United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	286,987.50	236,366.00
1100b · Registration - 8 month	2,695.00	4,243.00
1100c · Registration - 4 month	8,595.00	10,260.00
1100d · Registration - 1 month	5,453.75	4,303.00
1100e · Family Plan - 3 members	9,167.50	6,566.00
1100f · Family Plan - 4 members	7,635.00	5,537.00
1100g · Family Plan - 5 members	3,095.00	4,277.00
1100h · Family Plan - 6 members	1,185.00	1,637.00
1100i · Family Plan - 7 plus members	590.00	454.00
1100j · Minor Assistance Registration	0.00	0.00
1100ydk · Yudanshakai fee portion	-71,940.00	-60,746.00
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	0.00
Total 1100 · REGISTRATION - Jrs./Srs.	258,198.75	212,897.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	435.00	543.00
1110 · REGISTRATION - Booster - Other	892.81	1,222.00
Total 1110 · REGISTRATION - Booster	1,327.81	1,765.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-5,180.00	-5,310.00
1120 · REGISTRATION - USJF Secondary - Other	9,590.00	9,750.00
Total 1120 · REGISTRATION - USJF Secondary	4,410.00	4,440.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-5,985.00	-6,330.00
1200 · REGISTRATION - Life (Active) - Other	27,015.00	29,069.00
Total 1200 · REGISTRATION - Life (Active)	21,030.00	22,739.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-760.00	-549.00
1250 · MAKE-UP FEES - Other	2,410.00	1,706.00
Total 1250 · MAKE-UP FEES	1,650.00	1,157.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	15,937.70	15,276.00
1301 · New PCLM-Restricted	1,352.37	2,318.00
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.00
Total 1300a · RESTRICTED LIFE FUNDS	17,290.07	17,594.00
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-3,070.00	4,183.00
1500 · CLUBS FEE - Other	8,395.00	11,811.40
Total 1500 · CLUBS FEE	5,325.00	15,994.40
3100 · PROMOTIONS	15,750.00	17,100.00
3200 · SANCTIONS	1,120.00	1,020.00
3300 · Returned check fee payment	0.00	0.00
4000 · MERCHANDISE		

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
4003 · USJF History Book	15.00	15.00
4005 · Miscellaneous Items	0.00	0.00
Total 4000 · MERCHANDISE	15.00	15.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	980.00	1,346.00
4701B · Nat'l Teachers Certificates	620.00	883.00
4701C · National Judo Conference	0.00	0.00
4701D · Manuals	0.00	0.00
4701 · Teachers Institute - Other	0.00	0.00
Total 4701 · Teachers Institute	1,600.00	2,229.00
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.00
Total 4702 · Referee Dev't Certification	0.00	0.00
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.00
4704B · Kata Certification	140.00	240.00
4704C · Nat'l Kata Certification Test	100.00	171.00
4704 · Kata Dev't and Certification - Other	0.00	0.00
Total 4704 · Kata Dev't and Certification	240.00	411.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	2,016.00	1,947.00
4706B · Coach Certification	755.00	746.00
4706C · Manuals	679.00	650.00
Total 4706 · Coach Development	3,450.00	3,343.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	30.00	51.40
Total 4711 · Self-Defense	30.00	51.40
4700 · DEVELOPMENT - Other	223.00	142.00
Total 4700 · DEVELOPMENT	5,543.00	6,176.40
5000 · MISCELLANEOUS		
5001 · Credit Card Fees	0.00	0.00
5000 · MISCELLANEOUS - Other	0.00	0.00
Total 5000 · MISCELLANEOUS	0.00	0.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	27.00
6002 · Reserve Interest Income - Other	3.12	0.00
Total 6002 · Reserve Interest Income	18.84	27.00
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.00
6003c · Interest Income-Umpqua MMA	5.32	9.00
6003 · Operational Interest Income - Other	0.00	0.00
Total 6003 · Operational Interest Income	5.32	9.00
Total 6000 · INTEREST INCOME	24.16	36.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
6001 · Endowment Interest Account	0.00	5,208.00
6204 · Transfer from Reserve for Defic	0.00	0.00
6205 · Transfer of Gen. Endow. for Dev	0.00	0.00
6206 · Transfer from reserve fund book	0.00	0.00
6208 · Transfer from reserve funds	0.00	0.00
Total Income	335,508.79	311,541.80
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	1,750.00	0.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	600.00
