

UNITED STATES JUDO FEDERATION, INC.
MEETING OF THE BOARD OF DIRECTORS
Sunday, November 14, 2021 @ 0900 Hawaiian - Teleconference

Meeting Minutes - DRAFT

I. CALL TO ORDER, SEATING OF DELEGATES (Executive Committee acts as a committee on credentials) - 11:04 AM Pacific

A. Attendance:

Yudanshakai	Delegates	Observers
50th State	Robert Brink, Kevin Funasaki, and Natalie Roy	<ul style="list-style-type: none"> ● Bret Gertje ● Edward Hanashiro ● Robert Fukuda ● Dr. Charles Medani ● Dr. Richard Nakatsu ● Rolann Regidor ● D. Eric Spears ● Krista Tsutsui Steele
Arizona	N/A	
Central Coast	N/A	
Chicago	N/A	
Chuka	N/A	
Daiheigen	Michael Eldred	
Florida	N/A	Chairperson: Mitchell Palacio
Florida State	N/A	
Ganbaru	N/A	
Hawaii	Wayne Nakamoto	
Hawaii State	N/A	
Hokka	Matsuo Takeda	
Hudson	Boris Munoz	
Intermountain	Josh Kindelberger	
Konan	Francis Glaze and Thomas Sheehan	
Makoto	N/A	
Nanka	Low Dong and Hayward Nishioka	
Niagara	Janet Johnson	
Northwest	Julie Koyama and Karen Nagai	
Pacific Southwest	N/A	

Rokushu	N/A	
San Joaquin	Dr. Larry Tsutsui	
Shinnanbu	N/A	
Shufu	Gaiv Tata and Roy Englert	
Southern Pacific	N/A	

B. Welcome by the Chairperson

II. ADOPTION OF AGENDA with additions- Motion, Second, Pass (MSP)

- A. Add - Sensei Brink donated \$100,000 to Keiko Fukuda Foundation and is donating \$5,000 to Hall of Fame
- A. Sensei Nishioka will make comment at the end of the meeting about democratic process
- B. Add Kata certification fee to Board of Examiners report

III. MINUTES FOR REVIEW & APPROVAL - Summer Special BOD Teleconference 8/14/21 - MSP

IV. REPORTS

A. Treasurer Report - See attached report

- a. Ken Teshima prepared end of year (Aug 31st 2021) report, draft is nearly finished (losses will be slightly larger than in current draft); budgeted \$115,000 in losses for this past year, financials show \$101,000 currently; next year's projected budget includes loss of \$186,000 (approved in last meeting); last year moved some money from Endowment fund (\$31,150) but was later decided that that should be moved back and not used for operating fees, Terri will transfer back; Projecting increased income next year, but unable to accurately predict yet; club numbers still low; will be down to \$600,000 in reserves by end of next year.
- b. Motion to accept Treasurer's Report - MSP

B. President's Report

- a. Online Certification Courses - USJFteachers.com or USJFcoach.com available with online program and resources (still adding additional resources)
- b. New USJF Website
 - i. Challenge with split market; website needs to serve current members while exposing judo to potential new members
 - ii. Focus on "rebuilding" judo in America and supporting the clubs
 - iii. There will be a transition period between websites while resources and pages are being linked and updated
 - iv. Goal to highlight dojos every month, spotlight Hall of Fame classes and members, easier platform for new membership and renewal of membership including a membership portal, promote benefits of being a USJF member including paperwork, scholarship and grant opportunities, and other resources
 - v. Each standing committee will have a page with committee members, goals, and accomplishments
- c. Future Development - First Quarter of 2022
 - i. Local dojo support - club banner will be sent to all dojos, resources available
 - ii. Regional support to yudanshakai - clinics and tournaments, benefits of UJSF membership

- iii. National support through the committee structure - Make sure direction of programming is consistent with the growth and development of the USJF judo community, measurable goals for programs
- iv. Revenue Resource Group - Seek donations, gift planning, give organizations/individuals reasons to donate

C. Transgender Policy update - Dr. Medani

- a. USJF policy in development in partnership with medical committee and International Olympic Committee
- b. IJF does not have a transgender policy posted on website
- c. Looked to Judo Canada, NCAA, and USA Wrestling as resources
- d. Medical Committee has approved a draft, but it is being reviewed by external pediatric endocrinologists
- e. Goal is to have a final draft of the policy available for distribution and review in the next few weeks

D. Board of Examiners Chairperson - Mac Takeda reported on the meeting from November 13th.

- a. Promotion Committee update - Tom Sheehan listed dan promotions
- b. Form 20 needed a revision
- c. Special Needs Judo Program development in progress
- d. Ne Waza tournament - no events have occurred
- e. Working on junior criteria (chaired by Miki Takemori), will be reviewed at a later date
- f. Promotion cheat sheet will eventually posted to the website
- g. Kata instructor certification fee
 - i. Motion to update kata instructor certification fee from Class C \$10, B - \$15, A - \$20 to Class C - \$20, Class B -\$25, and Class A - \$30 plus \$10 testing fee - MSP
 - ii. Needs to have second reading at a future meeting for final approval

E. Executive Director

- a. PPP Loan Forgiveness - About \$60,000 in loans, received forgiveness on both, so money is in the bank. Have not yet had to use it but will probably need to do so soon and will transfer to the operation account.
- b. Employee Retention Tax Credit (ERTC) - a direct federal payroll tax credit, will apply for and if approved will get about \$40,000 back.
- c. National Office - Terri works full time, Renee retired, new full time employee and a potential part-time employee. It doesn't seem like the building will be sold anytime soon, but if so, we have an agreement for at least 90 days to move.
- d. Encarnacion Update - expelled by USJF, he appealed and was going through the process, but US Center for Safesport suspended him so we abide by their adjudication

V. BOARD RATIFICATION OF ACTIONS OF THE CORPORATION SINCE PREVIOUS MEETING

A. Renewal purchase of insurance policies

B. Adopt & Approve NFHS's Concussion In Sports Certification As Acceptable Alternative For CDC Heads Up Certification

- a. 2 concussion training accepted by USJF
 - i. Centers for Disease Control and Prevention (CDC): Heads Up
 - ii. National Federation of State High School Associations (NFHS): Concussion in Sports

C. Motion to approve actions of Executive Committee - MSP

VIII. NEW BUSINESS

A. Original motion: Continue participation in the American Judo Alliance through 2022

- a. Rational: USA Judo President and CEO asked specifically about the USJF position on continued participation in the American Judo Alliance.
 - i. Neil Simon - this is a joint venture with USJA and USA Judo to develop a foundational program to train youth and the objective is not to combine organizations. There has been no formal proposal to combine organizations. AJA is the initial relationship, the AJDM is the American Judo Development Model which is aiming to create a guidance program to develop youth judoka.
 - ii. National office has received multiple calls from people with the impression that USA Judo is telling public that the AJA will result in the combining of organizations
 - iii. Larry Tsutsui - AJA also includes tournament agreement, coach reciprocity, rank reciprocity
 - iv. Robert Brink - Ad hoc committee investigated and reported on USJF's involvement, should we revisit the report? The ad hoc committee recommended we stay in the alliance through the end of the term.
 - v. If we left the AJA how might that impact our members?
 - 1. Tournament reciprocity - could impact lower level tournaments sanctioned by USA Judo (and potentially USJA) where USJF members may or may not be allowed to participate; same for recognizing coach licenses (would need USA Judo certification for those events).
 - 2. Rank reciprocity - people who want to enter black belt divisions, would need black belt certification from the hosting organization.
 - 3. Ethics agreement - other organizations recognize adjudications of one another, follow those decisions, and publish on one another's websites.

b. Motion to not automatically renew agreement as it stands but to request renegotiation of AJA - MSP

B. Motion: Approve USJF Online Communication Policy and website guidelines (by Edward Hanashiro , see attached) - MSP

IX. ANNOUNCEMENTS

- A. Hall of Fame and Lifetime Achievement awards - Neil Simon, opportunities for 2022 will open in January, deadline for applications TBD
- B. Democratic Process - Hayward Nishioka - Method of checks and balances where concerns/topics go from dojo to yudanshakai, to committee, to Board of Directors; takes time and is concerned that discussions are being rushed.
- C. Athlete-Scholar of the Year - Bryan Matsuoka
 - a. 1st Place - Jonathan Ryan, Daiheigen; 2nd Place - Raelyn Adorno, Hudson
- D. 2022 Meetings - All via teleconference
 - a. February - special BOD only (specific date TBD)
 - ii. May - Annual Spring meetings: committees, BOE, & BOD (specific dates TBD)
 - iii. August – special BOD only: budget & finance (specific date TBD)
 - iv. November – Fall meetings: committees, BOE, & BOD (specific dates TBD)
- C. Nov. 21st 1pm Pacific - Sensei Yoshihiro Uchida “Pioneer of American Judo” Zoom event

X. ADJOURNMENT - 1:12 pm Pacific - MSP



Treasurer Report – 11-7-21

8/31/81 Draft Fiscal Yearend Financial Statements- 8/31/2022 Annual Budget

Dear USJF Board Members and Executive Committee,

Attached you will find the draft financial Balance Sheet and Income Statement for the Fiscal Year ended 8/31/21 as well as the final annual budget for August 31, 2022.

I have reformatted the budget report to include the 8/31/21 budget vs actual 8/31/21 operations. We did well in estimating the year's deficits, having anticipated \$115,416 in deficits and actually incurring \$101,527. The books are not yet closed, and we do anticipate more expenses to be accrued which will bring us very close to our original budgeted deficits. These losses were, for the most part, covered by existing operating fund reserves. The financials do reflect \$1,000 of expenses covered by a George Balch Scholarship fund transfer, but it was probably for the purpose of authorized scholarship expenses. There was a \$31,150 General Endowment Fund transfer of \$31,150, which was previously overruled by the Board. These funds should have been taken from the General Reserve Fund. I will instruct Terri to make the necessary transfer and restore the General Endowment Fund account, taking from the General Reserve account.

