

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
1100 · REGISTRATION - Jrs./Srs.				
1100a · Registration -12 month	188,107.50	236,366.00	-48,258.50	79.58%
1100b · Registration - 8 month	2,530.00	4,243.00	-1,713.00	59.63%
1100c · Registration - 4 month	6,835.00	10,260.00	-3,425.00	66.62%
1100d · Registration - 1 month	3,153.75	4,303.00	-1,149.25	73.29%
1100e · Family Plan - 3 members	8,317.50	6,566.00	1,751.50	126.68%
1100f · Family Plan - 4 members	6,290.00	5,537.00	753.00	113.6%
1100g · Family Plan - 5 members	2,895.00	4,277.00	-1,382.00	67.69%
1100h · Family Plan - 6 members	1,185.00	1,637.00	-452.00	72.39%
1100i · Family Plan - 7 plus members	300.00	454.00	-154.00	66.08%
1100j · Minor Assistance Registration	0.00	0.00	0.00	0.0%
1100ydk · Yudanshakai fee portion	-47,235.00	-60,746.00	13,511.00	77.76%
1100 · REGISTRATION - Jrs./Srs. - Other	4,455.00	0.00	4,455.00	100.0%
Total 1100 · REGISTRATION - Jrs./Srs.	176,833.75	212,897.00	-36,063.25	83.06%
1110 · REGISTRATION - Booster				
1110a · Booster Rebate	375.00	543.00	-168.00	69.06%
1110 · REGISTRATION - Booster - Other	822.81	1,222.00	-399.19	67.33%
Total 1110 · REGISTRATION - Booster	1,197.81	1,765.00	-567.19	67.87%
1120 · REGISTRATION - USJF Secondary				
1120ydk · Yudanshakai fee portion	-3,692.50	-5,310.00	1,617.50	69.54%
1120 · REGISTRATION - USJF Secondary - Other	6,860.00	9,750.00	-2,890.00	70.36%
Total 1120 · REGISTRATION - USJF Secondary	3,167.50	4,440.00	-1,272.50	71.34%
1200 · REGISTRATION - Life (Active)				
1200ydk · Yudanshakai fee portion	-4,410.00	-6,330.00	1,920.00	69.67%
1200 · REGISTRATION - Life (Active) - Other	20,440.00	29,069.00	-8,629.00	70.32%
Total 1200 · REGISTRATION - Life (Active)	16,030.00	22,739.00	-6,709.00	70.5%
1250 · MAKE-UP FEES				
1250ydk · Yudanshakai fee portion	-660.00	-549.00	-111.00	120.22%
1250 · MAKE-UP FEES - Other	2,100.00	1,706.00	394.00	123.1%
Total 1250 · MAKE-UP FEES	1,440.00	1,157.00	283.00	124.46%
1300a · RESTRICTED LIFE FUNDS				
1300 · New life membership-Restricted	14,995.32	15,276.00	-280.68	98.16%
1301 · New PCLM-Restricted	1,352.37	2,318.00	-965.63	58.34%
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.00	0.00	0.0%
Total 1300a · RESTRICTED LIFE FUNDS	16,347.69	17,594.00	-1,246.31	92.92%
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00	-1,575.00	70.83%
1500 · CLUBS FEE				
1500ydk · Yudanshakai fee portion	-2,900.00	4,183.00	-7,083.00	-69.33%
1500 · CLUBS FEE - Other	8,015.00	11,811.40	-3,796.40	67.86%
Total 1500 · CLUBS FEE	5,115.00	15,994.40	-10,879.40	31.98%
3100 · PROMOTIONS	12,700.00	17,100.00	-4,400.00	74.27%
3200 · SANCTIONS	875.00	1,020.00	-145.00	85.78%
3300 · Returned check fee payment	0.00	0.00	0.00	0.0%
4000 · MERCHANDISE				

