

UNITED STATES JUDO FEDERATION, INC.
MEETING OF THE BOARD OF DIRECTORS

Sunday, May 15, 2022 @ 0900 Hawaiian
Teleconference due to COVID-19 restrictions

Minutes Draft

NOTE: Each Yudanshakai president is to certify to the USJF Secretary (c/o the National Office) the identity and address of each Yudanshakai Delegate and Alternate to the Board of Directors.

Registration of Delegates and Distribution of Delegate Packets (immediately prior to meeting)

I. CALL TO ORDER, SEATING OF DELEGATES (Executive Committee acts as a committee on credentials) - 12:02 PM Pacific

24 YDKs: 14 voting, 15 ydks represented

14- voting: 50th State, Central Coast, Chicago, Chuka, Daiheigen, Hawaii, Hokka, Hudson, Intermountain, Konan, Nanka, Northwest, San Joaquin, Shufu

1 - no votes: Niagara

56 max votes:

49 - votes represented

7 – votes unclaimed

Delegates:

Mitchell Palacio/Chairperson
Nathan Lee/50th State
Calvert Kitaura/Central Coast
Tom Jay/Chuka
Robert Suyehira/Daiheigen
Matsuo Takeda/Hokka
Boris Munoz/Hudson
Frances Glaze/Konan
Hayward Nishioka/Nanka
Karen Nagai/Northwest
J. Miki Takemori/Shufu

Robert Brink/50 th State	Kevin Funasaki/50 th State
Chris Sokugawa/50 th State	Daniel Kikuchi/ Central Coast
Maximillian Rayner/Central Coast	Grace Talusan/Chicago
Dr. David Matsumoto/Daiheigen	Bryan Matsuoka/Daiheigen
Dr. Richard Nakatsu/Hawaii	Dr. Harvey Takeda/Hokka
Wil Chabrier/Hudson	Joaquin Gonzales/Hudson
Jason Kindelberger/Intermountain	Benjamin Ott/Intermountain
Thomas Sheehan/Konan	Keith Chu/Nanka
Jason Harai/Northwest	Julie Koyama/Northwest
Michael Purcell/Northwest	Dr. Larry Tsutsui/San Joaquin
Kevin Tamai/Shufu	Gaiv Tata/Shufu

Observers:

Edward Hanashiro, Dr. Charles Medani, Mat Mindenhall, Karen Nagai, Gene Nakashima, Delynn Purcell, Roland Regidor, Neil Simon, Krista Tsutsui Steele, Terri Waibel, and Robert Fukuda

II. MOMENT OF SILENCE FOR THOSE WHO HAVE PASSED SINCE OUR LAST MEETING

III. ADOPTION OF AGENDA - Motion, Second, Pass (MSP)

A. Additions

- i. 2nd Reading of Self Defense Fee Increase to \$100.00
- ii. 2nd Reading of Kata Certification Fee Increase
- iii. 1st Reading of Nage-no-Kata LMS Fee: \$50 USJF Members - \$100 Non USJF Members
- iv. Addition: Hall of Fame Committee Report

v. Correction: Election of Officers: BoD

IV. MINUTES FOR REVIEW & APPROVAL - MSP

A. Spring, March 20 BOD Teleconference 03/20/2022

V. REPORTS

A. President

i. 2022 2nd Quarter -Updates

1. Nage-no-Kata (LMS) Online Course – learn.usjf.com
 - Recognize Ben Ott and Josh Kindelberger for work on Nage-no-Kata distance learning course
 - \$50 certification fee for existing USJF members
 - \$100 certification fee for non-USJF members
 - Free until Aug BOD meeting
2. Contest Rules and Referee Education – In Development with Mark Hirota, Cal Kitaura, and Calvin Terada
3. USJF Custom Banner - Order Form up on website, developed by Rod Conduragis, Jeff Rooney, and Vinh Chung
4. Donation Page - available on website using Paypal
5. Scholarship and Grants - update in progress
6. Transgender Policy has been submitted to insurance policy for review. No response from insurance or legal counsel yet.

ii. 3rd Quarter Goals

1. Operational Goals - Defining: Product/Services - Teacher program, Coach Program, Kata, Referee, Scholarships & Grants, Fundraising/Gift of Giving
2. Leadership – Mentoring: Identify and construct a USJF Leadership mentoring program
3. Jita Kyoei – Mutual Benefit

iii. Fall Meeting

1. Tentative: In Person in San Francisco: October 7 – 9, 2022

B. Hall of Fame Committee Report

- i. Hall of Fame Recipients - Neil Simon and Brian Olsen
- ii. Lifetime Achievement Award Recipients - Jeff Takeda, Vaughn and Phyllis Imada, and Andor Paposi-Jobb
- iii. On May 8th, expanded committee to allow President to appoint a new HoF committee member for renewable two-year term, vote for Hall of Fame and Lifetime Achievement Award recipients

C. Board of Examiners Chairperson

i. 2nd Reading of Self Defense Fee Increase to \$100.00

1. Motion to change fee structure for all levels of USJF self-defense certification for initial \$50 and recertification to \$30 - MSP

ii. 2nd Reading of Kata Certification Fee Increase

iii. 1st Reading of Nage-no-Kata LMS Fee: \$50 USJF Members - \$100 Non USJF Members

D. Promotion Committee

i. BoE: Approved Promotions of May 14, 2022

E. Treasurer Report - see attached financial reports

F. Executive Director - see attached membership reports

- i. Membership total: 5949 as of 5/13/22
- ii. National Office - will request funds for a storage space and will downsize actual office space from 3,200/3,300 to closer to 1,000 sq ft and working on a digitizing solution

VI. BOARD RATIFICATION OF ACTIONS OF THE CORPORATION SINCE PREVIOUS MEETING

- A. Appointment: Presidential Ad Hoc Committee Members
 - Janet Johnson – Chair
 - Kevin Tamai – Shufu
 - Jennifer Badertscher – Northwest
 - Ryan Shimokawa – 50th
- B. Motion to ratify actions of corporation since last meeting - MSP

VII. NEW BUSINESS

- A. Hudson YDK Presentation: 2023 USJF Jr. and Sr. Nationals Bid - See attached documents
 - i. Motion to accept Hudson Juo Yudanshakai's proposal to host 2023 Summer Nationals Contingent upon discussion with USJA. - Tabled until after checking with corporate counsel and contacting USJA
- B. Election of Officers
 - i. BoD Officers: Mitchell Palacio, President; Ed Hanashiro, 1st Vice President; Boris Munoz, 2nd Vice President; Krista Tsutsui Steele, Secretary; Roland Regidor, Treasurer
 - ii. Promotion Committee:
 - 1. Nominations - Kevin Tamai, Tom Sheehan, Masuo Takeda, Eiko Shepherd, & Janet Johnson
 - 2. Motion for secret ballot via emailing four votes to usjf@usjf.com - MSP
 - 3. Elected - Janet Johnson, Thomas Sheehan, Matsuo Takeda, and Kevin Tamai
 - iii. Endowment Trust Committee: Eric Spears and Keith Chu
 - 1. Motion to close nominations - MSP
 - 2. Motion to accept trustees - MSP

VIII. ANNOUNCEMENTS

- A. Webinar Series: Hector Esteves on June 12, 2022 at 1:00 pm Pacific

IX. ADJOURNMENT - 2:44 pm Pacific

X. REMINDERS

- A. All committee members and other interested USJF members are welcome to attend USJF committee and board meetings. USJF meetings are open. Committee Chairpersons and Yudanshakai Presidents should, as a matter of course, routinely communicate all USJF meeting schedules and related National Office information/NOTICES to all dojos.
- B. In accordance with the USJF by-laws, the deadline for member agenda item requests is 45 days prior to the meeting.
- C. In accordance with the USJF by-laws, Committee written reports were due 45 days prior to the meeting.

February 9, 2020

USJF Kata Development Committee

USJF Kata Development Committee Recommendations for building Kata in the Yudanshakai

1. **Introduce kata to beginning players.** Let them observe kata being performed and require that they go through the motions of set one of Nage no Kata. They do not have to throw because they are beginners. However, just walking through the motions may help acquaint them with kata. The instructor should determine when students are able to throw. Especially at the junior level, instructors must watch carefully.
2. **Require students to learn one new set of a kata for each promotion.** I suggest that at each promotion students are expected to know another set of kata. I suggest learning kata in this order Nage no Kata, Katame no Kata, and finally Ju no Kata.
3. **Offer Kata competition at each shiai.** Junior and Senior divisions could be established. In the junior division, require just sets 1-3 in Nage no Kata and require all 5 sets for seniors. Young juniors under age 13 could do one set, 13 year olds could do sets one and two. Seventeen and up should do all 3 sets.
4. **Certify and engage in continued study of the kata at regional and national events.** Take advantage of clinics given at regional and national events. Certify as USJF Kata Instructor and encourage your students and colleagues to do likewise.
5. **Host kata clinics.** Spread the knowledge of kata in your area by hosting kata clinics with qualified instructors.
6. **Recommendation:** Consider increasing the fees for registration and testing fees.

USJF KATA INSTRUCTOR CERTIFICATION REQUIREMENTS AND FEE

Current Fees as of 2000 to present 2020

	CLASS A MASTER INSTRUCTOR	CLASS B	CLASS C	COMMENTS
RANK REQUIREMENT	4 dan & above	SHODAN	SHODAN	USJF RECOGNIZED RANK (MAN & WOMAN)
REGISTRATION FEE	\$20 per kata	\$15 per kata	\$10 per kata	Yudanshakai receives \$5
TESTING FEE	\$10 per kata	\$10 per kata	\$10 per kata	Fee goes to USJF

As you can see the fees have remained the same for 20 years. Please review the next chart to consider a moderate increase in fees to benefit USJF and Yudanshakais.

Suggested New Fees

	CLASS A MASTER INSTRUCTOR	CLASS B	CLASS C	COMMENTS
RANK REQUIREMENT	4 dan & above	SHODAN	SHODAN	USJF RECOGNIZED RANK (MAN & WOMAN)
REGISTRATION FEE	\$30 per kata	\$25 per kata	\$20 per kata	Yudanshakai receives \$10
TESTING FEE	\$20 per kata	\$20 per kata	\$20 per kata	Fee goes to USJF

If a person tests for one or more tests on the same day the testing fee is only \$20. However, the registration fees will be charged separately.

Example: Judoka tests for Class B and Class A on the same day. The Registration fees would be \$30 plus \$25 plus one testing fee of \$20. Total fees \$30 +\$25 +\$20 = \$75.00

7. Konan Yudanshakai has been giving the USJF Kata Instructors tests. Shufu Yudanshakai gave tests for a time. I would like to recommend these people as USJF Kata Development examiners: Tom Sheehan and Frances Glaze from Konan, Mike Puecell from Northwest Yudanshakai, Karen Whilden and Diane Jackson from Shufu and Eiko Shepherd and Doug Tono from CJBBA. The instructors and examiners must be ranked Godan and up.
8. An examiner must hold a Class A certification in the specific kata for which they are going to give the test. For example a person with a Class A certification in Ju no Kata may give the test for Ju no Kata. However, if they do not have a Class A certification in Nage no Kata they are not authorized to give the test for Nage no Kata.
9. There must be 2 examiners for each kata that is tested. Ideally both examiners should hold Class A certification. It is also acceptable to have one Class A examiner and two Class B examiners to give the test. Once again these examiners may only administer tests for their specific katas in which they are certified.
10. Whoever needs to be certified should attend the kata conference this year in Boise, Idaho on July 31 through August 2, 2020.