7011B · State Tax	26.26	75.00
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	29,513.00
Total 7011 · Taxes	36,754.03	30,188.00
7020 · Insurance		
7021 · Excess Medical Insurance	27,179.16	36,094.00
7022 · Liability Insurance Premium	44,390.98	54,720.00
7025 · D&O Insurance	1,598.00	4,542.00
7026 · Business Insurance Premium	787.68	1,109.00
Total 7020 · Insurance	73,955.82	96,465.00
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	0.00
Total 7030 · Professional Fees	2,442.00	0.00
7040 · BOD Meeting Expense	0.00	7,999.98
7050 · Office Facility Expenses		
7051 · Rent	12,900.00	12,900.00
7052 · Electricity	6,484.40	7,200.00
Total 7050 · Office Facility Expenses	19,384.40	20,100.00
7060 · Employee Wages		
7061 · Executive Director	54,990.59	72,100.00
7062 · Administrative Manager	40,251.31	48,755.00
7063 · Administrative Assistant	45,079.87	60,820.00
7064 · Administrative (part-time)	0.00	15,080.00
7066 · Website personal (part time)	22,577.50	31,000.00
Total 7060 · Employee Wages	162,899.27	227,755.00
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	4,500.00	17,259.00
7072 · Retirement (IRA)	2,791.41	5,450.00
7073 · Employee Training	0.00	1,500.00
Total 7070 · Employee Benefits	7,291.41	24,209.00
7080 · Depreciation	0.00	0.00
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	1,125.00
7110B · Plastic Membership Cards	0.00	0.00
7110C · Ink & Toner	419.88	6,720.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
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	Sep '21 - Aug 22	Budget
Total 7110 · Printing	419.88	7,845.00
7112 · Bank Charges	100.00	500.00
7113 · Credit Card charges	908.99	2,500.00
7114 · Paypal Fees	7,437.73	6,000.00
7120 · Equipment	0.00	0.00
7130 · Postage		
7131 · USPS	1,403.10	3,630.00
7132 · NonUSPS Services	0.00	650.00
Total 7130 · Postage	1,403.10	4,280.00
7140 · Telephone	5,765.54	2,720.00
7150 · Machine Maintenance	0.00	1,500.00
7160 · Supplies/Software		
7161 · Office Expense	3,187.24	4,999.98
7163 · Software-other	0.00	0.00
Total 7160 · Supplies/Software	3,187.24	4,999.98
Total 7100 · Office Expense	19,222.48	30,344.98
7200 · Office Travel		
7202 · National Meetings	0.00	18,150.00
Total 7200 · Office Travel	0.00	18,150.00
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.00
7302 · Pres. Awards	0.00	0.00
7303 · Pres. Expenses	0.00	0.00
7304 · Pres. Memorial Contributions	300.00	0.00
7306 · Presidential Honorarium Accrual	0.00	0.00
7300 · President's Expenses - Other	0.00	4,000.00
Total 7300 · President's Expenses	300.00	4,000.00
7320 · Secretary Expenses	0.00	0.00
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.00
7499 · Miscellaneous Public Relations	0.00	0.00
Total 7400 · Public Relations	0.00	0.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	0.00
7502B · Life Membership-Garnet Pins	-917.45	0.00
7502C · Life Membership-Lapel Pins	-74.30	0.00
7502D · Life Membership-Patches	-41.20	0.00
7502 · Life Membership Development - Other	-0.83	
Total 7502 · Life Membership Development	-1,768.93	0.00
7503 · National Office Oversight	0.00	0.00
7507 · Marketing Committee Expense	0.00	10,150.00
7520 · Hall of Fame Committee Expenses	3,500.00	0.00
Total 7500 · Committees	1,731.07	10,150.00
Total 7000 · OPERATIONS	325,730.48	469,361.96

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Income & Expenditures Budget vs. Actual
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	Sep '21 - Aug 22	Budget
8000 · AWARDS		
8001 · Athlete/Scholar	1,750.00	0.00
Total 8000 · AWARDS	1,750.00	0.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.00
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.00
9129 · SRDS Misc Programs	0.00	0.00
9130 · Kata Dev & Cert Program (KDCS)	0.00	0.00
9149 · RCDS Misc Programs	0.00	0.00
9150 · Jr Youth Dev Programs (JYDS)	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	0.00
Total 9100 · Development Committee	0.00	0.00
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.00
Total 9000 · DEVELOPMENT EXPENSES	0.00	0.00
Total Expense	327,480.48	469,361.96
Net Ordinary Income	8,028.31	-157,820.16
Net Income	**8,028.31**	**-157,820.16**