United States Judo Federation

Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
4003 · USJF History Book	15.00	15.00	0.00	100.0%
4005 · Miscellaneous Items	0.00	0.00	0.00	0.0%
Total 4000 · MERCHANDISE	15.00	15.00	0.00	100.0%
4700 · DEVELOPMENT				
4701 · Teachers Institute				
4701A · Nat'l Teachers Clinics	980.00	1,346.00	-366.00	72.81%
4701B · Nat'l Teachers Certificates	620.00	883.00	-263.00	70.22%
4701C · National Judo Conference	0.00	0.00	0.00	0.0%
4701D · Manuals	0.00	0.00	0.00	0.0%
4701 · Teachers Institute - Other	0.00	0.00	0.00	0.0%
Total 4701 · Teachers Institute	1,600.00	2,229.00	-629.00	71.78%
4702 · Referee Dev't Certification				
4702A · Referee Clinics	0.00	0.00	0.00	0.0%
Total 4702 · Referee Dev't Certification	0.00	0.00	0.00	0.0%
4704 · Kata Dev't and Certification				
4704A · Clinics	0.00	0.00	0.00	0.0%
4704B · Kata Certification	140.00	240.00	-100.00	58.33%
4704C · Nat'l Kata Certification Test	100.00	171.00	-71.00	58.48%
4704 · Kata Dev't and Certification - Other	0.00	0.00	0.00	0.0%
Total 4704 · Kata Dev't and Certification	240.00	411.00	-171.00	58.39%
4706 · Coach Development				
4706A · Nat'l Coach Dev't Clinics	1,906.00	1,947.00	-41.00	97.89%
4706B · Coach Certification	715.00	746.00	-31.00	95.85%
4706C · Manuals	629.00	650.00	-21.00	96.77%
Total 4706 · Coach Development	3,250.00	3,343.00	-93.00	97.22%
4711 · Self-Defense				
4711B · Self-Defense Certificates	30.00	51.40	-21.40	58.37%
Total 4711 · Self-Defense	30.00	51.40	-21.40	58.37%
4700 · DEVELOPMENT - Other	193.00	142.00	51.00	135.92%
Total 4700 · DEVELOPMENT	5,313.00	6,176.40	-863.40	86.02%
5000 · MISCELLANEOUS				
5001 · Credit Card Fees	0.00	0.00	0.00	0.0%
5000 · MISCELLANEOUS - Other	0.00	0.00	0.00	0.0%
Total 5000 · MISCELLANEOUS	0.00	0.00	0.00	0.0%
6000 · INTEREST INCOME				
6002 · Reserve Interest Income				
6002a · Interest Income-Raymond James	15.72	27.00	-11.28	58.22%
6002 · Reserve Interest Income - Other	3.12	0.00	3.12	100.0%
Total 6002 · Reserve Interest Income	18.84	27.00	-8.16	69.78%
6003 · Operational Interest Income				
6003a · Interest Income-Key Bank MMA	0.00	0.00	0.00	0.0%
6003c · Interest Income-Umpqua MMA	5.32	9.00	-3.68	59.11%
6003 · Operational Interest Income - Other	0.00	0.00	0.00	0.0%
Total 6003 · Operational Interest Income	5.32	9.00	-3.68	59.11%
Total 6000 · INTEREST INCOME	24.16	36.00	-11.84	67.11%

United States Judo Federation

Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
6001 · Endowment Interest Account	0.00	5,208.00	-5,208.00	0.0%
6204 · Transfer from Reserve for Defic	0.00	0.00	0.00	0.0%
6205 · Transfer of Gen. Endow. for Dev	0.00	0.00	0.00	0.0%
6206 · Transfer from reserve fund book	0.00	0.00	0.00	0.0%
6208 · Transfer from reserve funds	0.00	0.00	0.00	0.0%
Total Income	242,883.91	311,541.80	-68,657.89	77.96%
Expense				
7000 · OPERATIONS				
7010 · USJI Dues	1,750.00	0.00	1,750.00	100.0%
7011 · Taxes				
7011A · Corporate Filing Fee	0.00	600.00	-600.00	0.0%
7011B · State Tax	26.26	75.00	-48.74	35.01%
7011C · Employment Tax (FICA, SSS, etc.	36,727.77	29,513.00	7,214.77	124.45%
Total 7011 · Taxes	36,754.03	30,188.00	6,566.03	121.75%
7020 · Insurance				
7021 · Excess Medical Insurance	13,359.00	36,094.00	-22,735.00	37.01%
7022 · Liability Insurance Premium	41,476.00	54,720.00	-13,244.00	75.8%
7025 · D&O Insurance	1,598.00	4,542.00	-2,944.00	35.18%
7026 · Business Insurance Premium	787.68	1,109.00	-321.32	71.03%
Total 7020 · Insurance	57,220.68	96,465.00	-39,244.32	59.32%
7030 · Professional Fees				
7032 · Accounting Fees	2,344.00	0.00	2,344.00	100.0%
Total 7030 · Professional Fees	2,344.00	0.00	2,344.00	100.0%
7040 · BOD Meeting Expense	0.00	7,999.98	-7,999.98	0.0%
7050 · Office Facility Expenses				
7051 · Rent	11,825.00	12,900.00	-1,075.00	91.67%
7052 · Electricity	5,082.95	7,200.00	-2,117.05	70.6%
Total 7050 · Office Facility Expenses	16,907.95	20,100.00	-3,192.05	84.12%
7060 · Employee Wages				
7061 · Executive Director	46,209.59	72,100.00	-25,890.41	64.09%
7062 · Administrative Manager	30,744.61	48,755.00	-18,010.39	63.06%
7063 · Administrative Assistant	36,103.38	60,820.00	-24,716.62	59.36%
7064 · Administrative (part-time)	0.00	15,080.00	-15,080.00	0.0%
7066 · Website personal (part time)	15,257.50	31,000.00	-15,742.50	49.22%
Total 7060 · Employee Wages	128,315.08	227,755.00	-99,439.92	56.34%
7070 · Employee Benefits				
7071 · Medical Expense Reimbursement	4,500.00	17,259.00	-12,759.00	26.07%
7072 · Retirement (IRA)	2,105.51	5,450.00	-3,344.49	38.63%
7073 · Employee Training	0.00	1,500.00	-1,500.00	0.0%
Total 7070 · Employee Benefits	6,605.51	24,209.00	-17,603.49	27.29%
7080 · Depreciation	0.00	0.00	0.00	0.0%
7100 · Office Expense				
7110 · Printing				
7110A · Reproduction	0.00	1,125.00	-1,125.00	0.0%
7110B · Plastic Membership Cards	0.00	0.00	0.00	0.0%
7110C · Ink & Toner	0.00	6,720.00	-6,720.00	0.0%