New Business

1. Currently I am planning to develop an on-line instructional kata video with a self test to check for understanding. This will be designed for beginners. My focus will be the first three sets of Nage no Kata. This will introduce kata to beginners who have internet access and reach judo students who do not have Kata instructors near them. This will give us a broad reach and build more interest in kata.

USJF National Medical Committee Report Spring 2022

Current Members:

Eric T. Chen, MD Chairman, National Medical Committee (ericch1@uw.edu)

Ricardo Joseph, MD (ricardojoseph41@gmail.com)

Jeff Fujimoto, MD (jfujimoto1@gmail.com)

Steven Isono, MD (sisonomd@stanford.edu)

The Medical Committee has continued to be very active. We have continued to provide periodic COVID guidance updates. Additionally, at the direction of President Palacio, the medical committee has presented a proposed Trans Athlete Policy to the Board of Directors. The medical committee would like to recognize and thank Dr. Charles Medani and Dr. Anthony Catanese for their contributions, which were integral in the development of the policy.

In the service of judo,

Eric Chen, MD, Chairman National Medical Committee

Ricardo Joseph, MD, Past-Chairman National Medical Committee

Jeff Fujimoto, MD, Member National Medical Committee



UNITED STATES JUDO FEDERATION

Medical Committee

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USJF Policy and Eligibility Requirements for Transgender, Intersex, & Gender-Diverse Judo Athletes

Introduction

The United States Judo Federation (USJF) has developed the Eligibility Requirements for Transgender, Intersex, and Gender-Diverse Judo Athletes to address participation and eligibility in USJF sanctioned participatory events of all types and levels within the United States. With this policy, the USJF seeks to balance the goals of equal opportunity, physical safety, and competitive equity for all persons who wish to participate in judo.

The policy of the USJF for the participation and eligibility of athletes on the basis of gender identity and variations of sex characteristics is based on the guidelines of the International Olympic Committee (IOC) and existing policy from other national bodies of sport as listed below, taking into consideration current scientific and medical knowledge of the physiology of children and adults. This policy will be subject to periodic review in light of medical and scientific developments, as well as any future changes in the IOC policy as research in this field is ever evolving.

This policy addresses the eligibility for participation in judo events that are separated into male and female (gender-defined) categories. Each case will be addressed on a case-by-case by USJF.

Definitions

Terms and definitions in this area change frequently. The following definitions are intended to provide clarity to this policy, but people may use other terms to describe their experiences.

- Gender/sex assigned at birth: gender/sex assigned at birth and listed on the original birth certificate
- Gender identity: innate sense of one's own gender
- Gender expression: external appearance, characteristics, or behaviors commonly associated with a specific gender
- Transgender or gender incongruent: umbrella term describing gender identity that differs from gender assigned at birth.
- Transgender female: person with female gender identity who was assigned male at birth
- Transgender male: person with male gender identity who was assigned female at birth
- Nonbinary: gender identity that is not exclusively male or female
- Differences of sex development (DSDs): group of medical conditions defined by variations in hormones, chromosomes, genitals or other sex characteristics. "Intersex" is a commonly used adjective to describe individuals with DSDs.
- Gender-affirming care: medical care for gender incongruent individuals intended to better align the body with gender identity. This may include various hormone medications or surgeries.

Guiding Principles

- All judo athletes should be afforded equal opportunity to participate in sports without prejudice
- The integrity of training and competition should be preserved, and no athlete should gain an unfair and disproportionate competitive advantage
- The design, implementation, and evaluation of policies should be based on sound medical knowledge and scientific research; policies should be periodically re-evaluated to ensure the most up-to-date information
- The implementation of policies should be carried out equitably and without bias to ensure the safety of all participants
- There should be an avenue for civil open dialogue and communication from all members regarding existing policy

Best Practices to Promote Access and Respect

- Any member who is found to have violated the policies outlined herein by threatening or harassing another athlete on the basis of gender identity or expression may be subject to disciplinary action.
- Retaliation against anyone with complaints about discrimination on the basis of gender identity or expression is forbidden and may be subject to disciplinary action.
- These policies do not supersede state and federal laws though every effort should be made to protect athletes from discrimination on the basis of sex, disability, gender identity, and gender expression.
- The privacy of athletes should be respected and preserved.

Participation Principles

Declaration and Certification of Gender

When gender incongruence may lead an athlete to participate in a gender-defined category different than their assigned gender at birth, the judoka (or a minor's parent/guardian) must notify the USJF's Medical Committee in writing that the judoka is an athlete with gender incongruence, having consistent gender identity different than the gender assigned at birth.

An athlete with gender incongruence who plans to participate in gender-defined shiai and/or kata tournaments in a gender-defined category different from their assigned gender at birth should submit a request for certification to the USJF's Medical Committee at the time of annual registration or when the decision to undergo gender-affirming medical interventions is made. The request should include a letter from the judo athlete's physician documenting the judo athlete's gender identity, and intention to undergo gender-affirming medical treatment if applicable or status of such treatment if the process has already been initiated. If undergoing treatment, this letter should identify the assigned sex at birth, the pubertal status for children and teens, the prescribed hormonal treatment, and documentation of the athlete's testosterone levels.

Upon receipt and review of the documentation provided, The USJF Medical Committee shall render a timely decision concerning the judoka's eligibility to participate in gender-defined shiai and kata tournaments and shall provide the judoka (and/or their parent/guardian) of such decision in writing. The USJF shall list the judoka's gender in which the judoka intends to participate, if the judoka meets all eligibility requirements, in the official registration records of the USJF, and will inform the judoka's Yudanshakai of this determination.

If the USJF Medical Committee approves participation, the judoka may not return to the gender assigned at birth for competition purposes for at least four years unless another assessment is undertaken by the USJF Medical Committee and revised due to a change in circumstances.

If the USJF Medical Committee denies or revokes participation, the judoka's eligibility to participate shall be determined by their birth gender and limited by the four-year duration of the athlete's declaration of gender unless another assessment is undertaken by the USJF Medical Committee and revised due to a change in circumstances.

Gender Transition Before Puberty

Athletes assigned male at birth petitioning to compete as females before the onset of puberty shall be regarded as girls for the purpose of competitive eligibility, as long as the child remains in Tanner Stage 1 with documentation from the appropriate healthcare professional on at least an annual basis.

Athletes assigned female at birth petitioning to compete as males before the onset of puberty shall be regarded as boys for the purpose of competitive eligibility, as long as the child remains in Tanner Stage 1, with documentation from the appropriate healthcare professional on at least an annual basis.

If and when puberty begins (i.e., the child has reached Tanner Stage 2), the rules for eligibility will default to the rules governing eligibility for those individuals transitioning after the onset of puberty (see below).

Gender Transition After Onset of Puberty

Athletes assigned male at birth

Individuals assigned male at birth are eligible to compete in the female category under the following conditions:

- The athlete has declared that gender identity is female. The declaration cannot be changed, for competition purposes, for a minimum of four years unless another assessment is undertaken by the USJF Medical Committee and revised due to a change in circumstances.
- Certification to the USJF Medical Committee by a medical specialist who has significant knowledge of endocrinology and gender-incongruent patients that the athlete's total testosterone level in serum has been below 5 nmol/L for at least 12 consecutive months prior to the first competition.
- The athlete's certified total testosterone level in serum, determined at least bi-annually, must remain below 5 nmol/L throughout the period of desired eligibility to compete in the female category.

Compliance with these conditions may be monitored by testing, with results and interpretation from the healthcare professional monitoring the gender-affirming care provided to the USJF Medical Committee. In the event of non-compliance with the testing schedule or failure to maintain the required testosterone level, the athlete's eligibility for female competition will be suspended for 12 months. To return to eligibility the athlete must adhere to eligibility requirements noted above.

Individuals assigned female at birth

Individuals assigned female at birth are eligible to compete in the male category under the following conditions:

- The athlete has declared that gender identity is male. The declaration cannot be changed, for competition purposes, for a minimum of four years unless another assessment is undertaken by the USJF Medical Committee and revised due to a change in circumstances.
- Testosterone levels must be within normal range for males and consistent with the World Anti-Doping Agency (WADA) antidoping rules.
- Individuals who have received, or who are receiving, testosterone therapy must compete as a male athlete. Reversal of this decision, if such situation arises, will be evaluated on a case-by-case basis with documentation and request submitted for review with the USJF Medical Committee.
- Standard tournament rules regarding female undergarments (e.g., T-shirt) apply for the athlete who has had breast development and has not undergone a mastectomy or “top surgery.”

Athletes with Differences in Sex Development

There are many different DSDs that lead to variations in sex characteristics. Athletes with DSDs must nonetheless comply with standards for gender-defined competition. Similar to athletes with gender incongruence, intersex athletes must notify the USJF’s Medical Committee in writing that the judoka has a DSD. Written verification from an appropriate health care professional (i.e., licensed physician) of the judoka’s consistent gender identification and any related medical considerations should be included. Upon receipt and review of the documentation provided, The USJF Medical Committee shall render a timely decision concerning the judoka’s eligibility to participate in gender-defined shiai and kata tournaments and shall provide the judoka (and/or their parent/guardian) of such decision in writing. Each case will be considered fairly and equally on a case-by-case basis.

Nonbinary Athletes

For the purposes of gender-defined competition, nonbinary athletes must elect the gender category of “male” or “female” in which they want to compete. As such, nonbinary athletes who are receiving gender-affirming medical care, or want to compete in a gender category different from the assigned sex at birth will be subject to the same rules and regulations outlined above for gender-incongruent individuals. The athlete will need to submit the same written documentation as outlined above to USJF with a declaration of gender identity. The declaration cannot be changed, for competition purposes, for a minimum of four years unless another assessment is undertaken by the USJF Medical Committee and revised due to a change in circumstances. The USJF Medical Committee shall render a timely decision concerning the judoka’s eligibility to participate in gender-defined shiai and kata tournaments and shall provide the judoka (and/or their parent/guardian) of such decision in writing. Each case will be considered fairly and equally on a case-by-case basis.

Anti-Doping

Nothing in this policy exonerates an athlete from anti-doping controls, the need for therapeutic exemptions requirements, and gender testing specified by national, foreign or international sports governing bodies as a condition or registration to their events or activities, modes of selections or qualifications.

