92	-83.62%
7110E · Promotion Covers	5,338.00	749.72%
Total 7110 · Printing	3,195.08	97.57%
7112 · Bank Charges	-90.00	-47.37%
7113 · Credit Card charges	-858.54	-48.57%
7114 · Paypal Fees	2,595.60	53.61%
7130 · Postage		
7131 · USPS	-917.22	-39.53%
7132 · NonUSPS Services	-179.14	-100.0%
Total 7130 · Postage	-1,096.36	-43.86%
7140 · Telephone	1,019.97	21.49%
7150 · Machine Maintenance	-1,202.25	-100.0%
7160 · Supplies/Software		
7161 · Office Expense	72.40	2.32%
7162 · Software	-67.96	-100.0%
7163 · Software-other	-33.98	-100.0%
Total 7160 · Supplies/Software	-29.54	-0.92%
Total 7100 · Office Expense	3,533.96	16.26%
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	50.00	20.0%
Total 7300 · President's Expenses	50.00	20.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-360.20	-96.07%
7502B · Life Membership-Garnet Pins	-917.45	-100.0%
7502C · Life Membership-Lapel Pins	-74.30	-100.0%
7502D · Life Membership-Patches	-41.20	-100.0%
7502 · Life Membership Development - Other	-0.83	-100.0%
Total 7502 · Life Membership Development	-1,393.98	-371.78%
7506 · Public Relations Committee	-1,140.00	-100.0%
7520 · Hall of Fame Committee Expenses	-5,777.40	-62.27%
Total 7500 · Committees	-8,311.38	-82.76%
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	-500.00	-100.0%
Total 7600 · Fund Raising Expenses	-500.00	-100.0%
Total 7000 · OPERATIONS	-7,710.31	-2.25%
8000 · AWARDS		
8001 · Athlete/Scholar	50.00	2.94%
8002 · Hall of Fame	-50.94	-13.71%

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	\$ Change	% Change
8004 · Jeremy Glick Memorial Spirit	-170.00	-100.0%
Total 8000 · AWARDS	-170.94	-7.63%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	-150.00	-100.0%
9100 · Development Committee		
9119 · NTIS Misc Programs	-6,217.99	-100.0%
9169 · NCDS Misc Programs	-1,500.00	-100.0%
Total 9100 · Development Committee	-7,717.99	-100.0%
9193 · COVID-19 Program	-595.00	-100.0%
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	2,000.00	100.0%
9206 · General Endowment Funding	0.00	0.0%
9207 · Noboru Saito Scholarship Fund	500.00	100.0%
Total 9200 · Funding from Endowment	2,500.00	100.0%
Total 9000 · DEVELOPMENT EXPENSES	-5,962.99	-70.46%
Total Expense	-13,844.24	-3.92%
Net Ordinary Income	120.53	0.7%
Net Income	120.53	0.7%

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Ordinary Income/Expense

Income

1100 · REGISTRATION - Jrs./Srs.

1100a · Registration -12 month

1100b · Registration - 8 month

1100c · Registration - 4 month

1100d · Registration - 1 month

1100e · Family Plan - 3 members

1100f · Family Plan - 4 members

1100g · Family Plan - 5 members

1100h · Family Plan - 6 members

1100i · Family Plan - 7 plus members

1100ydk · Yudanshakai fee portion

1100 · REGISTRATION - Jrs./Srs. - Other

Total 1100 · REGISTRATION - Jrs./Srs.

1110 · REGISTRATION - Booster

1110a · Booster Rebate

1110 · REGISTRATION - Booster - Other

Total 1110 · REGISTRATION - Booster

1120 · REGISTRATION - USJF Secondary

1120ydk · Yudanshakai fee portion

1120 · REGISTRATION - USJF Secondary - Other

Total 1120 · REGISTRATION - USJF Secondary

1200 · REGISTRATION - Life (Active)

1200ydk · Yudanshakai fee portion

1200 · REGISTRATION - Life (Active) - Other

Total 1200 · REGISTRATION - Life (Active)