Important to note is that the endowment funds continue to earn interest that is being added to the endowment reserves. For 8/31/21, we earned \$21,055 in interest. Further, the various endowment funds received a sizeable amount of donations, the bulk which came from a very generous donation from Robert Brink to the Keiko Fukuda Scholarship fund (Thank you Brink Sensei).

As for the budget for FYE 8/31/2022, I had originally estimated an income of \$291,195 which has been input into the detailed budget, along with a detailed listing of all the projected expenses for the year of \$477,800, leaving a projected net deficit of \$186,605. As stated in my prior budget report, we have sufficient operating funds to cover this deficit. As of 8/31/21, our operating cash account has \$378,099 in it, and our operating reserve fund \$412,137, for a total operating cash reserve of \$790,236. This includes \$60,266 of PPP loans funds for which the loans have been forgiven. With the projected deficit of \$186,605, these reserve funds will be reduced to \$603,631 by 8/31/2022. These cash reserves do give us a certain amount of security and staying power. However, an operating deficit in this magnitude is cause for alarm. We are in unprecedented times, and if not for my prognosis that this is a temporary situation, we would otherwise have to take severe cost cutting steps. And in fact, if FYE 8/31/2023's prognosis is for continued deficits in this magnitude, I will need to advise the



Board to give serious consideration to downsize the business to protect our reserves by cutting costs to bring them in line with our operating income so as to create a close to break even budget.

Our business is driven primarily by Membership dues. As dojos are now beginning to reopen, I anticipate members returning and renewing their memberships. Filling the dojos with students training Judo is the first step towards recovery. For the USJF, this will be good news. Ultimately, being able to put on tournaments will be the final stage. Currently, although dojos are reopening, the amount of members training is a fraction of the attendance pre-Covid. Consequently, I fully anticipate 8/31/22 to be another year of recovery with the USJF incurring deficits. However, I am hopeful that FYE 8/31/23 will be the turning point to break even and getting back somewhat to Judo as we once knew it.

Your comments and suggestions are always welcome and appreciated. Thank you for your consideration in these matters.

Regards,

A handwritten signature in black ink, appearing to read "Ken Teshima".

Ken Teshima CPA MBA

Treasurer

A	United States	6	Judo Federation, Inc.	D	CG	CH	CI	CJ
1					2021 FYE Budget B v2.3	2021 FYE Actual	Over (Under) Budget	2022 FY BOD Approved 8/14/21
2	INCOME CATEGORIES							
17		REGISTRATIONS						\$291,195
18	1100		Registration Juniors & Seniors (Net)		\$297,833	\$191,819	(\$106,014)	
19	1110		Registration Booster Members		\$0	\$1,115	\$1,115	
20	1110a		Registration Booster Rebate		\$0	\$335	\$335	
21	1120		Registration USJI Secondary		\$0	\$11,253	\$11,253	
22	1200		Registration Life (Active)		\$0	\$28,227	\$28,227	
23	1100ydk		YDK Membership Rebates		(\$74,235)	(\$59,634)	\$14,601	(\$63,636)
24	1250		Make-Up Fees		\$0	\$3,505	\$3,505	
25	1300		Registration - Life (New)		\$0	\$29,485	\$29,485	
26	1301		Presidents club membership		\$0		\$0	
27	1302		Life Membership Items		\$0		\$0	
28	1400		Yudanshakai Fee		\$5,625	\$5,400	(\$225)	
29	1500		Club Fee		\$0	\$1,745	\$1,745	
30					\$229,223	\$213,250	(\$15,973)	\$227,559
31	2000	ADVERTISING						
34	2003		Internet Advertising					
35	3100	PROMOTION FEES			\$18,350	\$20,085	\$1,735	
36	3200	SANCTION FEES			\$3,000	\$140	(\$2,860)	
37	3300	RETURNED CHECK FEE PAYMENT			\$0	\$0	\$0	
38	4000	MERCHANDISE			\$0	\$25	\$25	
46	4500	NEWSLETTER/MAGAZINE			\$0	\$0	\$0	
50	4700	DEVELOPMENT			\$0	\$0	\$0	
51	4701		Teachers Institute (NTIS)		\$0	\$0	\$0	
52	4701A		(NTIS) National Teachers Clinics		\$450	\$0	(\$450)	
53	4701B		National Teachers-Certificates		\$1,020	\$0	(\$1,020)	
54	4701C		National Judo Conference		\$0	\$0	\$0	
55	4701D		Manuals		\$480	\$0	(\$480)	
56	4702		Referee Development (RDCS)		\$0	\$0	\$0	
59	4703		Junior Youth Development (JYDS)		\$0	\$0	\$0	
62	4704		Kata Development and Certification (KDCS)		\$0	\$0	\$0	
63	4704A		National Kata Development Clinics (KDCS)		\$0	\$0	\$0	
64	4704B		National Kata Certification		\$420	\$0	(\$420)	
65	4704C		National Kata Certification Testing Fees		\$0	\$0	\$0	
66	4705		Senior Development (SDS)		\$0	\$0	\$0	
68	4706		Coach Development (NCDS)		\$0	\$0	\$0	
69	4706A		National Coach Development Clinics		\$600	\$1,931	\$1,331	
70	4706B		National Coach Development Certificates		\$600	\$680	\$80	
71	4706C		National Coach Development Manuals		\$600	\$389	(\$211)	
72	4709		PACE Clinics		\$0	\$0	\$0	
73	4710		National Development Conference		\$0	\$0	\$0	
74	4711		Self-Defense		\$0	\$0	\$0	
75	4711A		Self-Defense Clinics		\$0	\$30	\$30	
76	4711B		Self-Defense Certificates		\$480	\$200	(\$280)	
77	5000	MISCELLANEOUS			\$0	\$757	\$757	
84	6000	INTEREST INCOME			\$0	\$0	\$0	
87	6002		Reserve Interest Income		\$0	\$0	\$0	
88	6002a		Reserve Interest Income - Raymond James		\$7,800	\$879	(\$6,921)	
89	6003		Operational Interest Income		\$0	\$164	\$164	
90	6003a		Operational Interest Income - KeyBank MMA		\$12	\$9	(\$3)	
91	6003b		Operational Interest Income - KeyBank CD		\$0	\$0	\$0	
92	6003c		Operational Interest Income - Umpqua MMA		\$60	\$6	(\$54)	
118	6600	OPERATION FUND DONATIONS						
119	6610		General Donations		\$0	\$0	\$0	
123		TOTAL INCOME CATEGORIES			\$263,095	\$238,545	(\$24,550)	\$227,559

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1				2021 FYE Budget B v2.3	2021 FYE Actual	Over (Under) Budget	2022 FY BOD Approved 8/14/21
124						\$0	
125		<u>EXPENSE CATEGORIES</u>				\$0	
126	7000	OPERATIONS				\$0	
127	7010	USA Judo Annual Dues		\$1,750	\$1,750	\$0	\$1,750
128	7011	Taxes	\$0	\$0		\$0	
129	7011A	Corporate Filing Fees		\$600	\$418	(\$182)	\$600
130	7011B	State Tax		\$75	\$80	\$5	\$75
131	7011C	Employment Tax (FICA, SS, Etc.)		\$12,615	\$45,256	\$32,641	\$27,251
132	7012	Dojo Associate Member Rebate		\$0		\$0	
133	7013	USA Judo Secondary Membership		\$0		\$0	
134	7014	Jr. National Excess Stipend (referee and judges)		\$0		\$0	
135						\$0	
136	7020	INSURANCE				\$0	
137	7021	Excess Medical Insurance		\$43,882	\$30,078	(\$13,804)	\$17,338
138	7022	Liability Insurance Premium		\$43,900	\$33,713	(\$10,187)	\$41,476
139	7023	Letter of Credit (Insurance)		\$0		\$0	\$0
140	7025	Directors & Officers-Insurance		\$2,289	\$1,514	(\$775)	\$1,598
141	7026	Business Insurance Premium		\$1,120	\$924	(\$196)	\$1,109
142	7027	Self Insurance Allowance		\$0		\$0	\$0
143	7028	Event Medical Liability		\$3,628	\$1,534	(\$2,094)	\$3,958
144	7029	Insurance other		\$0		\$0	\$0
145						\$0	
146	7030	PROFESSIONAL FEES		\$0		\$0	\$0
147	7031	Legal Fees - law and legislation		\$0		\$0	\$0
148	7032	Accounting Fees		\$3,000	\$11,088	\$8,088	\$3,000
149	7040	BOD & BOE Meeting Expenses		\$0		\$0	\$4,000
150						\$0	
151	7050	OFFICE FACILITY EXPENSES		\$0		\$0	
152	7051	Rent		\$12,300	\$12,240	(\$60)	\$12,900
153	7052	Electricity		\$7,200	\$5,011	(\$2,189)	\$7,200
154	7053	Gas		\$0		\$0	\$0
155	7054	Water		\$0		\$0	\$0
156						\$0	
157	7060	EMPLOYEE WAGES		\$0		\$0	
158	7061	Executive Director		\$72,100	\$59,182	(\$12,918)	\$72,100
159	7062	Administrative Manager		\$47,341	\$37,368	(\$9,973)	\$48,755
160	7063	Administrative Assistant		\$19,594	\$35,875	\$16,281	\$60,820
161	7064	Administrative (part-time)		\$12,022		(\$12,022)	\$0
162	7060a	Benefit Double Count adjustment		\$0		\$0	\$0
163	7065	Bookkeeper (part-time)		\$0		\$0	\$0
164	7066	Website person (CONTRACTOR)		\$5,000	\$17,040	\$12,040	\$31,000
165	7069	Miscellaneous Administration		\$0		\$0	\$0
166						\$0	
167	7070	EMPLOYEE BENEFITS				\$0	
168	7071	Medical Expense Reimbursement		\$13,208	\$10,600	(\$2,608)	\$17,259
169	7072	Retirement IRA		\$4,171	\$3,902	(\$269)	\$5,450
170	7073	Employee Training		\$1,125	\$116	(\$1,009)	\$1,500
171	7074	Background Check & Drug Testing		\$0		\$0	\$0
172	7079	Employee Benefits - Other		\$0		\$0	\$0
173						\$0	
174	7080	DEPRECIATION		\$3,200		(\$3,200)	
175						\$0	
176	7100	OFFICE EXPENSES				\$0	
177	7110	Printing				\$0	
178	7110A	Reproduction		\$1,125	\$2,214	\$1,089	\$1,125