Reference Policies

- International Olympic Committee. Framework on fairness, inclusion and non-discrimination on the basis of gender identity and sex variations, 2021. Available at: <https://stillmed.olympics.com/media/Documents/News/2021/11/IOC-Framework-Fairness-Inclusion-Nondiscrimination-2021.pdf>
- Judo Canada. Policy on Transgender Athletes. Aug 7, 2017. Available at: https://www.judocanada.org/wp-content/uploads/2017/08/Policy_On_Transgender_Athletes_August_7_2017.pdf
- USA Wrestling. USA Wrestling Transgender Guidelines. Accessed Feb 6, 2022. Available at: <https://content.themat.com/forms/USAWrestling-Transgender-Policy.pdf>
- British Taekwondo. Transgender Inclusion Policy. January 2021. Available at: <https://www.britishtaekwondo.org.uk/wp-content/uploads/2016/03/BT-Trans-Inclusion-Policy-January-2021.pdf>
- World Professional Association for Transgender Health. Standards of Care for the Health of Transsexual, Transgender, and Gender-Nonconforming People. Version 7. Available at: <https://www.wpath.org/publications/soc#:~:text=The%20overall%20goal%20of%20the,health%2C%20psychological%20well%2Dbeing%2C>
- World Anti-Doping Agency. Guidelines for the International Standard for Therapeutic Use Exemptions. Version 9. Dec 2020. Available at: <https://www.wada-ama.org/en/resources/world-anti-doping-program/guidelines-2021-international-standard-therapeutic-use>
- Patel, N, Sterling, J, Catanese, AJ. Chapter 23: The Trans Athlete. In Catanese, AJ *The Medical Care of the Judoka: A Guide for Athletes, Coaches and Referees to Common Medical Problems in Judo*. 2nd ed. Wheatmark; 2021.
- Hembree, WC, et al. Endocrine Treatment of Gender-Dysphoric/Gender-Incongruent Persons: An Endocrine Society Clinical Practice Guideline. J Clin Endocrinol Metab. 2017, 102(11):3869-3903.

Acknowledgments

This document was created by the USJF Medical Committee: Dr. Eric Chen, Dr. Jeffrey Fujimoto, Dr. Steven Isono, and Dr. Ricardo Joseph.

Special Thanks to the following individuals:

Dr. Amy Weimer, MD, for her insight into patient care and review of language for inclusivity and appropriate terminology.

Dr. Anthony Catanese, MD, and Dr. Charles Medani, MD, for their contribution and support of this important policy.

There may be other people from our judo community that may have contributed valuable input and expertise into this work. We offer our sincere apologies to anyone who we may have missed.



UNITED STATES JUDO FEDERATION

Life Membership Committee Thomas J. Sheehan, Chairperson

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Life Membership
4/16/22
Mid-Year report

As of March 31 2022, we have had thirty four new regular Life Members register and two PCLMs. One was an Executive VIP member and the other was an Executive member. The National Office now sends me their applications quarterly instead of monthly. So far this year we have added \$15,825 to the endowment fund. We have had eleven more regular membership than last year at this time. We seem to be turning to corner now that the clubs have opened back up and our members can actually do hands on judo.

Tom Sheehan
Life Membership Chair



Treasurer Report 5/15/2022 - 9/1/21- 3/31/22 Draft Financial Statements

Dear USJF Board Members and Executive Committee,

Attached you will find the draft Balance Sheet, Income Statement and Budget to Actual report for the Seven Months ended 3/31/22. I have also attached a copy of the summary of the budget that was approved going into this fiscal year where we had had projected a net deficit of \$161,268.

The good news is that we are way below this level of loss, and in fact, as of March 31, 2022 we are showing a profit of \$4,647. If you refer to the budget versus actual report, please note that the budget column has been prorated for seven months so that we are matching apples and apples to the actual figures.

In projecting income, we had estimated that sales would be up by 50% over the prior fiscal year based on our speculation that COVID-19 was behind us, and that Judo would slowly be coming back with clubs opening and the beginning of tournaments to start up again. We were correct in our estimate. Club memberships are up and slowly we are getting back to Judo as we once knew before. As a result, the projections versus the actual figures were short of the budget by only \$2,774. Please note the green highlighted line on the report.

Where the big savings occurred was in the cost savings from monies not spent that were originally budgeted. The larger items are highlighted in yellow for your review. Please know that because of the shutdown many of the activities that we normally scheduled during the year such as travel related expenses were not spent. The biggest item reduction was in payroll and payroll benefits. The total difference in actual versus budget is \$73,504. The reason for this is that Renee had retired at the beginning of the year and there was not a need have as many employees working when there was less work to do. Terri will not be retiring but is working remotely. There was a shift to train new people which initially had a positive effect on payroll costs. The gap in staffing will eventually be filled and the budget for salary will come back, but just not for this fiscal year.

We do anticipate a net deficit by the end of the year, however, it will much less than the budgeted \$161,268 in our original budget.

If you have any questions or comments, please feel free to email or call me and I will be happy to respond to you directly. Thank you for your continued participation and dedication to our organization.

Warmest Regards,

A handwritten signature in black ink, appearing to read "Ken Teshima".

Ken Teshima CPA MBA

Treasurer

United States Judo Federation
Income & Expenditures YTD Comparison
April 1 - 7, 2022

	Apr 1 - 7, 22	Sep 1, '21 - Apr 7, 22
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	0.00	137,880.00
1100b · Registration - 8 month	0.00	2,475.00
1100c · Registration - 4 month	0.00	5,985.00
1100d · Registration - 1 month	0.00	2,510.00
1100e · Family Plan - 3 members	0.00	3,830.00
1100f · Family Plan - 4 members	0.00	3,230.00
1100g · Family Plan - 5 members	0.00	2,495.00
1100h · Family Plan - 6 members	0.00	955.00
1100i · Family Plan - 7 plus members	0.00	265.00
1100ydk · Yudanshakai fee portion	0.00	-35,435.00
1100 · REGISTRATION - Jrs./Srs. - Other	<hr/> 0.00	<hr/> 4,455.00
Total 1100 · REGISTRATION - Jrs./Srs.	0.00	128,645.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	0.00	320.00
1110 · REGISTRATION - Booster - Other	<hr/> 0.00	<hr/> 712.81
Total 1110 · REGISTRATION - Booster	0.00	1,032.81
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	0.00	-3,097.50
1120 · REGISTRATION - USJF Secondary - Other	<hr/> 0.00	<hr/> 5,705.00
Total 1120 · REGISTRATION - USJF Secondary	0.00	2,607.50
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	0.00	-3,692.50
1200 · REGISTRATION - Life (Active) - Other	<hr/> 0.00	<hr/> 16,957.50
Total 1200 · REGISTRATION - Life (Active)	0.00	13,265.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	0.00	-320.00
1250 · MAKE-UP FEES - Other	<hr/> 0.00	<hr/> 995.00
Total 1250 · MAKE-UP FEES	0.00	675.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	0.00	8,911.20
1301 · New PCLM-Restricted	<hr/> 0.00	<hr/> 1,352.37
Total 1300a · RESTRICTED LIFE FUNDS	0.00	10,263.57
1400 · YUDANSHAKAI FEE	0.00	3,825.00

United States Judo Federation
Income & Expenditures YTD Comparison
April 1 - 7, 2022

	Apr 1 - 7, 22	Sep 1, '21 - Apr 7, 22
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	0.00	-2,440.00
1500 · CLUBS FEE - Other	0.00	6,890.00
Total 1500 · CLUBS FEE	0.00	4,450.00
3100 · PROMOTIONS		
3200 · SANCTIONS		
4000 · MERCHANDISE		
4003 · USJF History Book	0.00	15.00
4006 · Shipping Income/ Fee	0.00	10.00
Total 4000 · MERCHANDISE	0.00	25.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	0.00	785.00
4701B · Nat'l Teachers Certificates	0.00	515.00
Total 4701 · Teachers Institute	0.00	1,300.00
4704 · Kata Dev't and Certification		
4704B · Kata Certification	0.00	140.00
4704C · Nat'l Kata Certification Test	0.00	100.00
Total 4704 · Kata Dev't and Certification	0.00	240.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	0.00	1,136.00
4706B · Coach Certification	0.00	435.00
4706C · Manuals	0.00	379.00
Total 4706 · Coach Development	0.00	1,950.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	0.00	30.00
Total 4711 · Self-Defense	0.00	30.00
4700 · DEVELOPMENT - Other	0.00	83.00
Total 4700 · DEVELOPMENT	0.00	3,603.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	0.00	15.72
6002 · Reserve Interest Income - Other	0.00	3.12
Total 6002 · Reserve Interest Income	0.00	18.84

United States Judo Federation
Income & Expenditures YTD Comparison
April 1 - 7, 2022

	Apr 1 - 7, 22	Sep 1, '21 - Apr 7, 22
6003 · Operational Interest Income		
6003c · Interest Income-Umpqua MMA	0.00	5.32
Total 6003 · Operational Interest Income	0.00	5.32
Total 6000 · INTEREST INCOME	0.00	24.16
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	0.00	154.32
6001b · Interest Income-Fukuda #0132	0.00	157.20
6001c · Interest Income-General #0130a	0.00	2,167.48
6001d · Interest Income-Kitaura #0134	0.00	0.98
6001e · Interest Income-Lee #0140	0.00	0.54
6001f · Interest Income-Palacio #0131	0.00	0.40
6001h · Interest income-Saito #144	0.00	337.66
6001i · Interest income-Fitzsimmons#145	0.00	54.40
6001j · Interest income-Osako #146	0.00	165.18
6001k · Interest Income-Koiwai #147	0.00	0.12
Total 6001 · Endowment Interest Account	0.00	3,038.28
6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	0.00	6,695.61
6502 · George Balch Scholarship	0.00	464.00
6503 · Tamo Kitaura Ref Grant	0.00	514.50
6504 · B. Palacio Scholarship Fund	0.00	4,032.00
6505 · Keiko Fukuda Scholarship	0.00	477.00
6506 · Elizabeth Lee Scholarship	0.00	771.50
6507 · Noboru Saito Scholarship	0.00	1,467.00
6508 · Dr. J. Fitzsimmons Schol. Fund	0.00	182.00
6509 · Osako Scholarship Fund	0.00	432.00
6510 · Dr. Eichi Koiwai	0.00	132.00
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	0.00	15.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	0.00	15,182.61
Total Income	0.00	197,206.93
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	0.00	1,750.00
7011 · Taxes		
7011C · Employment Tax (FICA, SSS, etc.)	0.00	20,914.59
Total 7011 · Taxes	0.00	20,914.59

United States Judo Federation
Income & Expenditures YTD Comparison
April 1 - 7, 2022