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	$ Over Budget	% of Budget
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	50,621.50	121.42%
1100b · Registration - 8 month	-1,548.00	63.52%
1100c · Registration - 4 month	-1,665.00	83.77%
1100d · Registration - 1 month	1,150.75	126.74%
1100e · Family Plan - 3 members	2,601.50	139.62%
1100f · Family Plan - 4 members	2,098.00	137.89%
1100g · Family Plan - 5 members	-1,182.00	72.36%
1100h · Family Plan - 6 members	-452.00	72.39%
1100i · Family Plan - 7 plus members	136.00	129.96%
1100j · Minor Assistance Registration	0.00	0.0%
1100ydk · Yudanshakai fee portion	-11,194.00	118.43%
1100 · REGISTRATION - Jrs./Srs. - Other	4,735.00	100.0%
Total 1100 · REGISTRATION - Jrs./Srs.	45,301.75	121.28%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	-108.00	80.11%
1110 · REGISTRATION - Booster - Other	-329.19	73.06%
Total 1110 · REGISTRATION - Booster	-437.19	75.23%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	130.00	97.55%
1120 · REGISTRATION - USJF Secondary - Other	-160.00	98.36%
Total 1120 · REGISTRATION - USJF Secondary	-30.00	99.32%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	345.00	94.55%
1200 · REGISTRATION - Life (Active) - Other	-2,054.00	92.93%
Total 1200 · REGISTRATION - Life (Active)	-1,709.00	92.48%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-211.00	138.43%
1250 · MAKE-UP FEES - Other	704.00	141.27%
Total 1250 · MAKE-UP FEES	493.00	142.61%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	661.70	104.33%
1301 · New PCLM-Restricted	-965.63	58.34%
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.0%
Total 1300a · RESTRICTED LIFE FUNDS	-303.93	98.27%
1400 · YUDANSHAKAI FEE	-1,575.00	70.83%
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-7,253.00	-73.39%
1500 · CLUBS FEE - Other	-3,416.40	71.08%
Total 1500 · CLUBS FEE	-10,669.40	33.29%
3100 · PROMOTIONS	-1,350.00	92.11%
3200 · SANCTIONS	100.00	109.8%
3300 · Returned check fee payment	0.00	0.0%
4000 · MERCHANDISE		

United States Judo Federation
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	$ Over Budget	% of Budget
4003 · USJF History Book	0.00	100.0%
4005 · Miscellaneous Items	0.00	0.0%
Total 4000 · MERCHANDISE	0.00	100.0%
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	-366.00	72.81%
4701B · Nat'l Teachers Certificates	-263.00	70.22%
4701C · National Judo Conference	0.00	0.0%
4701D · Manuals	0.00	0.0%
4701 · Teachers Institute - Other	0.00	0.0%
Total 4701 · Teachers Institute	-629.00	71.78%
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.0%
Total 4702 · Referee Dev't Certification	0.00	0.0%
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.0%
4704B · Kata Certification	-100.00	58.33%
4704C · Nat'l Kata Certification Test	-71.00	58.48%
4704 · Kata Dev't and Certification - Other	0.00	0.0%
Total 4704 · Kata Dev't and Certification	-171.00	58.39%
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	69.00	103.54%
4706B · Coach Certification	9.00	101.21%
4706C · Manuals	29.00	104.46%
Total 4706 · Coach Development	107.00	103.2%
4711 · Self-Defense		
4711B · Self-Defense Certificates	-21.40	58.37%
Total 4711 · Self-Defense	-21.40	58.37%
4700 · DEVELOPMENT - Other	81.00	157.04%
Total 4700 · DEVELOPMENT	-633.40	89.75%
5000 · MISCELLANEOUS		
5001 · Credit Card Fees	0.00	0.0%
5000 · MISCELLANEOUS - Other	0.00	0.0%
Total 5000 · MISCELLANEOUS	0.00	0.0%
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	-11.28	58.22%
6002 · Reserve Interest Income - Other	3.12	100.0%
Total 6002 · Reserve Interest Income	-8.16	69.78%
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.0%
6003c · Interest Income-Umpqua MMA	-3.68	59.11%
6003 · Operational Interest Income - Other	0.00	0.0%
Total 6003 · Operational Interest Income	-3.68	59.11%
Total 6000 · INTEREST INCOME	-11.84	67.11%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	$ Over Budget	% of Budget
6001 · Endowment Interest Account	-5,208.00	0.0%
6204 · Transfer from Reserve for Defic	0.00	0.0%
6205 · Transfer of Gen. Endow. for Dev	0.00	0.0%
6206 · Transfer from reserve fund book	0.00	0.0%