FY 2021 USJF Budget Worksheet - V/2.2

A	United States	C	Judo Federation, Inc.	D	CG	CH	CI	CJ
1					2021 FYE Budget B v2.3	2021 FYE Actual	Over (Under) Budget	2022 FY BOD Approved 8/14/21
182	7110C		Ink and toner		\$5,970	\$2,563	(\$3,407)	\$6,720
185			Promotion covers		\$0	\$712	\$712	
186	7112		Bank Charges		\$375	\$190	(\$185)	\$500
187	7113		Credit Card Charges		\$2,500	\$604	(\$1,896)	\$2,500
188	7114		PayPal Fees		\$6,000	\$4,942	(\$1,058)	\$6,000
189	7120		Equipment		\$0		\$0	\$0
190	7130		Postage				\$0	
191	7131		US Postal Service		\$3,030	\$2,320	(\$710)	\$3,630
192	7132		Non US Postal Services		\$650	\$179	(\$471)	\$650
193	7140		Telephone Expenses		\$4,200	\$4,746	\$546	\$2,720
194	7150		Machine Maintenance		\$1,500	\$1,202	(\$298)	\$1,500
195							\$0	
196	7160		SUPPLIES/SOFTWARE		\$0		\$0	
197	7161		Office Expenses		\$4,500	\$3,115	(\$1,385)	\$4,000
198	7162		Software		\$0	\$68	\$68	\$0
199	7163		Software - other		\$0	\$34	\$34	\$0
200							\$0	
201	7200		OFFICE TRAVEL				\$0	
202	7201		Office Staff Meetings		\$0		\$0	\$0
203	7202		National Meetings		\$7,940		(\$7,940)	\$7,080
206	7204		Special Meetings		\$0		\$0	\$0
207	7204A		Special Meetings - ED travel exp PJC RC functions		\$0		\$0	\$0
208					\$347,911	\$330,578	(\$17,333)	\$395,564
209							\$0	
210	7300		PRESIDENTIAL EXPENSES				\$0	
211	7301		President's Travel Expenses (USJI & IJF)		\$500		(\$500)	\$500
212	7302		President's Awards		\$200		(\$200)	\$200
213	7303		Presidential Expenses		\$200		(\$200)	\$200
214	7303A		President Postage and delivery		\$0		\$0	\$0
215	7303B		President Communications		\$0		\$0	\$0
216	7303C		President Duplication		\$0		\$0	\$0
217	7304		Memorial Contributions		\$1,000	\$250	(\$750)	\$1,000
218	7305		Special projects		\$0		\$0	\$0
219	7306		Presidential Honorarium Annual Accrual		\$1,250		(\$1,250)	\$1,250
220	7309		Other		\$0		\$0	\$0
221	7310		1st VICE PRESIDENTS EXPENSES		\$0		\$0	\$0
225	7315		2nd VICE PRESIDENTS EXPENSES		\$0		\$0	\$0
229	7320		SECRETARY EXPENSES		\$0		\$0	\$0
233	7330		TREASURER EXPENSES		\$0		\$0	\$0
238	7340		OFFICER & EXCO EXPENSES		\$0		\$0	\$0
239			COMMITTEES		\$0		\$0	\$0
240	7400		PUBLIC RELATIONS		\$0		\$0	\$0
267	7499		Miscellaneous Public Relations Expenses		\$500		(\$500)	\$500
268	7500		COMMITTEE WORKING EXPENSES		\$0		\$0	\$0
277			Life Membership Development			(\$375)	(\$375)	
278			Plaques/Engraving			(\$762)	(\$762)	
279			Garnet Pins			(\$123)	(\$123)	
280			Lapel Pins			(\$33)	(\$33)	
281			Patches				\$0	
282			Public Relations Committee Expenses			\$1,140	\$1,140	
283	7503		National Office Oversight		\$500		(\$500)	\$500
298	7520		Hall of Fame Committee Expenses		\$200	\$9,277	\$9,077	\$200
300	7600		FUND RAISING EXPENSES		\$0		\$0	\$0
309			G Balch Endowment Fund Raising		\$0	\$500	\$500	
310	7700		OUTSIDE SERVICES - Website		\$0		\$0	\$0

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1			2021 FYE Budget B v2.3	2021 FYE Actual	Over (Under) Budget	2022 FY BOD Approved 8/14/21
312	Website Member Management Development		\$0		\$0	\$0
313			\$0		\$0	\$0
314	8000 AWARDS		\$0		\$0	\$0
315	8001 Athlete/Scholar		\$2,250	(\$167)	(\$2,417)	\$2,250
316	8003 Academic Honors Society		\$0		\$0	\$0
317	8003A Elementary		\$0		\$0	\$0
318	8003B Junior and High School		\$0		\$0	\$0
319	Hall of Fame		\$0	\$372	\$372	
320	8004 Jeremy Glick Memorial Spirit of Judo Award		\$0	\$170	\$170	\$0
321	8005 B.C. Dage Corp. Scholarship		\$0		\$0	\$0
322	8099 Miscellaneous Awards		\$0		\$0	\$0
323			\$6,600	\$10,249	\$3,649	\$6,600
324						
325	9000 DEVELOPMENT EXPENSES		\$24,000		(\$24,000)	\$12,000
326	Minor Assistance Program		\$0	\$150	\$150	
327	9050 Family Relief Assistance For Minors		\$0		\$0	\$0
328	9060 YDK Grassroots Funding		\$0		\$0	\$0
329	9070 Self-Defense Sub-Committee *** NEW line item ***		\$0		\$0	\$0
330	9100 Development - Other		\$0		\$0	\$0
331	9110 Teachers Institute (NTIS)		\$0		\$0	\$0
332	9111 NTIS: Manual/Resource Production		\$0		\$0	\$0
333	9119 NTIS Miscellaneous Programs		\$0		\$0	\$0
334	9120 National Senior Development Program		\$0		\$0	\$0
335	9129 NSDS - Miscellaneous Programs		\$0		\$0	\$0
336	9130 National Kata Development Programs (NKCS)		\$0		\$0	\$0
337	9139 NKCS - Miscellaneous Programs		\$0		\$0	\$0
338	9140 National Referee Development Program (NRDCS)		\$0		\$0	\$0
339	9141 Referee Funding		\$0		\$0	\$0
340	9149 NRDGS - Miscellaneous Programs		\$0		\$0	\$0
341	9150 National Jr. Youth Development Programs (NJVYDS)		\$0		\$0	\$0
342	9159 Miscellaneous Programs (NJVYDS)		\$0		\$0	\$0
343	9160 National Coach Development		\$0		\$0	\$0
344	9169 National Coach Development Miscellaneous Programs		\$0		\$0	\$0
345	9170 National Technical Research (NTRS)		\$0		\$0	\$0
346	9175 Self-Defense Sub-Committee - Curriculum/Materials		\$0	(\$1,500)	(\$1,500)	\$0
347	9176 Self-Defense Sub-Committee - Misc Programs		\$0		\$0	\$0
348	Covid 19 Program		\$0	\$595	\$595	
349	9180 National Woman's Sub Committee (NWS)		\$0		\$0	\$0
350	9189 National Woman's Sub Committee Programs (NWS)		\$0		\$0	\$0
351	Total DEVELOPMENT EXPENSES		\$24,000	(\$755)	(\$24,755)	\$12,000
379	TOTAL EXPENSE CATEGORIES		\$378,511	\$340,072	(\$38,439)	\$414,164
380						
381	OPERATING SURPLUS/DEFICIT		(115,416)	(101,527)	13,889	(186,605)
382						
383	TRANSFERS TO COVER EXPENSES/DEFICIT					
384	Transfer from George Balch Scholarship fund		\$0	\$1,000	\$1,000	
385	Transfer from General Endowment Funds		\$0	\$31,150	\$31,150	
386	Transfer from Reserve Fund		\$115,416	\$0	(\$115,416)	\$186,605
387	NET OPERATING SURPLUS (DEFICIT)		(\$0)	(\$69,377)	(\$69,377)	\$0
388						
389	6200 TRANSFERS TO/FROM FROM ENDOWMENT					
390	Transfer to Noburo Saito Scholarship fund			(\$1,700)		
392	Endowment Interest Income			\$21,055		
393	Endowment donations			\$111,733		
394	ADJ. OPERATING SURPLUS/DEFICIT		\$0	\$61,711	-\$69,377	\$0