	Apr 1 - 7, 22	Sep 1, '21 - Apr 7, 22
7020 · Insurance		
7022 · Liability Insurance Premium	0.00	41,476.00
7024 · Excess Medical	0.00	13,359.00
7025 · D&O Insurance	0.00	1,598.00
7026 · Business Insurance Premium	0.00	787.68
7028 · Event Medical Liability	0.00	3,298.25
Total 7020 · Insurance	0.00	60,518.93
7030 · Professional Fees		
7032 · Accounting Fees	0.00	1,602.00
Total 7030 · Professional Fees	0.00	1,602.00
7050 · Office Facility Expenses		
7051 · Rent	0.00	7,525.00
7052 · Electricity	0.00	3,711.89
Total 7050 · Office Facility Expenses	0.00	11,236.89
7060 · Employee Wages		
7061 · Executive Director	0.00	28,463.24
7062 · Administrative Manager	0.00	17,973.14
7063 · Administrative Assistant	0.00	16,786.62
7066 · Website personal (part time)	0.00	9,057.50
Total 7060 · Employee Wages	0.00	72,280.50
7070 · Employee Benefits		
7072 · Retirement (IRA)	0.00	1,193.51
Total 7070 · Employee Benefits	0.00	1,193.51
7100 · Office Expense		
7112 · Bank Charges	0.00	100.00
7113 · Credit Card charges	0.00	908.99
7114 · Paypal Fees	0.00	3,859.61
7130 · Postage		
7131 · USPS	0.00	236.10
Total 7130 · Postage	0.00	236.10
7140 · Telephone	0.00	3,245.13
7160 · Supplies/Software		
7161 · Office Expense	0.00	595.86
Total 7160 · Supplies/Software	0.00	595.86
Total 7100 · Office Expense	0.00	8,945.69

United States Judo Federation
Income & Expenditures YTD Comparison
April 1 - 7, 2022

	Apr 1 - 7, 22	Sep 1, '21 - Apr 7, 22
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	0.00	200.00
Total 7300 · President's Expenses	0.00	200.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	0.00	-425.90
7502B · Life Membership-Garnet Pins	0.00	-528.70
7502C · Life Membership-Lapel Pins	0.00	-52.84
7502D · Life Membership-Patches	0.00	-24.16
7502 · Life Membership Development - Other	0.00	-0.83
Total 7502 · Life Membership Development	0.00	-1,032.43
Total 7500 · Committees	0.00	-1,032.43
Total 7000 · OPERATIONS	0.00	177,609.68
9000 · DEVELOPMENT EXPENSES		
9200 · Funding from Endowment		
9207 · Noboru Saito Scholarship Fund	0.00	500.00
Total 9200 · Funding from Endowment	0.00	500.00
Total 9000 · DEVELOPMENT EXPENSES	0.00	500.00
Total Expense	0.00	178,109.68
Net Ordinary Income	0.00	19,097.25
Net Income	0.00	19,097.25

United States Judo Federation
Income & Expenditures YTD Comparison
March 2022

	Mar 22	Sep '21 - Mar 22
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	22,727.50	137,880.00
1100b · Registration - 8 month	275.00	2,475.00
1100c · Registration - 4 month	520.00	5,985.00
1100d · Registration - 1 month	525.00	2,510.00
1100e · Family Plan - 3 members	987.50	3,830.00
1100f · Family Plan - 4 members	850.00	3,230.00
1100g · Family Plan - 5 members	200.00	2,495.00
1100h · Family Plan - 6 members	230.00	955.00
1100i · Family Plan - 7 plus members	0.00	265.00
1100ydk · Yudanshakai fee portion	-5,440.00	-35,435.00
1100 · REGISTRATION - Jrs./Srs. - Other	0.00	4,455.00
Total 1100 · REGISTRATION - Jrs./Srs.	20,875.00	128,645.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	10.00	320.00
1110 · REGISTRATION - Booster - Other	340.00	712.81
Total 1110 · REGISTRATION - Booster	350.00	1,032.81
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-297.50	-3,097.50
1120 · REGISTRATION - USJF Secondary - Other	455.00	5,687.50
Total 1120 · REGISTRATION - USJF Secondary	157.50	2,590.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-420.00	-3,692.50
1200 · REGISTRATION - Life (Active) - Other	2,135.00	16,957.50
Total 1200 · REGISTRATION - Life (Active)	1,715.00	13,265.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-50.00	-320.00
1250 · MAKE-UP FEES - Other	125.00	995.00
Total 1250 · MAKE-UP FEES	75.00	675.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	3,464.52	8,911.20
1301 · New PCLM-Restricted	0.00	1,352.37
Total 1300a · RESTRICTED LIFE FUNDS	3,464.52	10,263.57
1400 · YUDANSHAKAI FEE	0.00	3,825.00

United States Judo Federation
Income & Expenditures YTD Comparison
March 2022

	Mar 22	Sep '21 - Mar 22
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-125.00	-2,440.00
1500 · CLUBS FEE - Other	375.00	<u>6,890.00</u>
Total 1500 · CLUBS FEE	250.00	4,450.00
3100 · PROMOTIONS		
3200 · SANCTIONS		
4000 · MERCHANDISE		
4003 · USJF History Book	0.00	15.00
4006 · Shipping Income/ Fee	0.00	<u>10.00</u>
Total 4000 · MERCHANDISE	0.00	25.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	235.00	785.00
4701B · Nat'l Teachers Certificates	140.00	<u>515.00</u>
Total 4701 · Teachers Institute	375.00	1,300.00
4704 · Kata Dev't and Certification		
4704B · Kata Certification	0.00	140.00
4704C · Nat'l Kata Certification Test	0.00	<u>100.00</u>
Total 4704 · Kata Dev't and Certification	0.00	240.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	385.00	1,136.00
4706B · Coach Certification	140.00	435.00
4706C · Manuals	150.00	<u>379.00</u>
Total 4706 · Coach Development	675.00	1,950.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	0.00	<u>30.00</u>
Total 4711 · Self-Defense	0.00	30.00
4700 · DEVELOPMENT - Other	10.00	<u>83.00</u>
Total 4700 · DEVELOPMENT	1,060.00	3,603.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	0.00	15.72
6002 · Reserve Interest Income - Other	0.00	<u>3.12</u>
Total 6002 · Reserve Interest Income	0.00	18.84

United States Judo Federation
Income & Expenditures YTD Comparison
March 2022

	Mar 22	Sep '21 - Mar 22
6003 · Operational Interest Income		
6003c · Interest Income-Umpqua MMA	0.00	5.32
Total 6003 · Operational Interest Income	0.00	5.32
Total 6000 · INTEREST INCOME	0.00	24.16
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	0.00	154.32
6001b · Interest Income-Fukuda #0132	0.00	157.20
6001c · Interest Income-General #0130a	0.00	2,167.48
6001d · Interest Income-Kitaura #0134	0.00	0.98
6001e · Interest Income-Lee #0140	0.00	0.54
6001f · Interest Income-Palacio #0131	0.00	0.40
6001h · Interest income-Saito #144	0.00	337.66
6001i · Interest income-Fitzsimmons#145	0.00	54.40
6001j · Interest income-Osako #146	0.00	165.18
6001k · Interest Income-Koiwai #147	0.00	0.12
Total 6001 · Endowment Interest Account	0.00	3,038.28
6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	78.49	6,695.61
6502 · George Balch Scholarship	100.00	464.00
6503 · Tamo Kitaura Ref Grant	100.00	514.50
6504 · B. Palacio Scholarship Fund	4,000.00	4,032.00
6505 · Keiko Fukuda Scholarship	0.00	477.00
6506 · Elizabeth Lee Scholarship	47.50	771.50
6507 · Noboru Saito Scholarship	100.00	1,467.00
6508 · Dr. J. Fitzsimmons Schol. Fund	0.00	182.00
6509 · Osako Scholarship Fund	0.00	432.00
6510 · Dr. Eichi Koiwai	0.00	132.00
6500 · RESTRICTED-ENDOWMENT FUNDING - Other	0.00	15.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	4,425.99	15,182.61
Total Income	35,303.01	197,189.43
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	0.00	1,750.00
7011 · Taxes		
7011C · Employment Tax (FICA, SSS, etc.)	3,188.74	20,914.59
Total 7011 · Taxes	3,188.74	20,914.59

United States Judo Federation
Income & Expenditures YTD Comparison
March 2022

	Mar 22	Sep '21 - Mar 22
7020 · Insurance		
7022 · Liability Insurance Premium	0.00	41,476.00
7024 · Excess Medical	0.00	13,359.00
7025 · D&O Insurance	0.00	1,598.00
7026 · Business Insurance Premium	0.00	787.68
7028 · Event Medical Liability	0.00	3,298.25
Total 7020 · Insurance	0.00	60,518.93
7030 · Professional Fees		
7032 · Accounting Fees	98.00	1,602.00
Total 7030 · Professional Fees	98.00	1,602.00
7050 · Office Facility Expenses		
7051 · Rent	0.00	7,525.00
7052 · Electricity	0.00	3,711.89
Total 7050 · Office Facility Expenses	0.00	11,236.89
7060 · Employee Wages		
7061 · Executive Director	4,633.16	28,463.24
7062 · Administrative Manager	2,962.11	17,973.14
7063 · Administrative Assistant	3,714.29	16,786.62
7066 · Website personal (part time)	6,325.00	9,057.50
Total 7060 · Employee Wages	17,634.56	72,280.50
7070 · Employee Benefits		
7072 · Retirement (IRA)	292.75	1,193.51
Total 7070 · Employee Benefits	292.75	1,193.51
7100 · Office Expense		
7112 · Bank Charges	45.00	100.00
7113 · Credit Card charges	0.00	908.99
7114 · Paypal Fees	503.36	3,859.61
7130 · Postage		
7131 · USPS	45.00	236.10
Total 7130 · Postage	45.00	236.10
7140 · Telephone	0.00	3,245.13
7160 · Supplies/Software		
7161 · Office Expense	0.00	595.86
Total 7160 · Supplies/Software	0.00	595.86
Total 7100 · Office Expense	593.36	8,945.69

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Cash Basis

United States Judo Federation
Income & Expenditures YTD Comparison
March 2022

	Mar 22	Sep '21 - Mar 22
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	0.00	200.00
Total 7300 · President's Expenses	0.00	200.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-111.90	-425.90
7502B · Life Membership-Garnet Pins	-186.60	-528.70
7502C · Life Membership-Lapel Pins	-9.96	-52.84
7502D · Life Membership-Patches	-8.52	-24.16
7502 · Life Membership Development - Other	0.00	-0.83
Total 7502 · Life Membership Development	-316.98	-1,032.43
Total 7500 · Committees	-316.98	-1,032.43
Total 7000 · OPERATIONS	21,490.43	177,609.68
9000 · DEVELOPMENT EXPENSES		
9200 · Funding from Endowment		
9207 · Noboru Saito Scholarship Fund	0.00	500.00
Total 9200 · Funding from Endowment	0.00	500.00
Total 9000 · DEVELOPMENT EXPENSES	0.00	500.00
Total Expense	21,490.43	178,109.68
Net Ordinary Income	13,812.58	19,079.75
Net Income	13,812.58	19,079.75

