

**FY 2023 - Inflow Outflow Projections**  
**Recommended by Finance Committee**  
**7/31/22**

**2023 USJF Cash Flow Budget**

**Cash Inflow**

1100	REGISTRATION - Jrs./Srs.	
1100	REGISTRATION - Jrs./Srs.	165,193
1110	REGISTRATION - Booster	1,033
1120	REGISTRATION - USJF Secondary	2,590
1200	REGISTRATION - Life (Active)	13,545
1250	MAKE-UP FEES	825
1400	YUDANSHAKAI FEE	3,825
1500	CLUBS FEE	4,575
3100	PROMOTIONS	12,540
3200	SANCTIONS	1,400
4701	Teachers Institute	1,300
4704	Kata Dev't and Certification	240
4706	Coach Development	2,150
4711	Self-Defense	
4711B	Self-Defense Certificates	30
4711	Self-Defense	30
4700	DEVELOPMENT - Other	83
4700	DEVELOPMENT	3,803
	Total Inflows from Operation	213,162
	General Endowment	58,000
	PPP Loan	60,000
	Membership Increase (3,000 avg. \$60 per member)	180,000
	Hall of Fame and LAA allocation of award	5,000
	<b>TOTAL Inflows</b>	<b>511,162</b>

**Outflow**

7011	Taxes	
7011A	Corporate Tax Filing Fee	600
7011B	State Tax	75
7011C	Employment Tax (FICA, SSS, etc.)	32,137
7020	Insurance	
7021	Excess Medical Premium	21,508
7022	Liability Insurance Premium	70,133
7023	Letter of Credit (insurance)	
7024	Excess Medical	
7025	Directors & Officers Premium	3,196
7026	Business Insurance Premium	1,109
7027	Self Insurance Allowance	
7028	Event Medical Liability Premium	3,959

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7029	Insurance Other	
7040	BOD Meeting Expense	8,000
7042	Liability Insurance Premium	
7050	Office Facility Expenses	
7051	Rent	13,500
7052	Electricity	7,200
7053	Gas	
7054	Water	
7060	Employee Wages	
7061	Executive Director	72,100
7062	Administrative Manager	54,995
7063	Administrative Assistants	72,800
7064	Administrative (part-time)	14,352
7065	Bookkeeper (part-time)	
7066	Website Person (CONTRACTORS)	31,000
7069	Miscellaneous Adminstrative	-
7070	Employee Benefits	
7071	Medical Expense Reimbursement	18,990
7072	Retirement (IRA)	5,997
7073	Employee Training	1,500
7100	Office Expense	
7110	Printing	
7110A	Reproduction	1,125
7110A1	Record Books - Covers	-
7110A2	Record Book - Inserts	-
7110B	Plastic Membership Cards	-
7110C	Ink & Toner	2,820
7110Z	Printing Other	-
7112	Bank Charges	500
7113	Credit Card Charges	2,500
7114	PayPal Charges	6,000
7120	Equipment	-
7130	Postage	
7131	US Postal Service	3,480
7132	Non US Postal Services	200
7140	Telephone Expense	2,720
7150	Machine Maintenance	1,500
7160	Supplies/Software	-
7161	Office Expenses	4,800
7162	Software	-
7200	Office Travel	
7201	Office Staff Meetings	
7202	National Meetings - NO staff travel	17,350
7204	Special Meetings	-

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7204A	Special Meetings - ED PJC RC exp	-
	<b>TOTALS Administrative Outflows</b>	<b>476,146</b>
7300	President's Expenses	6,000
7500	Committees	
7502	Life Membership Development	
7500	Committees	
	Teacher	5,000
	Coach	5,000
	Referee	5,000
	Self Defense	5,000
	Kata	5,000
	Jr. Development	5,000
	Social Media	5,000
	Marketing	10,000
	Total Committee Expense	45,000
	High Performance Program	10,000
	Hall of Fame and LAA	5,000
	<b>TOTAL Development Outflows</b>	<b>60,000</b>
	<b>TOTAL Outflows</b>	<b>542,146</b>
	Net Cash Flow (Outflow)	(30,983)
	Cash Balance Beginning of Period	240,368
	Cash Balance Ending of Period	209,385