6208 · Transfer from reserve funds	0.00	0.0%
Total Income	23,966.99	107.69%
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	1,750.00	100.0%
7011 · Taxes		
7011A · Corporate Filing Fee	-600.00	0.0%
7011B · State Tax	-48.74	35.01%
7011C · Employment Tax (FICA, SSS, etc.	7,214.77	124.45%
Total 7011 · Taxes	6,566.03	121.75%
7020 · Insurance		
7021 · Excess Medical Insurance	-8,914.84	75.3%
7022 · Liability Insurance Premium	-10,329.02	81.12%
7025 · D&O Insurance	-2,944.00	35.18%
7026 · Business Insurance Premium	-321.32	71.03%
Total 7020 · Insurance	-22,509.18	76.67%
7030 · Professional Fees		
7032 · Accounting Fees	2,442.00	100.0%
Total 7030 · Professional Fees	2,442.00	100.0%
7040 · BOD Meeting Expense	-7,999.98	0.0%
7050 · Office Facility Expenses		
7051 · Rent	0.00	100.0%
7052 · Electricity	-715.60	90.06%
Total 7050 · Office Facility Expenses	-715.60	96.44%
7060 · Employee Wages		
7061 · Executive Director	-17,109.41	76.27%
7062 · Administrative Manager	-8,503.69	82.56%
7063 · Administrative Assistant	-15,740.13	74.12%
7064 · Administrative (part-time)	-15,080.00	0.0%
7066 · Website personal (part time)	-8,422.50	72.83%
Total 7060 · Employee Wages	-64,855.73	71.52%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-12,759.00	26.07%
7072 · Retirement (IRA)	-2,658.59	51.22%
7073 · Employee Training	-1,500.00	0.0%
Total 7070 · Employee Benefits	-16,917.59	30.12%
7080 · Depreciation	0.00	0.0%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	-1,125.00	0.0%
7110B · Plastic Membership Cards	0.00	0.0%
7110C · Ink & Toner	-6,300.12	6.25%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	$ Over Budget	% of Budget
Total 7110 · Printing	-7,425.12	5.35%
7112 · Bank Charges	-400.00	20.0%
7113 · Credit Card charges	-1,591.01	36.36%
7114 · Paypal Fees	1,437.73	123.96%
7120 · Equipment	0.00	0.0%
7130 · Postage		
7131 · USPS	-2,226.90	38.65%
7132 · NonUSPS Services	-650.00	0.0%
Total 7130 · Postage	-2,876.90	32.78%
7140 · Telephone	3,045.54	211.97%
7150 · Machine Maintenance	-1,500.00	0.0%
7160 · Supplies/Software		
7161 · Office Expense	-1,812.74	63.75%
7163 · Software-other	0.00	0.0%
Total 7160 · Supplies/Software	-1,812.74	63.75%
Total 7100 · Office Expense	-11,122.50	63.35%
7200 · Office Travel		
7202 · National Meetings	-18,150.00	0.0%
Total 7200 · Office Travel	-18,150.00	0.0%
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.0%
7302 · Pres. Awards	0.00	0.0%
7303 · Pres. Expenses	0.00	0.0%
7304 · Pres. Memorial Contributions	300.00	100.0%
7306 · Presidential Honorarium Accrual	0.00	0.0%
7300 · President's Expenses - Other	-4,000.00	0.0%
Total 7300 · President's Expenses	-3,700.00	7.5%
7320 · Secretary Expenses	0.00	0.0%
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.0%
7499 · Miscellaneous Public Relations	0.00	0.0%
Total 7400 · Public Relations	0.00	0.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-735.15	100.0%
7502B · Life Membership-Garnet Pins	-917.45	100.0%
7502C · Life Membership-Lapel Pins	-74.30	100.0%
7502D · Life Membership-Patches	-41.20	100.0%
7502 · Life Membership Development - Other		
Total 7502 · Life Membership Development	-1,768.93	100.0%
7503 · National Office Oversight	0.00	0.0%
7507 · Marketing Committee Expense	-10,150.00	0.0%
7520 · Hall of Fame Committee Expenses	3,500.00	100.0%
Total 7500 · Committees	-8,418.93	17.06%
Total 7000 · OPERATIONS	-143,631.48	69.4%

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	$ Over Budget	% of Budget
8000 · AWARDS		
8001 · Athlete/Scholar	1,750.00	100.0%
Total 8000 · AWARDS	1,750.00	100.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.0%
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.0%
9129 · SRDS Misc Programs	0.00	0.0%
9130 · Kata Dev & Cert Program (KDCS)	0.00	0.0%
9149 · RCDS Misc Programs	0.00	0.0%
9150 · Jr Youth Dev Programs (JYDS)	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	0.00	0.0%
Total 9100 · Development Committee	0.00	0.0%
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.0%
Total 9000 · DEVELOPMENT EXPENSES	0.00	0.0%
Total Expense	-141,881.48	69.77%
Net Ordinary Income	165,848.47	-5.09%
Net Income	**165,848.47**	**-5.09%**