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

ASSETS	Aug 31, 21	Aug 31, 20	\$ Change		
				Aug 31, 21	Aug 31, 20
Current Assets					
Checking/Savings					
0100 . Operational Fund	0.00	26,284.18		-26,284.18	
0102 . Key Bank Cert. of Deposit	2,063.92	2,063.92	0.00	0.00	
0107 . KeyBank	502.72	502.72	0.00	0.00	
0107a . Key holding for uncleared cks					
0107d . B. C. Dage Athlete Holding Fund					
0107 . KeyBank - Other	86,512.58		-28,505.39		115,017.97
Total 0107 . KeyBank	89,079.22		-25,938.75		115,017.97
0108 . Umpqua Bank-Checking	120,787.44	34,891.32	85,896.12		
0129 . Umpqua Bank-MMA	73,241.07	113,225.89	-39,984.82		
0163 . Umpqua Bank-PPP	60,266.00	29,800.00	30,466.00		
Total 0100 . Operational Fund	343,373.73		178,262.64		165,111.09
0107b . KeyBank-Yudanshakai Holding	4,512.50	0.00	4,512.50		
0108a . Umpqua-Yudanshakai Holding	30,212.50	0.00	30,212.50		
Total Checking/Savings	378,098.73		178,262.64		199,836.09
Other Current Assets					
0110 . Reserve Funds					
0115 . Raymond James Cash	380,659.35	479,780.18	-99,120.83		
0143 . American Speciality-Funds held	31,477.67	31,477.67	0.00		
Total 0110 . Reserve Funds	412,137.02		511,257.85		-99,120.83
0112 . Garnet Pins	12,424.97	12,424.97	0.00		
0117 . Life Membership pins	297.88	297.88	0.00		
0118 . Life Member Patches	75.04	75.04	0.00		
0150 . Promotion Covers	217.92	929.92	-712.00		
0152 . Plastic Rank Cards	548.10	548.10	0.00		
Total Other Current Assets	425,700.93		525,533.76		-99,832.83
Total Current Assets	803,799.66		703,796.40		100,003.26
Fixed Assets					
0160 . FIXED ASSETS					
0161 . Furniture & Equipment	144,559.96	144,559.96	0.00		
0162 . Accumulated Depreciation	-126,910.00	-126,910.00	0.00		
Total 0160 . FIXED ASSETS	17,649.96		17,649.96		0.00
Total Fixed Assets	17,649.96		17,649.96		0.00

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

	Aug 31, 21	Aug 31, 20	\$ Change
Other Assets			
0130 - RESTRICTED FUNDS			
0130a - General Endowment Fund #256	155,734.50	139,781.10	15,953.40
0130b - General Endowment Fund #256	986,885.58	981,093.11	5,792.47
Total 0130a - General Endowment Fund #256	<u>1,142,620.08</u>	<u>1,120,874.21</u>	<u>21,745.87</u>
0131 - Ben Palacio Endowment #2364			
0131a - Palacio Endowment Interest	1,000.15	889.52	110.63
0131 - Ben Palacio Endowment #2364 - Other	12,510.58	8,424.58	4,086.00
Total 0131 - Ben Palacio Endowment #2364	<u>13,510.73</u>	<u>9,314.10</u>	<u>4,196.63</u>
0132 - Keiko Fukuda Endowment #2402			
0132a - Fukuda Endowment Interest	10,380.23	9,076.67	1,303.56
0132 - Keiko Fukuda Endowment #2402 - Other	66,387.46	65,823.96	563.50
Total 0132 - Keiko Fukuda Endowment #2402	<u>76,767.69</u>	<u>74,900.63</u>	<u>1,867.06</u>
0133 - George Balch Endowment #2372			
0133a - Balch Endowment Interest	7,554.77	6,813.06	741.71
0133 - George Balch Endowment #2372 - Other	63,287.11	62,658.65	628.46
Total 0133 - George Balch Endowment #2372	<u>70,841.88</u>	<u>69,471.71</u>	<u>1,370.17</u>
0134 - Tamo Kitaura Endowment #2380			
0134a - Kitaura Endowment Interest	3,420.79	3,025.73	395.06
0134 - Tamo Kitaura Endowment #2380 - Other	27,423.11	26,752.11	671.00
Total 0134 - Tamo Kitaura Endowment #2380	<u>30,843.90</u>	<u>29,777.84</u>	<u>1,066.06</u>
0140 - Elizabeth Lee Endowment #2399			
0140a - Lee Endowment Interest	2,001.17	1,780.17	221.00
0140 - Elizabeth Lee Endowment #2399 - Other	15,390.36	15,214.22	176.14
Total 0140 - Elizabeth Lee Endowment #2399	<u>17,391.53</u>	<u>16,994.39</u>	<u>397.14</u>
0142c - U S Bank - Jeremy Glick			
0142c-5 - Glick Endowment Interest	4.10	4.10	0.00
0142c - U S Bank - Jeremy Glick - Other	847.67	847.67	0.00
Total 0142c - U S Bank - Jeremy Glick	<u>851.77</u>	<u>851.77</u>	<u>0.00</u>
0144 - Noboru Saito Endowment #4380			
0144a - Saito Endowment Interest	14,017.04	12,912.23	1,204.81
0144 - Noboru Saito Endowment #4380 - Other	39,522.85	38,861.70	661.15
Total 0144 - Noboru Saito Endowment #4380	<u>53,539.89</u>	<u>51,673.93</u>	<u>1,865.96</u>

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

	Aug 31, 21	Aug 31, 20	\$ Change
0145 · Joe Fitzsimmons Endowment:#0401			
0145a · Fitzsimmons Endowment Interest	3,085.70	2,700.37	385.33
0145 · Joe Fitzsimmons Endowment:#0401 - Other	22,769.59	22,748.59	21.00
Total 0145 · Joe Fitzsimmons Endowment:#0401	25,855.29	25,448.96	406.33
0146 · Osako Endowment-#0398			
0146a · Osako Endowment Interest			
0146 · Osako Endowment:#0398 - Other	11,181.66	11,060.66	660.41
Total 0146 · Osako Endowment-#0398	13,574.47	12,793.06	781.41
0147 · Dr Eichi Koiwai Endowment Interest			
0147a · Koiwai Endowment-#4313	712.86	633.92	78.94
0147 · Dr Eichi Koiwai Endowment:#4313 - Other	5,834.78	5,758.78	76.00
Total 0147 · Dr Eichi Koiwai Endowment-#4313	6,547.64	6,392.70	154.94
Total 0130 · RESTRICTED FUNDS	1,452,344.87	1,418,493.30	33,851.57
Total Other Assets	1,452,344.87	1,418,493.30	33,851.57
TOTAL ASSETS	2,273,794.49	2,139,939.66	133,854.83
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
0200 · LIABILITIES			
0201 · Accounts Payable	-1,920.00	-1,920.00	0.00
Total 0200 · LIABILITIES	-1,920.00	-1,920.00	0.00
Total Accounts Payable	-1,920.00	-1,920.00	0.00
Other Current Liabilities			
0210 · Payroll Liabilities			
0211 · Paychecks			
0212 · Payroll Taxes			
Total 0210 · Payroll Liabilities	5,559.31	5,559.31	0.00
0210 · Payroll Liabilities	3,886.39	3,886.39	0.00
Total 0210 · Payroll Liabilities	9,445.70	9,445.70	0.00
0230 · Quarterly Yudanshakai Payable			
0231 · Exchange Account	39,541.75	-1,552.50	41,094.25
0232 · Uncleared Checks	1,947.50	1,342.50	605.00
0233 · Paypal Exchange Account	24,008.16	24,008.16	0.00
0240 · Background Screening	3,95.00	12.50	382.50
0250 · Deferred Revenue/Membership	-605.00	-624.00	19.00
0230ydk · Deferred Yudanshakai Fee	0.00	427.50	-427.50

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

	Aug 31, 21	Aug 31, 20	\$ Change
0251 · Deferred- Life-1200			
251ydk · Yudanshakai fee portion	0.00	-17.50	17.50
0251 · Deferred- Life-1200 - Other	35.00	87.50	-52.50
Total 0251 · Deferred- Life-1200	35.00	70.00	-35.00
0252 · Deferred- President's Life-1200			
0253 · Deferred- Primary-1100			
253ydk · Yudanshakai fee portion	35.00	52.50	-17.50
0253 · Deferred- Primary-1100 - Other	280.00	280.00	0.00
Total 0253 · Deferred- Primary-1100	245.00	227.50	17.50
0254 · Deferred- Secondary-1120			
254ydk · Yudanshakai fee portion	0.00	-52.50	52.50
0254 · Deferred- Secondary-1120 - Other	0.00	-105.00	-105.00
Total 0254 · Deferred- Secondary-1120	0.00	52.50	-52.50
0256 · Deferred-Yudanshakai fee-1400			
0257 · Deferred-Club-1500			
257ydk · Yudanshakai fee portion	-300.00	-305.00	5.00
0257 · Deferred-Club-1500 - Other	675.00	605.00	70.00
Total 0257 · Deferred-Club-1500	375.00	300.00	75.00
Total 0250 · Deferred Revenue/Membership	915.00	1,337.50	-422.50
0260 · PPP Loan	60,266.00	29,800.00	30,466.00
Total Other Current Liabilities	135,914.11	63,769.86	72,144.25
Total Current Liabilities	133,994.11	61,849.86	72,144.25
Total Liabilities	133,994.11	61,849.86	72,144.25
Equity			
0300 · Retained Earnings	2,078,089.80	2,065,079.61	13,010.19
Net Income	61,710.58	13,010.19	48,700.39
Total Equity	2,139,800.38	2,076,089.80	61,710.58
TOTAL LIABILITIES & EQUITY	2,273,794.49	2,139,939.66	133,854.83