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	137,880.00	236,366.00
1100b · Registration - 8 month	2,475.00	4,243.00
1100c · Registration - 4 month	5,985.00	10,260.00
1100d · Registration - 1 month	2,510.00	4,303.00
1100e · Family Plan - 3 members	3,830.00	6,566.00
1100f · Family Plan - 4 members	3,230.00	5,537.00
1100g · Family Plan - 5 members	2,495.00	4,277.00
1100h · Family Plan - 6 members	955.00	1,637.00
1100i · Family Plan - 7 plus members	265.00	454.00
1100j · Minor Assistance Registration	0.00	0.00
1100ydk · Yudanshakai fee portion	-35,435.00	-60,746.00
1100 · REGISTRATION - Jrs./Srs. - Other	4,455.00	0.00
Total 1100 · REGISTRATION - Jrs./Srs.	128,645.00	212,897.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	320.00	543.00
1110 · REGISTRATION - Booster - Other	712.81	1,222.00
Total 1110 · REGISTRATION - Booster	1,032.81	1,765.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,097.50	-5,310.00
1120 · REGISTRATION - USJF Secondary - Other	5,687.50	9,750.00
Total 1120 · REGISTRATION - USJF Secondary	2,590.00	4,440.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,692.50	-6,330.00
1200 · REGISTRATION - Life (Active) - Other	16,957.50	29,069.00
Total 1200 · REGISTRATION - Life (Active)	13,265.00	22,739.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-320.00	-549.00
1250 · MAKE-UP FEES - Other	995.00	1,706.00
Total 1250 · MAKE-UP FEES	675.00	1,157.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	8,911.20	15,276.00
1301 · New PCLM-Restricted	1,352.37	2,318.00
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.00
Total 1300a · RESTRICTED LIFE FUNDS	10,263.57	17,594.00
1400 · YUDANSHAKAI FEE	3,825.00	5,400.00

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Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-2,440.00	4,183.00
1500 · CLUBS FEE - Other	6,890.00	11,811.40
Total 1500 · CLUBS FEE	4,450.00	15,994.40
3100 · PROMOTIONS		
3200 · SANCTIONS	9,975.00	17,100.00
3300 · Returned check fee payment	595.00	1,020.00
0.00	0.00	0.00
4000 · MERCHANDISE		
4003 · USJF History Book	15.00	15.00
4005 · Miscellaneous Items	0.00	0.00
Total 4000 · MERCHANDISE	15.00	15.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	785.00	1,346.00
4701B · Nat'l Teachers Certificates	515.00	883.00
4701C · National Judo Conference	0.00	0.00
4701D · Manuals	0.00	0.00
4701 · Teachers Institute - Other	0.00	0.00
Total 4701 · Teachers Institute	1,300.00	2,229.00
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.00
Total 4702 · Referee Dev't Certification	0.00	0.00
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.00
4704B · Kata Certification	140.00	240.00
4704C · Nat'l Kata Certification Test	100.00	171.00
4704 · Kata Dev't and Certification - Other	0.00	0.00
Total 4704 · Kata Dev't and Certification	240.00	411.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	1,136.00	1,947.00
4706B · Coach Certification	435.00	746.00
4706C · Manuals	379.00	650.00
Total 4706 · Coach Development	1,950.00	3,343.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	30.00	51.40
Total 4711 · Self-Defense	30.00	51.40

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Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
4700 · DEVELOPMENT - Other	83.00	142.00
Total 4700 · DEVELOPMENT	3,603.00	6,176.40
5000 · MISCELLANEOUS		
5001 · Credit Card Fees	0.00	0.00
5000 · MISCELLANEOUS - Other	0.00	0.00
Total 5000 · MISCELLANEOUS	0.00	0.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	15.72	27.00
6002 · Reserve Interest Income - Other	3.12	0.00
Total 6002 · Reserve Interest Income	18.84	27.00
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.00
6003c · Interest Income-Umpqua MMA	5.32	9.00
6003 · Operational Interest Income - Other	0.00	0.00
Total 6003 · Operational Interest Income	5.32	9.00
Total 6000 · INTEREST INCOME	24.16	36.00
6001 · Endowment Interest Account	0.00	5,208.00
6204 · Transfer from Reserve for Defic	0.00	0.00
6205 · Transfer of Gen. Endow. for Dev	0.00	0.00
6206 · Transfer from reserve fund book	0.00	0.00
6208 · Transfer from reserve funds	0.00	0.00
Total Income	178,958.54	311,541.80
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	1,750.00	0.00
7011 · Taxes		
7011A · Corporate Filing Fee	0.00	600.00
7011B · State Tax	26.26	75.00
7011C · Employment Tax (FICA, SSS, etc.)	20,914.59	29,513.00
Total 7011 · Taxes	20,940.85	30,188.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
7020 · Insurance		
7021 · Excess Medical Insurance	0.00	36,094.00
7022 · Liability Insurance Premium	41,476.00	54,720.00
7024 · Excess Medical	13,359.00	
7025 · D&O Insurance	1,598.00	4,542.00
7026 · Business Insurance Premium	787.68	1,109.00
Total 7020 · Insurance	57,220.68	96,465.00
7030 · Professional Fees		
7032 · Accounting Fees	1,937.00	0.00
Total 7030 · Professional Fees	1,937.00	0.00
7040 · BOD Meeting Expense	0.00	7,999.98
7050 · Office Facility Expenses		
7051 · Rent	9,675.00	12,900.00
7052 · Electricity	4,397.42	7,200.00
Total 7050 · Office Facility Expenses	14,072.42	20,100.00
7060 · Employee Wages		
7061 · Executive Director	34,385.78	72,100.00
7062 · Administrative Manager	22,326.77	48,755.00
7063 · Administrative Assistant	24,823.23	60,820.00
7064 · Administrative (part-time)	0.00	15,080.00
7066 · Website personal (part time)	9,057.50	31,000.00
Total 7060 · Employee Wages	90,593.28	227,755.00
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	3,667.87	17,259.00
7072 · Retirement (IRA)	1,193.51	5,450.00
7073 · Employee Training	0.00	1,500.00
Total 7070 · Employee Benefits	4,861.38	24,209.00
7080 · Depreciation	0.00	0.00
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	1,125.00
7110B · Plastic Membership Cards	0.00	0.00
7110C · Ink & Toner	0.00	6,720.00
Total 7110 · Printing	0.00	7,845.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
7112 · Bank Charges	100.00	500.00
7113 · Credit Card charges	908.99	2,500.00
7114 · Paypal Fees	3,859.61	6,000.00
7120 · Equipment	0.00	0.00
7130 · Postage		
7131 · USPS	558.10	3,630.00
7132 · NonUSPS Services	0.00	650.00
Total 7130 · Postage	558.10	4,280.00
7140 · Telephone	3,504.83	2,720.00
7150 · Machine Maintenance	0.00	1,500.00
7160 · Supplies/Software		
7161 · Office Expense	1,112.64	4,999.98
7163 · Software-other	0.00	0.00
Total 7160 · Supplies/Software	1,112.64	4,999.98
Total 7100 · Office Expense	10,044.17	30,344.98
7200 · Office Travel		
7202 · National Meetings	0.00	18,150.00
Total 7200 · Office Travel	0.00	18,150.00
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.00
7302 · Pres. Awards	0.00	0.00
7303 · Pres. Expenses	0.00	0.00
7304 · Pres. Memorial Contributions	200.00	0.00
7306 · Presidential Honorarium Accrual	0.00	0.00
7300 · President's Expenses - Other	0.00	4,000.00
Total 7300 · President's Expenses	200.00	4,000.00
7320 · Secretary Expenses	0.00	0.00
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.00
7499 · Miscellaneous Public Relations	0.00	0.00
Total 7400 · Public Relations	0.00	0.00

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United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-68.90	0.00
7502B · Life Membership-Garnet Pins	-528.70	0.00
7502C · Life Membership-Lapel Pins	-52.84	0.00
7502D · Life Membership-Patches	-24.16	0.00
7502 · Life Membership Development - Other	-0.83	
Total 7502 · Life Membership Development	-675.43	0.00
7503 · National Office Oversight	0.00	0.00
7507 · Marketing Committee Expense	0.00	10,150.00
7520 · Hall of Fame Committee Expenses	0.00	0.00
Total 7500 · Committees	-675.43	10,150.00
Total 7000 · OPERATIONS	200,944.35	469,361.96
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.00
Total 8000 · AWARDS	0.00	0.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.00
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.00
9129 · NSDS Misc Programs	0.00	0.00
9130 · Nat'l Kata Dev't Program (NKCS)	0.00	0.00
9149 · NRCDS Misc Programs	0.00	0.00
9150 · Nat'l Jr. Youth Dev't Programs	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	0.00
Total 9100 · Development Committee	0.00	0.00
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.00
Total 9000 · DEVELOPMENT EXPENSES	0.00	0.00
Total Expense	200,944.35	469,361.96
Net Ordinary Income	-21,985.81	-157,820.16
Net Income	-21,985.81	-157,820.16