1250 · MAKE-UP FEES

1250ydk · Yudanshakai fee portion

1250 · MAKE-UP FEES - Other

Total 1250 · MAKE-UP FEES

1300a · RESTRICTED LIFE FUNDS

1300 · New life membership-Restricted

1301 · New PCLM-Restricted

Total 1300a · RESTRICTED LIFE FUNDS

1400 · YUDANSHAKAI FEE

1500 · CLUBS FEE

1500ydk · Yudanshakai fee portion

1500 · CLUBS FEE - Other

Total 1500 · CLUBS FEE

3100 · PROMOTIONS

3200 · SANCTIONS

4000 · MERCHANDISE

4003 · USJF History Book

4006 · Shipping Income/ Fee

Total 4000 · MERCHANDISE

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4700 · DEVELOPMENT

4701 · Teachers Institute

4701A · Nat'l Teachers Clinics

4701B · Nat'l Teachers Certificates

Total 4701 · Teachers Institute

4704 · Kata Dev't and Certification

4704B · Kata Certification

4704C · Nat'l Kata Certification Test

Total 4704 · Kata Dev't and Certification

4706 · Coach Development

4706A · Nat'l Coach Dev't Clinics

4706B · Coach Certification

4706C · Manuals

Total 4706 · Coach Development

4711 · Self-Defense

4711A · Self-Defense Clinics

4711B · Self-Defense Certificates

Total 4711 · Self-Defense

4712 · Virtual Work Outs

4700 · DEVELOPMENT - Other

Total 4700 · DEVELOPMENT

6000 · INTEREST INCOME

6002 · Reserve Interest Income

6002a · Interest Income-Raymond James

6002 · Reserve Interest Income - Other

Total 6002 · Reserve Interest Income

6003 · Operational Interest Income

6003a · Interest Income-Key Bank MMA

6003c · Interest Income-Umpqua MMA

6003 · Operational Interest Income - Other

Total 6003 · Operational Interest Income

Total 6000 · INTEREST INCOME

6001 · Endowment Interest Account

6001a · Interest income-Balch #0133

6001b · Interest Income-Fukuda #0132

6001c · Interest Income-General #0130a

6001d · Interest Income-Kitaura #0134

6001e · Interest Income-Lee #0140

6001f · Interest Income-Palacio #0131

6001h · Interest income-Saito #144

6001i · Interest income-Fitzsimmons#145

6001j · Interest income-Osako #146

6001k · Interest Income-Koiwai #147

6001 · Endowment Interest Account - Other

Total 6001 · Endowment Interest Account

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6500 · RESTRICTED-ENDOWMENT FUNDING

6501 · Gen'l Endowment Donations

6502 · George Balch Scholarship

6503 · Tamo Kitaura Ref Grant

6504 · B. Palacio Scholarship Fund

6505 · Keiko Fukuda Scholarship

6506 · Elizabeth Lee Scholarship

6507 · Noboru Saito Scholarship

6508 · Dr. J. Fitzsimmons Schol. Fund

6509 · Osako Scholarship Fund

6510 · Dr. Eichi Koiwai

6500 · RESTRICTED-ENDOWMENT FUNDING - Other

Total 6500 · RESTRICTED-ENDOWMENT FUNDING

Total Income

Expense

7000 · OPERATIONS

7010 · USJI Dues

7011 · Taxes

7011A · Corporate Filing Fee

7011B · State Tax

7011C · Employment Tax (FICA, SSS, etc.

Total 7011 · Taxes

7020 · Insurance

7021 · Excess Medical Insurance

7022 · Liability Insurance Premium

7025 · D&O Insurance

7026 · Business Insurance Premium

7028 · Event Medical Liability

Total 7020 · Insurance

7030 · Professional Fees

7032 · Accounting Fees

Total 7030 · Professional Fees

7050 · Office Facility Expenses

7051 · Rent

7052 · Electricity

Total 7050 · Office Facility Expenses

7060 · Employee Wages

7061 · Executive Director

7062 · Administrative Manager

7063 · Administrative Assistant

7066 · Website personal (part time)

7067 · Admin Assist Temp Contract

Total 7060 · Employee Wages

7070 · Employee Benefits

7071 · Medical Expense Reimbursement

7072 · Retirement (IRA)

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7073 · Employee Training
7074 · Background Check & Drug Testing
Total 7070 · Employee Benefits
7100 · Office Expense
7110 · Printing
7110A · Reproduction
7110C · Ink & Toner
7110E · Promotion Covers
Total 7110 · Printing
7112 · Bank Charges
7113 · Credit Card charges
7114 · Paypal Fees
7130 · Postage
7131 · USPS
7132 · NonUSPS Services
Total 7130 · Postage
7140 · Telephone
7150 · Machine Maintenance
7160 · Supplies/Software
7161 · Office Expense
7162 · Software
7163 · Software-other
Total 7160 · Supplies/Software
Total 7100 · Office Expense
7300 · President's Expenses
7304 · Pres. Memorial Contributions
Total 7300 · President's Expenses
7500 · Committees
7502 · Life Membership Development
7502A · Life Membership-Plaques/Engrave
7502B · Life Membership-Garnet Pins
7502C · Life Membership-Lapel Pins
7502D · Life Membership-Patches
7502 · Life Membership Development - Other
Total 7502 · Life Membership Development
7506 · Public Relations Committee
7520 · Hall of Fame Committee Expenses
Total 7500 · Committees
7600 · Fund Raising Expenses
7630 · G. Balch Endowment Fund Raising
Total 7600 · Fund Raising Expenses
Total 7000 · OPERATIONS
8000 · AWARDS
8001 · Athlete/Scholar
8002 · Hall of Fame

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8004 · Jeremy Glick Memorial Spirit

Total 8000 · AWARDS

9000 · DEVELOPMENT EXPENSES

9050 · Minor Assistance Program

9100 · Development Committee

9119 · NTIS Misc Programs

9169 · NCDS Misc Programs

Total 9100 · Development Committee

9193 · COVID-19 Program

9200 · Funding from Endowment

9201 · George Balch Scholarship Fund

9206 · General Endowment Funding

9207 · Noboru Saito Scholarship Fund

Total 9200 · Funding from Endowment

Total 9000 · DEVELOPMENT EXPENSES

Total Expense

Net Ordinary Income

Net Income