United States Judo Federation

Balance Sheet Prev Year Comparison

As of August 31, 2021

ASSETS	% Change
Current Assets	
Checkings/Savings	
0100 - Operational Fund	-100.0%
0102 - Key Bank Cert. of Deposit	0.0%
0107 - KeyBank	0.0%
0107a - Key holding for uncleared cks	403.5%
0107d - B. C. Dage Athlete Holding Fund	443.4%
0107 - KeyBank - Other	246.2%
Total 0107 - KeyBank	-35.3%
0108 - Umpqua Bank-Checking	102.2%
0129 - Umpqua Bank-MMA	92.6%
0163 - Umpqua Bank PPP	100.0%
Total 0100 - Operational Fund	100.0%
0107b - KeyBank-Yudanshakai Holding	112.1%
0108a - Umpqua-Yudanshakai Holding	-20.7%
Total Checking/Savings	0.0%
Other Current Assets	
0110 - Reserve Funds	-19.4%
0115 - Raymond James Cash	0.0%
0143 - American Speciality-Funds held	0.0%
Total 0110 - Reserve Funds	0.0%
0112 - Garnet Pins	0.0%
0117 - Life membership pins	0.0%
0118 - Life Member Patches	0.0%
0150 - Promotion Covers	-76.6%
0152 - Plastic Rank Cards	0.0%
Total Other Current Assets	-19.0%
Total Current Assets	14.2%
Fixed Assets	
0160 - FIXED ASSETS	
0161 - Furniture & Equipment	0.0%
0162 - Accumulated Depreciation	0.0%
Total 0160 - FIXED ASSETS	0.0%
Total Fixed Assets	0.0%

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

	% Change
Other Assets	
0130 - RESTRICTED FUNDS	
0130a - General Endowment Fund #256	11.4%
0130b - General Endowment Interest	0.6%
0130a - General Endowment Fund #256 - Other	1.9%
Total 0130a - General Endowment Fund #256	
0131 - Ben Palacio Endowment #2364	12.4%
0131a - Palacio Endowment Interest	48.5%
0131 - Ben Palacio Endowment #2364 - Other	45.1%
Total 0131 - Ben Palacio Endowment #2364	
0132 - Keiko Fukuda Endowment #2402	14.4%
0132a - Fukuda Endowment Interest	0.9%
0132 - Keiko Fukuda Endowment #2402 - Other	2.5%
Total 0132 - Keiko Fukuda Endowment #2402	
0133 - George Balch Endowment #2372	10.9%
0133a - Balch Endowment Interest	1.0%
0133 - George Balch Endowment #2372 - Other	2.0%
Total 0133 - George Balch Endowment #2372	
0134 - Tamo Kitaura Endowment Interest	13.1%
134a - Kitaura Endowment Interest	2.5%
0134 - Tamo Kitaura Endowment #2380 - Other	3.6%
Total 0134 - Tamo Kitaura Endowment #2380	
0140 - Elizabeth Lee Endowment #2399	12.4%
0140a - Lee Endowment Interest	1.2%
0140 - Elizabeth Lee Endowment #2399 - Other	2.3%
Total 0140 - Elizabeth Lee Endowment #2399	
0142c - U S Bank - Jeremy Glick	0.0%
0142c.5 - Glick Endowment Interest	0.0%
0142c - U S Bank - Jeremy Glick - Other	0.0%
Total 0142c - U S Bank - Jeremy Glick	
0144 - Noboru Saito Endowment #0380	9.4%
0144a - Saito Endowment Interest	1.7%
0144 - Noboru Saito Endowment #0380 - Other	3.6%
Total 0144 - Noboru Saito Endowment #0380	

United States Judo Federation
Balance Sheet Prev Year Comparison
As of August 31, 2021

	% Change
0145 · Joe Fitzsimmons Endowment-#0401	
0145a · Fitzsimmons Endowment Interest	14.3%
0145 · Joe Fitzsimmons Endowment-#0401 - Other	0.1%
Total 0145 · Joe Fitzsimmons Endowment-#0401	1.6%
0146 · Osako Endowment Interest	
0146a · Osako Endowment Interest	38.1%
0146 · Osako Endowment-#0398 - Other	1.1%
Total 0146 · Osako Endowment-#0398	6.1%
0147 · Dr Eichi Koiwai Endowment Interest	
0147a · Koiwai Endowment-#4313	12.5%
0147 · Dr Eichi Koiwai Endowment-#4313 - Other	1.3%
Total 0147 · Dr Eichi Koiwai Endowment-#4313	2.4%
Total 0130 · RESTRICTED FUNDS	2.4%
Total Other Assets	2.4%
TOTAL ASSETS	6.3%
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
0200 · LIABILITIES	0.0%
0201 · Accounts Payable	0.0%
Total 0200 · LIABILITIES	0.0%
Total Accounts Payable	0.0%
Other Current Liabilities	
0210 · Payroll Liabilities	
0211 · Paychecks	0.0%
0212 · Payroll Taxes	0.0%
Total 0210 · Payroll Liabilities	0.0%
0230 · Quarterly Yudanshakai Payable	2,647.0%
0231 · Exchange Account	45.1%
0232 · Uncleared Checks	0.0%
0233 · Paypal Exchange Account	3,060.0%
0240 · Background Screening	3.0%
0250 · Deferred Revenue/Membership	
0230ydk · Deferred Yudanshakai Fee	-100.0%

	% Change
0251 · Deferred- Life-1200	100.0%
251ydk · Yudanshakai fee portion	-60.0%
0251 · Deferred- Life-1200 - Other	-50.0%
Total 0251 · Deferred- Life-1200	0.0%
0252 · Deferred- President's Life-1200	0.0%
0253 · Deferred- Primary-1100	33.3%
253ydk · Yudanshakai fee portion	0.0%
0253 · Deferred- Primary-1100 - Other	7.7%
Total 0253 · Deferred- Primary-1100	7.7%
0254 · Deferred- Secondary-1120	100.0%
254ydk · Yudanshakai fee portion	-100.0%
0254 · Deferred- Secondary-1120 - Other	-100.0%
Total 0254 · Deferred- Secondary-1120	-100.0%
0256 · Deferred-Yudanshakai fee-1400	0.0%
0257 · Deferred-Club-1500	1.6%
257ydk · Yudanshakai fee portion	11.6%
0257 · Deferred-Club-1500 - Other	25.0%
Total 0257 · Deferred-Club-1500	-31.6%
Total 0250 · Deferred Revenue/Membership	102.2%
0260 · PPP Loan	113.1%
Total Other Current Liabilities	116.6%
Total Liabilities	116.6%
Equity	0.6%
0300 · Retained Earnings	374.3%
Net Income	3.0%
Total Equity	6.3%
TOTAL LIABILITIES & EQUITY	116.6%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	Sep '20 - Aug 21	Sep '19 - Aug 20
Ordinary Income/Expense		
Income		
1100 - REGISTRATION - Jrs./Srs.		
1100a - Registration - 12 month	175,046.25	220,118.75
1100b - Registration - 8 month	330.00	3,520.00
1100c - Registration - 4 month	2,560.00	5,790.00
1100d - Registration - 1 month	1,175.00	3,366.25
1100e - Family Plan - 3 members	5,577.50	4,947.50
1100f - Family Plan - 4 members	2,920.00	3,735.00
1100g - Family Plan - 5 members	2,187.50	1,512.50
1100h - Family Plan - 6 members	460.00	220.00
1100i - Family Plan - 7 plus members	495.00	0.00
1100j - Minor Assistance Registration	0.00	422.50
1100ydk - Yudanshakai fee portion	-44,431.25	-8,297.50
1100 - REGISTRATION - Jrs./Srs. - Other	1,067.50	1,416.25
Total 1100 - REGISTRATION - Jrs./Srs.	147,387.50	236,751.25
1110 - REGISTRATION - Booster		
1110a - Booster Rebate	335.00	-355.00
1110 - REGISTRATION - Booster - Other	1,115.00	1,850.00
Total 1110 - REGISTRATION - Booster	1,450.00	1,495.00
1120 - REGISTRATION - USJF Secondary		
1120ydk - Yudanshakai fee portion	-6,247.50	-1,715.00
1120 - REGISTRATION - USJF Secondary - Other	11,252.50	7,531.25
Total 1120 - REGISTRATION - USJF Secondary	5,005.00	5,816.25
1200 - REGISTRATION - Life (Active)		
1200ydk - Yudanshakai fee portion	-6,300.00	-2,275.00
1200 - REGISTRATION - Life (Active) - Other	28,227.50	23,765.00
Total 1200 - REGISTRATION - Life (Active)	21,927.50	21,490.00
1250 - MAKE-UP FEES		
1250ydk - Yudanshakai fee portion	-1,210.00	-140.00
1250 - MAKE-UP FEES - Other	3,505.00	1,955.00
Total 1250 - MAKE-UP FEES	2,295.00	1,815.00
1300a - RESTRICTED LIFE FUNDS		
1300 - New life membership-Restricted	12,192.26	21,979.13
1301 - New PCLM-Restricted	17,292.82	591.50
Total 1300a - RESTRICTED LIFE FUNDS	29,485.08	22,570.63
1400 - YUDANSHAKAI FEE	5,400.00	5,625.00