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	-98,486.00	58.3%
1100b · Registration - 8 month	-1,768.00	58.3%
1100c · Registration - 4 month	-4,275.00	58.3%
1100d · Registration - 1 month	-1,793.00	58.3%
1100e · Family Plan - 3 members	-2,736.00	58.3%
1100f · Family Plan - 4 members	-2,307.00	58.3%
1100g · Family Plan - 5 members	-1,782.00	58.3%
1100h · Family Plan - 6 members	-682.00	58.3%
1100i · Family Plan - 7 plus members	-189.00	58.4%
1100j · Minor Assistance Registration	0.00	0.0%
1100ydk · Yudanshakai fee portion	25,311.00	58.3%
1100 · REGISTRATION - Jrs./Srs. - Other	4,455.00	100.0%
Total 1100 · REGISTRATION - Jrs./Srs.	-84,252.00	60.4%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	-223.00	58.9%
1110 · REGISTRATION - Booster - Other	-509.19	58.3%
Total 1110 · REGISTRATION - Booster	-732.19	58.5%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	2,212.50	58.3%
1120 · REGISTRATION - USJF Secondary - Other	-4,062.50	58.3%
Total 1120 · REGISTRATION - USJF Secondary	-1,850.00	58.3%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	2,637.50	58.3%
1200 · REGISTRATION - Life (Active) - Other	-12,111.50	58.3%
Total 1200 · REGISTRATION - Life (Active)	-9,474.00	58.3%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	229.00	58.3%
1250 · MAKE-UP FEES - Other	-711.00	58.3%
Total 1250 · MAKE-UP FEES	-482.00	58.3%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	-6,364.80	58.3%
1301 · New PCLM-Restricted	-965.63	58.3%
1300a · RESTRICTED LIFE FUNDS - Other	0.00	0.0%
Total 1300a · RESTRICTED LIFE FUNDS	-7,330.43	58.3%
1400 · YUDANSHAKAI FEE	-1,575.00	70.8%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-6,623.00	-58.3%
1500 · CLUBS FEE - Other	-4,921.40	58.3%
Total 1500 · CLUBS FEE	-11,544.40	27.8%
3100 · PROMOTIONS		
3200 · SANCTIONS	-7,125.00	58.3%
3300 · Returned check fee payment	-425.00	58.3%
0.00	0.0%	0.0%
4000 · MERCHANDISE		
4003 · USJF History Book	0.00	100.0%
4005 · Miscellaneous Items	0.00	0.0%
Total 4000 · MERCHANDISE	0.00	100.0%
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	-561.00	58.3%
4701B · Nat'l Teachers Certificates	-368.00	58.3%
4701C · National Judo Conference	0.00	0.0%
4701D · Manuals	0.00	0.0%
4701 · Teachers Institute - Other	0.00	0.0%
Total 4701 · Teachers Institute	-929.00	58.3%
4702 · Referee Dev't Certification		
4702A · Referee Clinics	0.00	0.0%
Total 4702 · Referee Dev't Certification	0.00	0.0%
4704 · Kata Dev't and Certification		
4704A · Clinics	0.00	0.0%
4704B · Kata Certification	-100.00	58.3%
4704C · Nat'l Kata Certification Test	-71.00	58.5%
4704 · Kata Dev't and Certification - Other	0.00	0.0%
Total 4704 · Kata Dev't and Certification	-171.00	58.4%
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	-811.00	58.3%
4706B · Coach Certification	-311.00	58.3%
4706C · Manuals	-271.00	58.3%
Total 4706 · Coach Development	-1,393.00	58.3%
4711 · Self-Defense		
4711B · Self-Defense Certificates	-21.40	58.4%
Total 4711 · Self-Defense	-21.40	58.4%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
4700 · DEVELOPMENT - Other	-59.00	58.5%
Total 4700 · DEVELOPMENT	-2,573.40	58.3%
5000 · MISCELLANEOUS		
5001 · Credit Card Fees	0.00	0.0%
5000 · MISCELLANEOUS - Other	0.00	0.0%
Total 5000 · MISCELLANEOUS	0.00	0.0%
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	-11.28	58.2%
6002 · Reserve Interest Income - Other	3.12	100.0%
Total 6002 · Reserve Interest Income	-8.16	69.8%
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	0.0%
6003c · Interest Income-Umpqua MMA	-3.68	59.1%
6003 · Operational Interest Income - Other	0.00	0.0%
Total 6003 · Operational Interest Income	-3.68	59.1%
Total 6000 · INTEREST INCOME	-11.84	67.1%
6001 · Endowment Interest Account	-5,208.00	0.0%
6204 · Transfer from Reserve for Defic	0.00	0.0%
6205 · Transfer of Gen. Endow. for Dev	0.00	0.0%
6206 · Transfer from reserve fund book	0.00	0.0%
6208 · Transfer from reserve funds	0.00	0.0%
Total Income	-132,583.26	57.4%
Expense		
7000 · OPERATIONS		
7010 · USJI Dues	1,750.00	100.0%
7011 · Taxes		
7011A · Corporate Filing Fee	-600.00	0.0%
7011B · State Tax	-48.74	35.0%
7011C · Employment Tax (FICA, SSS, etc.)	-8,598.41	70.9%
Total 7011 · Taxes	-9,247.15	69.4%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
7020 · Insurance		
7021 · Excess Medical Insurance	-36,094.00	0.0%
7022 · Liability Insurance Premium	-13,244.00	75.8%
7024 · Excess Medical		
7025 · D&O Insurance	-2,944.00	35.2%
7026 · Business Insurance Premium	-321.32	71.0%
Total 7020 · Insurance	-39,244.32	59.3%
7030 · Professional Fees		
7032 · Accounting Fees	1,937.00	100.0%
Total 7030 · Professional Fees	1,937.00	100.0%
7040 · BOD Meeting Expense	-7,999.98	0.0%
7050 · Office Facility Expenses		
7051 · Rent	-3,225.00	75.0%
7052 · Electricity	-2,802.58	61.1%
Total 7050 · Office Facility Expenses	-6,027.58	70.0%
7060 · Employee Wages		
7061 · Executive Director	-37,714.22	47.7%
7062 · Administrative Manager	-26,428.23	45.8%
7063 · Administrative Assistant	-35,996.77	40.8%
7064 · Administrative (part-time)	-15,080.00	0.0%
7066 · Website personal (part time)	-21,942.50	29.2%
Total 7060 · Employee Wages	-137,161.72	39.8%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-13,591.13	21.3%
7072 · Retirement (IRA)	-4,256.49	21.9%
7073 · Employee Training	-1,500.00	0.0%
Total 7070 · Employee Benefits	-19,347.62	20.1%
7080 · Depreciation	0.00	0.0%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	-1,125.00	0.0%
7110B · Plastic Membership Cards	0.00	0.0%
7110C · Ink & Toner	-6,720.00	0.0%
Total 7110 · Printing	-7,845.00	0.0%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
7112 · Bank Charges	-400.00	20.0%
7113 · Credit Card charges	-1,591.01	36.4%
7114 · Paypal Fees	-2,140.39	64.3%
7120 · Equipment	0.00	0.0%
7130 · Postage		
7131 · USPS	-3,071.90	15.4%
7132 · NonUSPS Services	-650.00	0.0%
Total 7130 · Postage	-3,721.90	13.0%
7140 · Telephone	784.83	128.9%
7150 · Machine Maintenance	-1,500.00	0.0%
7160 · Supplies/Software		
7161 · Office Expense	-3,887.34	22.3%
7163 · Software-other	0.00	0.0%
Total 7160 · Supplies/Software	-3,887.34	22.3%
Total 7100 · Office Expense	-20,300.81	33.1%
7200 · Office Travel		
7202 · National Meetings	-18,150.00	0.0%
Total 7200 · Office Travel	-18,150.00	0.0%
7300 · President's Expenses		
7301 · Pres. Travel	0.00	0.0%
7302 · Pres. Awards	0.00	0.0%
7303 · Pres. Expenses	0.00	0.0%
7304 · Pres. Memorial Contributions	200.00	100.0%
7306 · Presidential Honorarium Accrual	0.00	0.0%
7300 · President's Expenses - Other	-4,000.00	0.0%
Total 7300 · President's Expenses	-3,800.00	5.0%
7320 · Secretary Expenses	0.00	0.0%
7400 · Public Relations		
7460 · Archivist/Historian	0.00	0.0%
7499 · Miscellaneous Public Relations	0.00	0.0%
Total 7400 · Public Relations	0.00	0.0%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2021 through August 2022

	\$ Over Budget	% of Budget
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-68.90	100.0%
7502B · Life Membership-Garnet Pins	-528.70	100.0%
7502C · Life Membership-Lapel Pins	-52.84	100.0%
7502D · Life Membership-Patches	-24.16	100.0%
7502 · Life Membership Development - Other		
Total 7502 · Life Membership Development	-675.43	100.0%
7503 · National Office Oversight	0.00	0.0%
7507 · Marketing Committee Expense	-10,150.00	0.0%
7520 · Hall of Fame Committee Expenses	0.00	0.0%
Total 7500 · Committees	-10,825.43	-6.7%
Total 7000 · OPERATIONS	-268,417.61	42.8%
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.0%
Total 8000 · AWARDS	0.00	0.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.0%
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	0.0%
9129 · NSDS Misc Programs	0.00	0.0%
9130 · Nat'l Kata Dev't Program (NKCS)	0.00	0.0%
9149 · NRCDS Misc Programs	0.00	0.0%
9150 · Nat'l Jr. Youth Dev't Programs	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	0.00	0.0%
Total 9100 · Development Committee	0.00	0.0%
9000 · DEVELOPMENT EXPENSES - Other	0.00	0.0%
Total 9000 · DEVELOPMENT EXPENSES	0.00	0.0%
Total Expense	-268,417.61	42.8%
Net Ordinary Income	135,834.35	13.9%
Net Income	<u>135,834.35</u>	<u>13.9%</u>

United States Judo Federation
Balance Sheet
As of April 7, 2022

Apr 7, 22

ASSETS	
Current Assets	
Checking/Savings	
0100 · Operational Fund	
0107 · KeyBank	
0107a · Key holding for uncleared cks	1,963.92
0107d · B. C. Dage Athlete Holding Fund	502.72
0107 · KeyBank - Other	<u>51,719.85</u>
Total 0107 · KeyBank	54,186.49
0108 · Umpqua Bank-Checking	104,036.39
0129 · Umpqua Bank-MMA	13,246.39
0163 · Umpqua Bank PPP	<u>60,266.00</u>
Total 0100 · Operational Fund	231,735.27
0107b · KeyBank-Yudanshakai Holding	3,262.50
0107c · KeyBank-Endowment Holding	6,177.87
0108a · Umpqua-Yudanshakai Holding	21,096.25
0108b · Umpqua-Endowment Holding	<u>5,226.41</u>
Total Checking/Savings	267,498.30
Other Current Assets	
0110 · Reserve Funds	
0115 · Raymond James Cash	380,684.65
0143 · American Speciality-Funds held	<u>31,477.67</u>
Total 0110 · Reserve Funds	412,162.32
0112 · Garnet Pins	12,424.97
0117 · Life membership pins	297.88
0118 · Life Member Patches	75.04
0150 · Promotion Covers	217.92
0152 · Plastic Rank Cards	<u>548.10</u>
Total Other Current Assets	425,726.23
Total Current Assets	693,224.53
Fixed Assets	
0160 · FIXED ASSETS	
0161 · Furniture & Equipment	144,559.96
0162 · Accumulated Depreciation	<u>-126,910.00</u>
Total 0160 · FIXED ASSETS	17,649.96
Total Fixed Assets	17,649.96

United States Judo Federation
Balance Sheet
As of April 7, 2022

	Apr 7, 22
Other Assets	
0130 · RESTRICTED FUNDS	
0130a · General Endowment Fund-#256	
0130b · General Endowment Interest	157,902.06
0130a · General Endowment Fund-#256 - Other	1,002,711.19
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Total 0130a · General Endowment Fund-#256	1,160,613.25
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0131 · Ben Palacio Endowment-#2364	
0131a · Palacio Endowment Interest	1,000.55
0131 · Ben Palacio Endowment-#2364 - Other	12,570.08
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Total 0131 · Ben Palacio Endowment-#2364	13,570.63
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0132 · Keiko Fukuda Endowment-#2402	
0132a · Fukuda Endowment Interest	10,537.13
0132 · Keiko Fukuda Endowment-#2402 - Other	166,594.76
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Total 0132 · Keiko Fukuda Endowment-#2402	177,131.89
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0133 · George Balch Endowment-#2372	
0133a · Balch Endowment Interest	7,709.01
0133 · George Balch Endowment-#2372 - Other	63,404.11
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Total 0133 · George Balch Endowment-#2372	71,113.12
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0134 · Tamo Kitaura Endowment-#2380	
134a · Kitaura Endowment Interest	3,421.73
0134 · Tamo Kitaura Endowment-#2380 - Other	27,650.11
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Total 0134 · Tamo Kitaura Endowment-#2380	31,071.84
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0140 · Elizabeth Lee Endowment-#2399	
0140a · Lee Endowment Interest	2,001.71
0140 · Elizabeth Lee Endowment-#2399 - Other	15,412.36
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Total 0140 · Elizabeth Lee Endowment-#2399	17,414.07
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0142c · U S Bank - Jeremy Glick	
0142c.5 · Glick Endowment Interest	4.10
0142c · U S Bank - Jeremy Glick - Other	847.67
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Total 0142c · U S Bank - Jeremy Glick	851.77
	<hr/>
0144 · Noboru Saito Endowment-#0380	
0144a · Saito Endowment Interest	14,286.93
0144 · Noboru Saito Endowment-#0380 - Other	40,401.94
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Total 0144 · Noboru Saito Endowment-#0380	54,688.87