United States Judo Federation

Income & Expenditures Budget vs. Actual

September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
Total 7110 · Printing	0.00	7,845.00	-7,845.00	0.0%
7112 · Bank Charges	100.00	500.00	-400.00	20.0%
7113 · Credit Card charges	908.99	2,500.00	-1,591.01	36.36%
7114 · Paypal Fees	4,645.79	6,000.00	-1,354.21	77.43%
7120 · Equipment	0.00	0.00	0.00	0.0%
7130 · Postage				
7131 · USPS	1,403.10	3,630.00	-2,226.90	38.65%
7132 · NonUSPS Services	0.00	650.00	-650.00	0.0%
Total 7130 · Postage	1,403.10	4,280.00	-2,876.90	32.78%
7140 · Telephone	5,315.60	2,720.00	2,595.60	195.43%
7150 · Machine Maintenance	0.00	1,500.00	-1,500.00	0.0%
7160 · Supplies/Software				
7161 · Office Expense	2,735.89	4,999.98	-2,264.09	54.72%
7163 · Software-other	0.00	0.00	0.00	0.0%
Total 7160 · Supplies/Software	2,735.89	4,999.98	-2,264.09	54.72%
Total 7100 · Office Expense	15,109.37	30,344.98	-15,235.61	49.79%
7200 · Office Travel				
7202 · National Meetings	0.00	18,150.00	-18,150.00	0.0%
Total 7200 · Office Travel	0.00	18,150.00	-18,150.00	0.0%
7300 · President's Expenses				
7301 · Pres. Travel	0.00	0.00	0.00	0.0%
7302 · Pres. Awards	0.00	0.00	0.00	0.0%
7303 · Pres. Expenses	0.00	0.00	0.00	0.0%
7304 · Pres. Memorial Contributions	300.00	0.00	300.00	100.0%
7306 · Presidential Honorarium Accrual	0.00	0.00	0.00	0.0%
7300 · President's Expenses - Other	0.00	4,000.00	-4,000.00	0.0%
Total 7300 · President's Expenses	300.00	4,000.00	-3,700.00	7.5%
7320 · Secretary Expenses	0.00	0.00	0.00	0.0%
7400 · Public Relations				
7460 · Archivist/Historian	0.00	0.00	0.00	0.0%
7499 · Miscellaneous Public Relations	0.00	0.00	0.00	0.0%
Total 7400 · Public Relations	0.00	0.00	0.00	0.0%
7500 · Committees				
7502 · Life Membership Development				
7502A · Life Membership-Plaques/Engrave	-658.80	0.00	-658.80	100.0%
7502B · Life Membership-Garnet Pins	-870.80	0.00	-870.80	100.0%
7502C · Life Membership-Lapel Pins	-71.81	0.00	-71.81	100.0%
7502D · Life Membership-Patches	-39.07	0.00	-39.07	100.0%
7502 · Life Membership Development - Other	-0.83			
Total 7502 · Life Membership Development	-1,641.31	0.00	-1,641.31	100.0%
7503 · National Office Oversight	0.00	0.00	0.00	0.0%
7507 · Marketing Committee Expense	0.00	10,150.00	-10,150.00	0.0%
7520 · Hall of Fame Committee Expenses	0.00	0.00	0.00	0.0%
Total 7500 · Committees	-1,641.31	10,150.00	-11,791.31	-16.17%
Total 7000 · OPERATIONS	263,665.31	469,361.96	-205,696.65	56.18%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
8000 · AWARDS				
8001 · Athlete/Scholar	1,000.00	0.00	1,000.00	100.0%
Total 8000 · AWARDS	1,000.00	0.00	1,000.00	100.0%
9000 · DEVELOPMENT EXPENSES				
9050 · Minor Assistance Program	0.00	0.00	0.00	0.0%
9100 · Development Committee				
9119 · NTIS Misc Programs	0.00	0.00	0.00	0.0%
9129 · NSDS Misc Programs	0.00	0.00	0.00	0.0%
9130 · Nat'l Kata Dev't Program (NKCS)	0.00	0.00	0.00	0.0%
9149 · NRCDS Misc Programs	0.00	0.00	0.00	0.0%
9150 · Nat'l Jr. Youth Dev't Programs	0.00	0.00	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	0.00	0.00	0.00	0.0%
Total 9100 · Development Committee	0.00	0.00	0.00	0.0%
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.00	0.00	0.0%
Total 9000 · DEVELOPMENT EXPENSES	0.00	0.00	0.00	0.0%
Total Expense	264,665.31	469,361.96	-204,696.65	56.39%
Net Ordinary Income	-21,781.40	-157,820.16	136,038.76	13.8%
Net Income	-21,781.40	-157,820.16	136,038.76	13.8%