4:50 PM
11/06/21
Cash Basis

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	Sep '20 - Aug 21	Sep '19 - Aug 20
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-1,445.00	-145.00
1500 · CLUBS FEE - Other	1,745.00	6,945.00
Total 1500 · CLUBS FEE	300.00	6,800.00
3100 · PROMOTIONS	20,085.00	18,450.00
3200 · SANCTIONS	140.00	3,460.00
4000 · MERCHANDISE		
4003 · USJJF History Book	25.00	0.00
4005 · Miscellaneous Items	0.00	159.00
4006 · Shipping Income/ Fee	0.00	21.50
Total 4000 · MERCHANDISE	25.00	180.50
4500 · NEWSLETTER MAGAZINE	0.00	115.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	0.00	915.00
4701B · Nat'l Teachers Certificates	0.00	1,905.00
4701D · Manuals	0.00	1,055.00
4701 · Teachers Institute - Other	0.00	80.00
Total 4701 · Teachers Institute	0.00	3,955.00
4704 · Kata Dev't and Certification		
4704B · Kata Certification	0.00	1,000.00
Total 4704 · Kata Dev't and Certification	0.00	1,000.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	1,931.00	1,350.00
4706B · Coach Certification	680.00	1,000.00
4706C · Manuals	389.00	1,215.00
Total 4706 · Coach Development	3,000.00	3,565.00
4711 · Self-Defense		
4711A · Self-Defense Clinics	30.00	0.00
4711B · Self-Defense Certificates	200.00	870.00
Total 4711 · Self-Defense	230.00	870.00
4712 · Virtual Work Outs	115.00	0.00
4700 · DEVELOPMENT - Other	642.00	110.00
Total 4700 · DEVELOPMENT	3,987.00	9,500.00

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	Sep '20 - Aug 21	Sep '19 - Aug 20
5000 - MISCELLANEOUS		
5001 - Credit Card Fees	0.00	20.00
5010 - Replacement Cards	0.00	10.00
5000 - MISCELLANEOUS - Other	0.00	20.00
Total 5000 - MISCELLANEOUS	0.00	50.00
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	879.17	5,028.22
Total 6002 - Reserve Interest Income	879.17	5,028.22
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	9.05	2.88
6003c - Interest Income-Umpqua MMA	6.13	62.80
6003 - Operational Interest Income - Other	163.83	0.00
Total 6003 - Operational Interest Income	179.01	65.68
Total 6000 - INTEREST INCOME	1,058.18	5,093.90
6001 - Endowment Interest Account		
6001a - Interest Income-Balch #0133	741.70	1,995.74
6001b - Interest Income-Fukuda #0132	1,303.56	2,352.54
6001c - Interest Income-General #0130a	15,946.93	26,733.35
6001d - Interest Income-Kitaura #0134	395.06	388.72
6001e - Interest Income-Lee #0140	221.27	437.38
6001f - Interest Income-Palacio #0131	110.49	218.52
6001h - Interest Income-Saito #144	1,036.17	1,486.01
6001i - Interest income-Fitzsimmons#145	385.11	632.84
6001j - Interest income-Osako #146	660.41	730.05
6001k - Interest Income-Koiwai #147	78.94	155.97
6001 - Interest Income-Koiwai #147	175.35	0.00
Total 6001 - Endowment Interest Account - Other	21,054.99	35,131.12
6500 - RESTRICTED-ENDOWMENT FUNDING		
6501 - Gen'l Endowment Donations	2,191.84	3,823.67
6502 - George Balch Scholarship	890.46	1,215.41
6503 - Tamo Kitaura Ref Grant	954.00	450.00
6504 - B. Palacio Scholarship Fund	4,166.49	485.00
6505 - Kaiko Fukuda Scholarship	101,389.99	430.00
6506 - Elizabeth Lee Scholarship	398.00	489.50
6507 - Noboru Saito Scholarship	1,344.15	1,631.83
6508 - Dr. J. Fitzsimmons Schol. Fund	151.00	258.50

4:50 PM
11/06/21

Cash Basis

**United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021**

	Sep '20 - Aug 21	Sep '19 - Aug 20
6509 . Osako Scholarship Fund	148.99	115.00
6510 . Dr. Eichi Koiwai	98.00	10.00
Total 6500 . RESTRICTED-ENDOWMENT FUNDING	111,732.92	8,908.91
Total Income	371,333.17	383,252.56
Expense		
7000 . OPERATIONS		
7010 . USJL Dues	1,750.00	1,750.00
7011 . Taxes		
7011A . Corporate Filing Fee	418.00	840.00
7011B . State Tax	80.00	0.00
7011C . Employment Tax (FICA, SSS, etc.)	45,255.22	11,555.10
Total 7011 . Taxes	45,753.22	12,395.10
7020 . Insurance		
7021 . Excess Medical Insurance	30,078.00	39,893.00
7022 . Liability Insurance Premium	33,713.00	39,921.00
7025 . D&O Insurance	1,514.00	1,433.00
7026 . Business Insurance Premium	923.91	1,005.73
7028 . Event Medical Liability	1,534.27	2,895.25
Total 7020 . Insurance	67,763.18	85,147.98
7030 . Professional Fees		
7032 . Accounting Fees	11,088.31	1,660.50
Total 7030 . Professional Fees	11,088.31	1,660.50
7040 . BOD Meeting Expense		
7050 . Office Facility Expenses		
7051 . Rent	0.00	2,838.22
7052 . Electricity		
Total 7050 . Office Facility Expenses	12,240.00	11,580.00
	5,010.82	5,211.02
	17,250.82	16,791.02
7060 . Employee Wages		
7061 . Executive Director	59,182.13	74,866.34
7062 . Administrative Manager	37,367.95	46,677.87
7063 . Administrative Assistant	35,875.42	17,974.13
7064 . Administrative (part-time)	0.00	2,147.00
7066 . Website personal (part time)	17,040.00	7,720.00
7067 . Admin Assist Temp Contract	0.00	16,102.48
Total 7060 . Employee Wages	149,465.50	165,487.82

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	Sep '20 - Aug 21	Sep '19 - Aug 20
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	10,600.00	9,599.40
7072 · Retirement (IRA)	3,901.79	4,132.02
7073 · Employee Training	116.48	525.00
Total 7070 · Employee Benefits	14,618.27	14,256.42
7080 · Depreciation		
7100 · Office Expense		
7110 · Printing	2,214.25	450.29
7110A · Reproduction	0.00	1,390.50
7110B · Plastic Membership Cards	2,562.80	2,534.57
7110C · Ink & Toner	712.00	0.00
7110E · Promotion Covers	0.00	901.90
7110F · Plastic Rank Cards	5,489.05	5,277.26
Total 7110 · Printing	5,489.05	5,277.26
7112 · Bank Charges	190.00	166.50
7113 · Credit Card charges	603.82	2,753.19
7114 · Paypal Fees	4,942.13	5,877.52
7130 · Postage	2,320.32	1,980.00
7132 · NonUSPS Services	179.14	99.15
Total 7130 · Postage	2,499.46	2,079.15
7140 · Telephone		
7150 · Machine Maintenance		
7160 · Supplies/Software		
7161 · Office Expense	4,745.57	4,883.01
7162 · Software	1,202.25	53.00
7163 · Software-other	3,114.84	4,083.63
7163 · Software-other	67.96	0.00
7163 · Software-other	33.98	0.00
Total 7160 · Supplies/Software	3,216.78	4,083.63
Total 7100 · Office Expense	22,889.06	25,173.26
7200 · Office Travel		
7202 · National Meetings	0.00	4,438.63
Total 7200 · Office Travel	0.00	4,438.63
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	250.00	0.00
Total 7300 · President's Expenses	250.00	0.00

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	Sep '20 - Aug 21	Sep '19 - Aug 20
7400 · Public Relations		
7499 · Miscellaneous Public Relations	0.00	1,195.28
Total 7400 · Public Relations	0.00	1,195.28
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-374.95	-332.25
7502B · Life Membership-Garnet Pins	-761.95	1,083.55
7502C · Life Membership-Lapel Pins	-123.43	-0.83
7502D · Life Membership-Patches	-32.68	-0.71
Total 7502 · Life Membership Development	-1,293.01	10,749.76
7506 · Public Relations Committee	1,140.00	0.00
7520 · Hall of Fame Committee Expenses	9,277.40	3,750.00
Total 7500 · Committees	9,124.39	14,499.76
7600 · Fund Raising Expenses		
7630 · G. Batch Endowment Fund Raising	500.00	0.00
Total 7600 · Fund Raising Expenses	500.00	0.00
Total 7000 · OPERATIONS	340,452.75	349,106.99
8000 · AWARDS		
8001 · Athlete/Scholar	-166.66	4,000.00
8002 · Hall of Fame	371.50	-3,955.00
8004 · Jeremy Glick Memorial Spirit	170.00	0.00
Total 8000 · AWARDS	374.84	45.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program		
9100 · Development Committee		
9119 · NTIS Misc Programs	0.00	391.56
9129 · NSDS Misc Programs	0.00	590.30
9130 · Nat'l Kata Dev't Program (NKCS)	0.00	271.08
9139 · NKCS Misc Programs	0.00	1,000.00
9142 · NRDCS Chair Travel	0.00	467.14
9149 · NRCDS Misc Programs	0.00	980.40
9150 · Nat'l Jr. Youth Dev't Programs	0.00	99.90
9159 · NYJDS Misc Programs	0.00	7,000.00
9175 · Self-Defense Curriculum/Materia	-1,500.00	3,000.00
Total 9100 · Development Committee	-1,500.00	13,800.38
9193 · COVID-19 Program	595.00	3,580.00

