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02/04/22

Accrual Basis

United States Judo Federation
Profit & Loss
September through December 2021

	Sep - Dec 21	Sep - Dec 20
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	73,782.50	32,657.50
1100b · Registration - 8 month	1,925.00	0.00
1100c · Registration - 4 month	1,505.00	120.00
1100d · Registration - 1 month	1,110.00	25.00
1100e · Family Plan - 3 members	2,332.50	1,087.50
1100f · Family Plan - 4 members	1,870.00	710.00
1100g · Family Plan - 5 members	1,695.00	400.00
1100h · Family Plan - 6 members	725.00	0.00
1100i · Family Plan - 7 plus members	265.00	195.00
1100ydk · Yudanshakai fee portion	-19,002.50	-8,311.25
1100 · REGISTRATION - Jrs./Srs. - Other	4,455.00	647.50
Total 1100 · REGISTRATION - Jrs./Srs.	70,662.50	27,531.25
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	190.00	75.00
1110 · REGISTRATION - Booster - Other	380.00	150.00
Total 1110 · REGISTRATION - Booster	570.00	225.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-1,645.00	-1,417.50
1120 · REGISTRATION - USJF Secondary - Other	3,080.00	2,450.00
Total 1120 · REGISTRATION - USJF Secondary	1,435.00	1,032.50
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-2,082.50	-1,750.00
1200 · REGISTRATION - Life (Active) - Other	9,607.50	8,190.00
Total 1200 · REGISTRATION - Life (Active)	7,525.00	6,440.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-170.00	-220.00
1250 · MAKE-UP FEES - Other	545.00	670.00
Total 1250 · MAKE-UP FEES	375.00	450.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	4,074.38	2,218.78
1301 · New PCLM-Restricted	408.46	161.00
Total 1300a · RESTRICTED LIFE FUNDS	4,482.84	2,379.78
1400 · YUDANSHAKAI FEE	3,825.00	5,175.00

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1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-1,890.00	-1,415.00
1500 · CLUBS FEE - Other	5,615.00	1,715.00
Total 1500 · CLUBS FEE	3,725.00	300.00
3100 · PROMOTIONS	6,025.00	4,575.00
3200 · SANCTIONS	245.00	0.00
4000 · MERCHANDISE		
4003 · USJF History Book	15.00	25.00
4006 · Shipping Income/ Fee	10.00	0.00
Total 4000 · MERCHANDISE	25.00	25.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	340.00	0.00
4701B · Nat'l Teachers Certificates	235.00	0.00
Total 4701 · Teachers Institute	575.00	0.00
4704 · Kata Dev't and Certification		
4704B · Kata Certification	50.00	0.00
4704C · Nat'l Kata Certification Test	50.00	0.00
Total 4704 · Kata Dev't and Certification	100.00	0.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	437.00	438.00
4706B · Coach Certification	160.00	160.00
4706C · Manuals	153.00	77.00
Total 4706 · Coach Development	750.00	675.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	30.00	170.00
Total 4711 · Self-Defense	30.00	170.00
4712 · Virtual Work Outs	0.00	90.00
4700 · DEVELOPMENT - Other	52.00	0.00
Total 4700 · DEVELOPMENT	1,507.00	935.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	9.58	860.33
6002 · Reserve Interest Income - Other	3.12	0.00
Total 6002 · Reserve Interest Income	12.70	860.33