United States Judo Federation
Balance Sheet
As of April 7, 2022

	Apr 7, 22
0145 · Joe Fitzsimmons Endowment-#0401	
0145a · Fitzsimmons Endowment Interest	3,207.87
0145 · Joe Fitzsimmons Endowment-#0401 - Other	<u>22,789.59</u>
Total 0145 · Joe Fitzsimmons Endowment-#0401	25,997.46
0146 · Osako Endowment-#0398	
0146a · Osako Endowment Interest	2,557.99
0146 · Osako Endowment-#0398 - Other	<u>11,199.65</u>
Total 0146 · Osako Endowment-#0398	13,757.64
0147 · Dr Eichi Koiwai Endowment-#4313	
0147a · Koiwai Endowment Interest	713.02
0147 · Dr Eichi Koiwai Endowment-#4313 - Other	<u>5,846.78</u>
Total 0147 · Dr Eichi Koiwai Endowment-#4313	6,559.80
Total 0130 · RESTRICTED FUNDS	1,572,770.34
Total Other Assets	1,572,770.34
TOTAL ASSETS	<u>2,283,644.83</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
0200 · LIABLILITIES	
0201 · Accounts Payable	-1,920.00
Total 0200 · LIABLILITIES	-1,920.00
Total Accounts Payable	-1,920.00
Other Current Liabilities	
0210 · Payroll Liabilities	
0211 · Paychecks	5,559.31
0212 · Payroll Taxes	<u>3,886.39</u>
Total 0210 · Payroll Liabilities	9,445.70

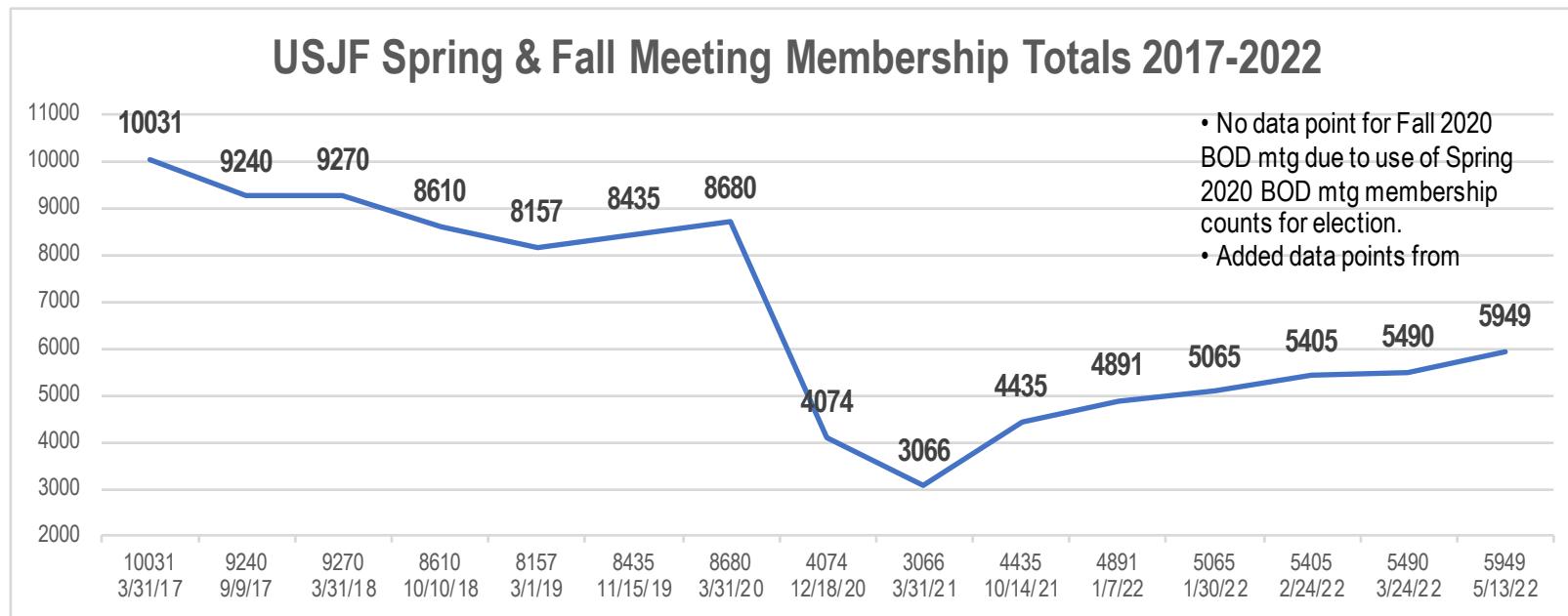
United States Judo Federation
Balance Sheet
As of April 7, 2022

	Apr 7, 22
0230 · Quarterly Yudanshakai Payable	43,715.50
0231 · Exchange Account	2,015.00
0232 · Uncleared Checks	24,008.16
0233 · Paypal Exchange Account	-325.00
0240 · Background Screening	-605.00
0260 · PPP Loan	60,266.00
 Total Other Current Liabilities	 138,520.36
 Total Current Liabilities	 136,600.36
 Total Liabilities	 136,600.36
 Equity	
0300 · Retained Earnings	2,127,947.22
Net Income	19,097.25
 Total Equity	 2,147,044.47
 TOTAL LIABILITIES & EQUITY	 2,283,644.83

Membership Totals as of May 13, 2022

YDK	Members	Juniors	Seniors	Yudansha
50th State	888	470	418	239
Arizona	9	2	7	6
At Large	171	50	121	55
Central Coast	273	106	167	79
Chicago	140	41	99	60
Chuka	38	10	28	14
Daiheigen	311	140	171	78
Florida	82	19	63	30
Florida State	36	7	29	20
Ganbaru	129	91	38	13
Hawaii	234	123	111	73
Hawaii State	30	4	26	21
Hokka	238	101	137	49
Hudson	429	146	283	147
Intermountain	224	156	68	37
Konan	242	65	177	97
Makoto	33	15	18	11
Nanka	772	356	416	166
Niagara	71	15	56	33
Northwest	785	340	445	168
Pacific Southwest	175	74	101	32
Rokushu	107	26	81	31
San Joaquin	174	79	95	23
Shinnanbu	14	0	14	6
Shufu	298	66	232	113
Southern Pacific	46	17	29	18
Totals	5,949	2,519	3,430	1,619
Percentages		42.34%	57.66%	27.21%

Date	3/31/17	9/9/17	3/31/18	10/10/18	3/1/19	11/15/19	3/31/20	12/18/20	3/31/21	10/14/21	1/7/22	1/30/22	2/24/22	3/24/22	5/13/22
Total	10031	9240	9270	8610	8157	8435	8680	4074	3066	4435	4891	5065	5405	5490	5949



2022 USJF Elections Guide

BOD, BOE, Endowment Trust, & Promotion Committee

Elections will be held for *positions/seats highlighted and bolded in RED*

Reminders:

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2022 USJF Elections Guide

BOD, BOE, Endowment Trust, & Promotion Committee

B. 7 Automatic Large Yudanshakai Seats (substitutions allowed by yudanshakai)

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- iv. Hawaii
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- vi. Nanka
- vii. Northwest

C. Four (4) Elected Seats (no substitutions)

- i. Unrepresented yudanshakai 1
- ii. Unrepresented yudanshakai 2
- iii. Unrepresented yudanshakai 3
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E. PC Officer Elections (at next PC meeting after Presidential appointments @ May 29)

- i. Chairperson
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A. Trustee Term Expiring Now (election for 2 seats – 4-year term, expires 2026)

- i. Keith T. Chu (Nanka)
- ii. Dr. Richard S. Nakatsu (Hawaii)

B. Continuing Trustees (terms expiring in 2024)

- i. Bert A. Mackey (Northwest)
- ii. Bryan J. Matsuoka (Daiheigen)
- iii. Thomas J. Sheehan (Konan)



Hudson Judo Yudankashai

2023 Summer Nationals
Proposal

May 15, 2022

Introduction and Thank You

On behalf of the Hudson Judo Yudankashai, many thanks for this opportunity to present ourselves for the 2023 U.S.J.F. Summer Nationals.

The purpose of this presentation is to explain our proposal. The following five key elements underline the platform of our proposal:

- + **First, we have a program that will attract the maximum number** of competitors and clubs.
- + **Second, a highly attractive destination and venue** that will attract players their families, clubs, and friends.
- + **Third, a track record of successful tournament management and growth.**
- + **Fourth, a highly experienced and committed tournament leadership team.**
- + **Fifth, hosting the USJF Nationals will be a significant boost to judo in the U.S. Northeast region.**

These points are explained in more detail within this proposal. Nothing would please us more than to host the 2023 U.S.J.F. Summer Nationals, as we pledge our commitment to make it a roaring success.

Thank you for your consideration and we look forward to moving forward with this undertaking.

Boris Muñoz, President, Hudson Yudankashai and Second Vice President U.S.J.F.

5 Key Core Elements

1. A Program to Attract Maximum Players
2. Highly Attractive Destination and Venue
3. Track Record of Tournament Growth
4. Highly Experienced Tournament Lead Team
5. Valuable Boost to the Hudson JudoYudankashai



01

2023 U.S.J.F. Summer Nationals Proposal

A Program to Attract Maximum Competitors and Clubs



First Key Core Element - Maximization of Participation

Alignment with of Two Consecutive Events:

- + Friday July 7th 2023: *North American International Judo Championships* (Point Event).
- + Friday July 7th 2023: Weigh-in for U.S.J.F. Summer Nationals.
- + Saturday July 8th 2023: U.S.J.F. Summer Nationals Day 1.
- + Sunday July 8th 2023: U.S.J.F. Summer Nationals Day 2.

This will increase numbers of participants at the U.S.J.F. Summer Nationals:

- + Points events are a major attraction for players, as evidenced by participation in recently held regional points events.
- + Having a Points Event followed by the USJF Summer Nationals with points for Junior Divisions, will be a major attraction.
- + Favorable ROI for athletes and coaches relative to travel time and related expenditures.
- + First place of elite senior male and female divisions to be incentivized with price money.

First Key Core Element - Maximization of Participation, Cont.

Cost synergies, including:

- + Venue, weigh-ins coordination, contest area set-up time.
- + Tournament registration systems.
- + Tournament websites, and marketing.
- + Hotel negotiations.

Greater attractiveness for sponsors and on-site vendors

Economies of scale that includes:

- + Transportation of contest areas (truck rentals, tolls, gas, etc.)
- + Utilization of technology including care system, public address, etc.
- + Volunteer support for timekeepers, pool sheet management, etc.
- + Referee coordination and stipends.