4:50 PM
11/06/21

Cash Basis

**United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021**

	Sep '20 - Aug 21	Sep '19 - Aug 20
9200 · Funding from Endowment	-1,000.00	1,500.00
9201 · George Bach Scholarship Fund	0.00	300.00
9205 · Elizabeth Lee Scholarship Fund	-31,150.00	0.00
9206 · General Endowment Funding	1,700.00	800.00
9207 · Noboru Saito Scholarship Fund		
Total 9200 · Funding from Endowment	-30,450.00	2,600.00
9000 · DEVELOPMENT EXPENSES - Other	0.00	-10.00
Total 9000 · DEVELOPMENT EXPENSES	-31,205.00	20,590.38
9210 · Nishioka College Scholarship	0.00	500.00
Total Expense	309,622.59	370,242.37
Net Ordinary Income	61,710.58	13,010.19
Net Income	61,710.58	13,010.19

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	\$ Change	% Change
Ordinary Income/Expense		
Income		
1100 - REGISTRATION - Jrs./Srs.		
1100a - Registration-12 month	-45,072.50	-20.5%
1100b - Registration - 8 month	-3,190.00	-90.6%
1100c - Registration - 4 month	-3,230.00	-55.8%
1100d - Registration - 1 month	-2,191.25	-65.1%
1100e - Family Plan - 3 members	630.00	12.7%
1100f - Family Plan - 4 members	-815.00	-21.8%
1100g - Family Plan - 5 members	675.00	44.6%
1100h - Family Plan - 6 members	240.00	109.1%
1100i - Family Plan - 7 plus members	495.00	100.0%
1100j - Minor Assistance Registration	-422.50	-100.0%
1100ydk - Yudanshakai fee portion	-36,133.75	-435.5%
1100 - REGISTRATION - Jrs./Srs. - Other	-348.75	-24.6%
Total 1100 - REGISTRATION - Jrs./Srs.	-89,363.75	-37.8%
1110 - REGISTRATION - Booster		
1110a - Booster Rebate	690.00	194.4%
1110 - REGISTRATION - Booster - Other	-735.00	-39.7%
Total 1110 - REGISTRATION - Booster	-45.00	-3.0%
1120 - REGISTRATION - USJF Secondary		
1120ydk - Yudanshakai fee portion	-4,532.50	-264.3%
1120 - REGISTRATION - USJF Secondary - Other	3,721.25	49.4%
Total 1120 - REGISTRATION - USJF Secondary	-811.25	-14.0%
1200 - REGISTRATION - Life (Active)		
1200ydk - Yudanshakai fee portion	-4,025.00	-176.9%
1200 - REGISTRATION - Life (Active) - Other	4,462.50	18.8%
Total 1200 - REGISTRATION - Life (Active)	437.50	2.0%
1250 - MAKE-UP FEES		
1250ydk - Yudanshakai fee portion	-1,070.00	-764.3%
1250 - MAKE-UP FEES - Other	1,550.00	79.3%
Total 1250 - MAKE-UP FEES	480.00	26.5%
1300a - RESTRICTED LIFE FUNDS		
1300 - New life membership-Restricted	-9,786.87	-44.5%
1301 - New PCLM-Restricted	16,701.32	2,823.6%
Total 1300a - RESTRICTED LIFE FUNDS	6,914.45	30.6%
1400 - YUDANSHAKAI FEE	-225.00	-4.0%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	\$ Change	% Change
1500 · CLUBS FEE	-1,300.00	-896.6%
1500y/dk · Yudanshakai fee portion	-5,200.00	-74.9%
1500 · CLUBS FEE - Other	-6,500.00	-95.6%
Total 1500 · CLUBS FEE	-6,500.00	-95.6%
3100 · PROMOTIONS	1,635.00	8.9%
3200 · SANCTIONS	-3,320.00	-96.0%
4000 · MERCHANDISE	25.00	100.0%
4003 · USJF History Book	-159.00	-100.0%
4005 · Miscellaneous Items	-21.50	-100.0%
4006 · Shipping Income/ Fee	-155.50	-86.2%
Total 4000 · MERCHANDISE	-155.50	-86.2%
4500 · NEWSLETTER MAGAZINE	-115.00	-100.0%
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	-915.00	-100.0%
4701B · Nat'l Teachers Certificates	-1,905.00	-100.0%
4701D · Manuals	-1,055.00	-100.0%
4701 · Teachers Institute - Other	-80.00	-100.0%
Total 4701 · Teachers Institute	-3,955.00	-100.0%
4704 · Kata Dev't and Certification	-1,000.00	-100.0%
4704B · Kata Certification	-1,000.00	-100.0%
Total 4704 · Kata Dev't and Certification	-1,000.00	-100.0%
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	581.00	43.0%
4706B · Coach Certification	-320.00	-32.0%
4706C · Manuals	-826.00	-68.0%
Total 4706 · Coach Development	-565.00	-15.9%
4711 · Self-Defense		
4711A · Self-Defense Clinics	30.00	100.0%
4711B · Self-Defense Certificates	-670.00	-77.0%
Total 4711 · Self-Defense	-640.00	-73.6%
4712 · Virtual Work Outs	115.00	100.0%
4700 · DEVELOPMENT - Other	532.00	483.6%
Total 4700 · DEVELOPMENT	-5,513.00	-58.0%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	\$ Change	% Change
5000 · MISCELLANEOUS		
5001 · Credit Card Fees	-20.00	-100.0%
5010 · Replacement Cards	-10.00	-100.0%
5000 · MISCELLANEOUS - Other	-20.00	-100.0%
Total 5000 · MISCELLANEOUS	-50.00	-100.0%
6000 · INTEREST INCOME		
6002 · Reserve Interest Income	4,149.05	-82.5%
6002a · Interest Income-Raymond James	4,149.05	-82.5%
Total 6002 · Reserve Interest Income	4,149.05	-82.5%
6003 · Operational Interest Income		
6003a · Interest Income-Key Bank MMA	6.17	214.2%
6003c · Interest Income-Umpqua MMA	-56.67	-90.2%
6003 · Operational Interest Income - Other	163.83	100.0%
Total 6003 · Operational Interest Income	113.33	172.6%
Total 6000 · INTEREST INCOME	-4,035.72	-79.2%
6001 · Endowment Interest Account		
6001a · Interest Income-Batch #0133	-1,254.04	-62.8%
6001b · Interest Income-Fukuda #0132	-1,048.98	-44.6%
6001c · Interest Income-General #0130a	-10,786.42	-40.4%
6001d · Interest Income-Kitaura #0134	6.34	1.6%
6001e · Interest Income-Lee #0140	-216.11	-49.4%
6001f · Interest Income-Palacio #0131	-108.03	49.4%
6001h · Interest Income-Saito #144	-449.84	-30.3%
6001i · Interest Income-Fitzsimmons#145	-247.73	-39.2%
6001j · Interest Income-Osako #146	-69.64	-9.5%
6001k · Interest Income-Koiwai #147	-77.03	-49.4%
6001 · Endowment Interest Account - Other	175.35	100.0%
Total 6001 · Endowment Interest Account	-14,076.13	-40.1%
6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	-1,631.83	-42.7%
6502 · George Balch Scholarship	-324.95	-26.7%
6503 · Tami Kitaura Ref Grant	504.00	112.0%
6504 · B. Palacio Scholarship Fund	3,681.49	759.1%
6505 · Keiko Fukuda Scholarship	100,959.99	23,479.1%
6506 · Elizabeth Lee Scholarship	-91.50	-18.7%
6507 · Noboru Saito Scholarship	-287.68	-17.6%
6508 · Dr. J. Fitzsimmons Schol. Fund	-107.50	-41.6%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	\$ Change	% Change
6509 . Osako Scholarship Fund	33.99	29.6%
6510 . Dr. Eichi Koiwai	88.00	880.0%
Total 6500 . RESTRICTED-ENDOWMENT FUNDING	102,824.01	1,154.2%
 Total Income	 -11,919.39	 -3.1%
 Expense	 0.00	 0.0%
7000 . OPERATIONS		
7010 . USJL Dues	-422.00	-50.2%
7011 . Taxes	80.00	100.0%
7011A . Corporate Filing Fee		
7011B . State Tax	33,700.12	291.7%
7011C . Employment Tax (FICA, SSS, etc.)		
Total 7011 . Taxes	33,358.12	269.1%
 7020 . Insurance	 -9,815.00	 -24.6%
7021 . Excess Medical Insurance	-6,208.00	-15.6%
7022 . Liability Insurance Premium	81.00	5.7%
7025 . D&O Insurance	-81.82	-8.1%
7026 . Business Insurance Premium		
7028 . Event Medical Liability	-1,360.98	-47.0%
 Total 7020 . Insurance	 -17,384.80	 -20.4%
 7030 . Professional Fees	 9,427.81	 567.8%
7032 . Accounting Fees		
Total 7030 . Professional Fees	9,427.81	567.8%
 7040 . BOD Meeting Expense	 -2,838.22	 -100.0%
 7050 . Office Facility Expenses	 660.00	 5.7%
7051 . Rent		
7052 . Electricity	-200.20	-3.8%
 Total 7050 . Office Facility Expenses	 459.80	 2.7%
 7060 . Employee Wages		
7061 . Executive Director	-15,684.21	-21.0%
7062 . Administrative Manager	-9,309.92	-20.0%
7063 . Administrative Assistant	17,901.29	99.6%
7064 . Administrative (part-time)	-2,147.00	-100.0%
7066 . Website Personal (part time)	9,320.00	120.7%
7067 . Admin Assist Temp Contract	-16,102.48	-100.0%
 Total 7060 . Employee Wages	 -16,022.32	 -9.7%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021