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6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	0.00	1.74
6003c · Interest Income-Umpqua MMA	4.89	3.69
6003 · Operational Interest Income - Other	0.00	163.83
Total 6003 · Operational Interest Income	4.89	169.26
Total 6000 · INTEREST INCOME	17.59	1,029.59
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	154.32	154.22
6001b · Interest Income-Fukuda #0132	157.20	548.79
6001c · Interest Income-General #0130a	2,167.48	5,972.18
6001d · Interest Income-Kitaura #0134	0.98	393.19
6001e · Interest Income-Lee #0140	0.54	220.19
6001f · Interest Income-Palacio #0131	0.40	110.08
6001h · Interest income-Saito #144	337.66	280.24
6001i · Interest income-Fitzsimmons#145	54.40	263.36
6001j · Interest income-Osako #146	165.18	165.08
6001k · Interest Income-Koiwai #147	0.12	78.62
Total 6001 · Endowment Interest Account	3,038.28	8,185.95
6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'I Endowment Donations	6,210.13	454.88
6502 · George Balch Scholarship	183.00	65.00
6503 · Tamo Kitaura Ref Grant	313.50	70.00
6504 · B. Palacio Scholarship Fund	31.00	85.00
6505 · Keiko Fukuda Scholarship	296.00	442.50
6506 · Elizabeth Lee Scholarship	723.00	175.00
6507 · Noboru Saito Scholarship	966.00	635.15
6508 · Dr. J. Fitzsimmons Schol. Fund	151.00	10.00
6509 · Osako Scholarship Fund	431.00	120.00
6510 · Dr. Eichi Koiwai	66.00	75.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	9,370.63	2,132.53
Total Income	112,828.84	60,416.60
Expense		
7000 · OPERATIONS		
7011 · Taxes		
7011B · State Tax	0.00	70.00
7011C · Employment Tax (FICA, SSS, etc.)	9,328.33	15,300.82
Total 7011 · Taxes	9,328.33	15,370.82

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7020 · Insurance		
7021 · Excess Medical Insurance	0.00	30,078.00
7022 · Liability Insurance Premium	34,859.84	44,791.00
7024 · Excess Medical	13,359.00	0.00
7025 · D&O Insurance	1,598.00	1,514.00
7026 · Business Insurance Premium	0.00	174.40
Total 7020 · Insurance	49,816.84	76,557.40
7030 · Professional Fees		
7032 · Accounting Fees	1,241.00	1,140.00
Total 7030 · Professional Fees	1,241.00	1,140.00
7050 · Office Facility Expenses		
7051 · Rent	5,375.00	5,065.00
7052 · Electricity	1,494.62	1,490.35
Total 7050 · Office Facility Expenses	6,869.62	6,555.35
7060 · Employee Wages		
7061 · Executive Director	17,210.80	20,406.92
7062 · Administrative Manager	10,481.12	13,287.93
7063 · Administrative Assistant	9,355.64	6,331.14
7066 · Website personal (part time)	2,732.50	-250.00
Total 7060 · Employee Wages	39,780.06	39,775.99
7070 · Employee Benefits		
7072 · Retirement (IRA)	602.38	1,054.06
Total 7070 · Employee Benefits	602.38	1,054.06
7100 · Office Expense		
7110 · Printing		
7110C · Ink & Toner	0.00	2,562.80
7110E · Promotion Covers	0.00	712.00
Total 7110 · Printing	0.00	3,274.80
7112 · Bank Charges	55.00	45.00
7113 · Credit Card charges	828.99	603.82
7114 · Paypal Fees	2,204.62	999.63
7130 · Postage		
7131 · USPS	146.10	890.00
Total 7130 · Postage	146.10	890.00
7140 · Telephone	359.52	622.69
7150 · Machine Maintenance	0.00	379.00

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7160 · Supplies/Software		
7161 · Office Expense	301.36	797.16
Total 7160 · Supplies/Software	301.36	797.16
Total 7100 · Office Expense	3,895.59	7,612.10
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-147.75	-52.00
7502B · Life Membership-Garnet Pins	-248.80	-139.95
7502C · Life Membership-Lapel Pins	-37.90	-6.64
7502D · Life Membership-Patches	-11.38	-5.68
7502 · Life Membership Development - Other	-0.83	0.00
Total 7502 · Life Membership Development	-446.66	-204.27
7520 · Hall of Fame Committee Expenses	0.00	4,000.00
Total 7500 · Committees	-446.66	3,795.73
Total 7000 · OPERATIONS	111,087.16	151,861.45
9000 · DEVELOPMENT EXPENSES		
9100 · Development Committee		
9175 · Self-Defense Curriculum/Materia	0.00	-1,500.00
Total 9100 · Development Committee	0.00	-1,500.00
9193 · COVID-19 Program	0.00	595.00
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	0.00	-1,000.00
9206 · General Endowment Funding	0.00	-31,150.00
9207 · Noboru Saito Scholarship Fund	500.00	950.00
Total 9200 · Funding from Endowment	500.00	-31,200.00
Total 9000 · DEVELOPMENT EXPENSES	500.00	-32,105.00
Total Expense	111,587.16	119,756.45
Net Ordinary Income	1,241.68	-59,339.85
Net Income	1,241.68	-59,339.85