02

2023 U.S.J.F. Summer Nationals Proposal

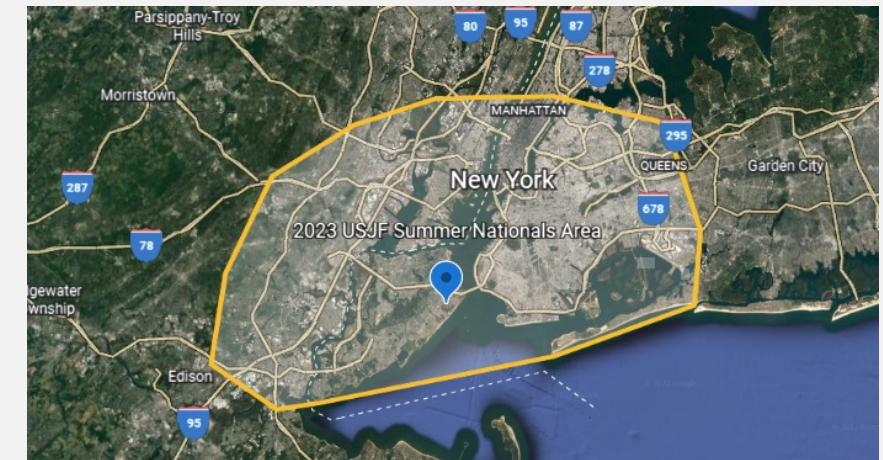
Highly Attractive Destination and Venue



Second Key Core Element – Attractive Destination and Venue

New York Metropolitan and New York City Metro areas:

- + One of the highest population densities in the US with 23.6 million habitants.
- + Home of JFK, EWR and LGA Airports with a combined annual international and domestic travel capacity of 130 million people.
- + Within 15-to-20-mile radius from the proposed venue, there are:
 - * 900+ hotels ranging from \$60 to \$1,500 per night.
 - * 20,000+ restaurants
 - * 145 Museums
 - * 1,700 Parks and recreational areas
- + Appealing environment for families, athletes, and coaches to combine tourist/vacation time



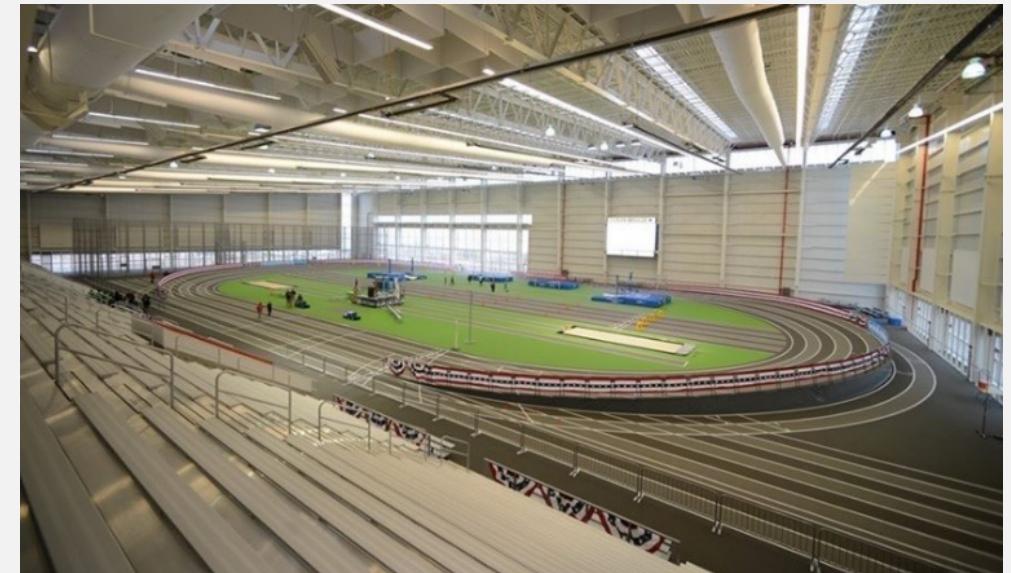
Second Key Core Element – Attractive Destination and Venue, Cont.



Second Key Core Element – Attractive Destination and Venue, Cont.

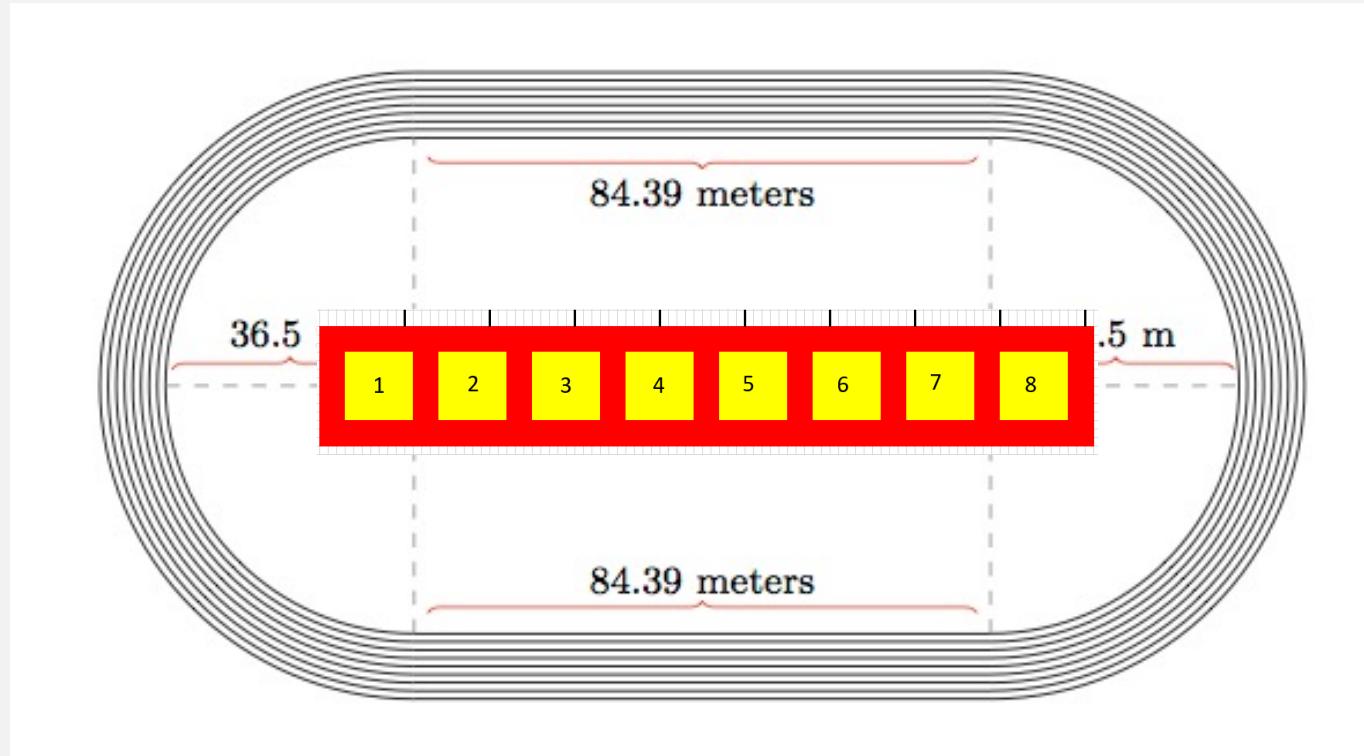
+ Venue: Ocean Breeze Athletic Complex

- + Located in Staten Island New York
- + 135,000 square feet state-of-the-art IAAF certified facility.
- + 2,500 seating capacity
- + Available parking free of charge with 160 vehicle covered parking locations



Second Key Core Element – Attractive Destination and Venue, Cont.

+ Venue: Proposed Contest Area Layout



Approximate layout of potential 8 contest areas:

+ 8 x 8 meters square each

+ 3 meters safety area – entire perimeter

03

2023 U.S.J.F. Summer Nationals Proposal

Track Record of Tournament Growth and Experience



Third Key Core Element – Track Record of Successful Tournaments

Tournaments successfully organized include:

- + Big Apple Classic
- + Garden State Judo Classic (points event)
- + Hudson Cup
- + Hudson Rank Promotional
- + New York Open
- + New Jersey State Championships
- + New York State Championships
- + Northeastern Tournament
- + Princeton Judo Invitational
- + Rank Kata Examinations
- + Summer Slam (points)
- + Yonezuka Cup
- + World Police and Fire Games (2011)



Third Key Core Element – Tack Record of Successful Tournaments, Cont.

Additional Benefits:

- + **Tournament know-how:** Significant tournament experience.
- + **Technology expertise:** Care System know-how and kit.
- + **Smooth registrations:** Tried & tested online system.
- + **Event and tournament marketing:** Experience in marketing events and gaining sponsorships.
- + **Experienced tournament team:** Strong bank of referees, timekeepers and support staff.

2023 U.S.J.F. Summer Nationals Proposal

Highly Experienced and Committed Tournament Lead Team

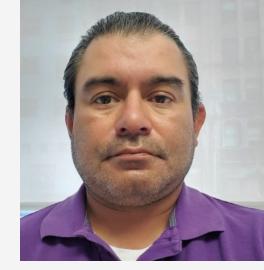


Fourth Key Core Element - Highly Experienced Tournament Lead Team

A group of seasoned professionals that know each other well, work as a team, and has a shared passion for judo and making the U.S.J.F Summer Nationals a resounding success.



Joaquin Gonzalez, P.E.



Boris Muñoz



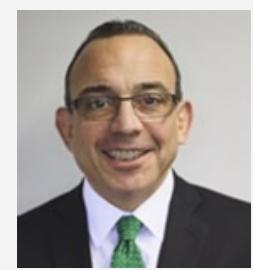
Devin Cohen, Esq.



Clyde Worthen



Mat Mildenhall



George Coffinas, Esq.

Tournament Chair

Yondan
Chair Referee
Development
Program/Hudson
Activity Fund

Chief Engineer
Middlesex County with
over 40 years
experience in Cpatial
Programs delivery

Co-Tournament Chair

Godan
40+ years judo
IJF B Referee

Assistant Principal
NYC Dept. of
Education.
25+ years

Chief Referee

Rokudan
IJF A Referee
Justice at New York
State Supreme
Court

Technical Director

Rokudan
USJF Hall of Fame
Tech Judo founder
50+ years physical
education, coach, and
mentor

Tournament Marketing

Sandan
40+ years of judo
National Referee and
Coach
20 years experience
leading major global
marketing agencies

Legal Advisor

Yondan
40+ years of judo
National Referee
40 years experience
trial attorney

2023 U.S.J.F. Summer Nationals Proposal

A Significant Boost to Judo in the U.S. North East



Fifth Key Core Element - Significant Boost to Judo Across the Northeast

Publicity for judo:

- + Maximize opportunity to expose the Olympic Sport of Judo in one of the largest media markets worldwide (local and regional news and the like).
- + Creation of promotional materials, including social media, before, during, and after the event.
- + Livestream will be established for finals and, to the extent feasible other matches,
- + Capitalize on Western European regional demographics, and the widespread support for the tournament across Hudson Judo Yudankashai dojos, coaches, and membership.

In Closing:

Click [here](#) for Google link to film.

Why the Hudson Yudankashai?

1.

A program that will
attract the maximum
number of players

2.

Highly attractive
destination and location

3.

Track record of successful
tournament management
and growth

4.

Highly experienced and
committed tournament
lead team

5.

Significant boost to judo
In the U.S. Northeast

Questions and Answers



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