	\$ Change	% Change
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	1,000.60	10.4%
7072 · Retirement (IRA)	-230.23	-5.6%
7073 · Employee Training	408.52	-77.8%
Total 7070 · Employee Benefits	361.85	2.5%
7080 · Depreciation		
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	1,763.96	391.7%
7110B · Plastic Membership Cards	-1,390.50	-100.0%
7110C · Ink & Toner	28.23	1.1%
7110E · Promotion Covers	712.00	100.0%
7110F · Plastic Rank Cards	-901.90	-100.0%
Total 7110 · Printing	211.79	4.0%
7112 · Bank Charges		
7113 · Credit Card charges	23.50	14.1%
7114 · Paypal Fees	-2,149.37	-78.1%
7130 · Postage	-935.39	-15.9%
7131 · USPS		
7132 · NonUSPS Services	340.32	17.2%
Total 7130 · Postage	79.99	80.7%
7140 · Telephone		
7150 · Machine Maintenance		
7160 · Supplies/Software		
7161 · Office Expense	-137.44	-2.8%
7162 · Software	1,149.25	2,168.4%
7163 · Software-other		
Total 7160 · Supplies/Software	-866.85	-21.2%
Total 7100 · Office Expense	-2,284.20	-9.1%
7200 · Office Travel		
7202 · National Meetings	-4,438.63	-100.0%
Total 7200 · Office Travel	-4,438.63	-100.0%
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	250.00	100.0%
Total 7300 · President's Expenses	250.00	100.0%

4:50 PM
1/10/21
Cash Basis

**United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021**

	\$ Change	% Change
7400 · Public Relations	-1,195.28	-100.0%
7499 · Miscellaneous Public Relations	-1,195.28	-100.0%
Total 7400 · Public Relations		
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-42.70	-12.9%
7502B · Life Membership-Garnet Pins	-11,845.50	-106.9%
7502C · Life Membership-Lapel Pins	-122.60	-14,771.1%
7502D · Life Membership-Patches	-31.97	-4,502.8%
Total 7502 · Life Membership Development	-12,042.77	-112.0%
7506 · Public Relations Committee	1,140.00	100.0%
7520 · Hall of Fame Committee Expenses	5,527.40	147.4%
Total 7500 · Committees	-5,375.37	-37.1%
7600 · Fund Raising Expenses	500.00	100.0%
7630 · G. Balch Endowment Fund Raising	500.00	100.0%
Total 7600 · Fund Raising Expenses	-8,654.24	-2.5%
Total 7000 · OPERATIONS		
8000 · AWARDS		
8001 · Athlete/Scholar	-4,166.66	-104.2%
8002 · Hall of Fame	4,326.50	109.4%
8004 · Jeremy Glick Memorial Spirit	170.00	100.0%
Total 8000 · AWARDS	329.84	733.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	-470.00	-75.8%
9100 · Development Committee	-391.56	-100.0%
9119 · NTIS Misc Programs	-590.30	-100.0%
9129 · NSDS Misc Programs	-271.08	-100.0%
9130 · Nat'l Kata Dev't Program (NKCS)	-1,000.00	-100.0%
9139 · NKCS Misc Programs	-467.14	-100.0%
9142 · NRDCS Chair Travel	-980.40	-100.0%
9149 · NRCDS Misc Programs	-99.90	-100.0%
9150 · Nat'l Jr. Youth Dev't Programs	-7,000.00	-100.0%
9159 · NJYDS Misc Programs	-4,500.00	-150.0%
9175 · Self-Defense Curriculum/Materia		
Total 9100 · Development Committee	-15,300.38	-110.9%
9193 · COVID-19 Program	-2,985.00	-83.4%

4:50 PM
11/06/21

Cash Basis

**United States Judo Federation
Income & Expenditures Prev Year Comparison
September 2020 through August 2021**

	\$ Change	% Change
9200 · Funding from Endowment	-2,500.00	-166.7%
9201 · George Bach Scholarship Fund	-300.00	-100.0%
9205 · Elizabeth Lee Scholarship Fund	-31,150.00	-100.0%
9206 · General Endowment Funding	900.00	112.5%
9207 · Noboru Saito Scholarship Fund		
Total 9200 · Funding from Endowment	-33,050.00	-1,271.2%
9000 · DEVELOPMENT EXPENSES - Other	10.00	100.0%
Total 9000 · DEVELOPMENT EXPENSES	-51,195.38	-251.6%
9210 · Nishioka College Scholarship	-500.00	-100.0%
Total Expense	-60,619.78	-16.4%
Net Ordinary Income	48,700.39	374.3%
Net Income	48,700.39	374.3%

UNITED STATES JUDO FEDERATION

WEBSITE PUBLISHING GUIDELINES

NOVEMBER 2021

The United States Judo Federation Online Communication policy is to protect the organization, its members and user of USJF online communication methods. As such, this Website Publishing Guidelines implements the necessary protections for users of USJF.com.

Generally, protections are risk based, that is, the contents of publication. Website publication is broadly identified based on publication subject and are USJF Operational matters and Other matters. Other subject matter has a higher publication risk than USJF Operational subject matter and require an elevated review process for publication approval.

Definitions

USJF Operational matters – this subject matter refers to all and any factual publication contents directly pertaining to USJF programs, events and activities. Posting of these contents may be requested by but not limited to the following.

1. USJF Members
 - a. Yudanshakai
 - b. Dojo
 - c. Individual Member
2. USJF Sponsors
3. USJF Advertisers

Acceptable content and purposes includes the following.

1. Advertisement
2. Sales
3. Solicitation
 - a. Fund Raising
 - b. Donations
4. Volunteers/Support
 - a. Events
 - b. Research
 - c. Materials
 - d. Distribution
5. Editorial/opinions

Other matters – this subject matter refers to all and any publication contents not pertaining to USJF Operational matters. Non-USJF organizations which may request posting include but not limited to the following.

1. Judo Researchers
2. University Researchers

United States Judo Federation
Website Publishing Guidelines

- i. Judo specific
- j. Sports specific
- k. Psychologically specific
- l. Sociologically specific
- m. Physiologically specific
- n. Combinations

USJF Administrator – any person who holds an official USJF position whether or not elected which includes appointments. Such persons include but not limited to the President, Executive Director, elected officers, appointed committee chairman and full time National Office employee.

Technology Administrator – a person who technically manages content postings and removals at the USJF website and is not an USJF Administrator. Web Administrator will ensure publications are reviewed and approved in accordance to these Guidelines.

Publication Approval

All website publications require review and prior approval. USJF Operational publications requires a different approval process compared to Other publications.

USJF Operational publications – Operational publications require a minimum of one USJF Administrator review and approval. Publication review and approval must be documented and submitted along with a finalized publication version to the Web Administrator for posting.

Other publications – Other publications require a minimum of two USJF Administrator review and approval. In addition, Corporate Counsel is required to review and approve all Other publications. Corporate Counsel may be considered an USJF Administrator for minimum number of USJF Administrators' review and approval. Contents of Other publications must include the following.

- Subject or title
- Author –
 - Name
 - Contact information
- USJF Disclaimer –
 - Must be clear, for example, “The contents of this publication does not reflect the opinion of the United States Judo Federation.”
 - Must be conspicuously located on the first page of the publication and on each subsequent page.
- Copyrights –
 - Contents not from the author must be appropriately cited.
 - Permissions and/or authorizations on copyrights must be obtained and noted.

UNITED STATES JUDO FEDERATION

ONLINE COMMUNICATION POLICY

I. Preface

The United States Judo Federation (“USJF”) is the premier sport trade organization for judo in the United States. This status was built by its founders and their successors through individual face-to-face communication within their local communities about the virtues, knowledge and benefits of judo. These communications made the USJF who we are. This tradition of communications continues today.

However, the individual face-to-face contact has become less effective in the 21st century and somewhat replaced with mass electronic or online communication methods, such as, email, text, website and social media.

In order for the USJF to communicate with its local communities in its traditional manner in the 21st century, online communication methods are required. Although online communication methods are effective and efficient, it comes with risks. This Online Communication Policy (“Policy”) is established to mitigate risks associated with utilizing online communication methods.

II. Coverage

This section describes what is covered by this Policy.

A. Online Communication Methods

Online communication methods (“Online Methods”) for purpose of this Policy includes but not limited to the following.

1. USJF.com website
2. USJF.com email
3. Text via USJF hardware (e.g. mobile phone & computer)
4. USJF authorized social media sites

B. Inherent Online Communication Risks

Inherent online communication risks (“Online Risks”) which this Policy addresses includes the following.

**UNITED STATES JUDO FEDERATION
ONLINE COMMUNICATION POLICY**

1. **Laws and regulations including but not limited to:**
 - a) **Child Online Protection Act** - The primary goal of COPPA is to place parents in control over what information is collected from their young children online. The Rule was designed to protect children under age 13, while accounting for the dynamic nature of the Internet.
 - b) **Children's Internet Protection Act** - The Children's Internet Protection Act was enacted by Congress in 2000 to address concerns about children's access to obscene or harmful content over the Internet.
 - c) **Unfair & Deceptive Acts & Practices** - Every state has a consumer protection law that prohibits deceptive practices, and many prohibit unfair or unconscionable practices as well. These statutes, commonly known as Unfair and Deceptive Acts and Practices or UDAP statutes, provide bedrock protections for consumers. In billions of transactions annually, UDAP statutes provide the main protection to consumers against predators and unscrupulous businesses. Inaccurate and/or "fake news" different from opinion and editorial is misleading and harmful.
2. **Privacy** - Online privacy is the level of privacy protection an individual has while connected to the Internet. It covers the amount of online security available for personal and financial data, communications, and preferences.
3. **Security** - Internet security consists of a range of security tactics for protecting activities and transactions conducted online over the internet. With a high risk of intrusion by hackers and cybercriminals, internet security is a top priority for individuals and businesses alike.
4. **Defamation** - Generally involves the online publication of a false statement of fact that is harmful to one's reputation. Freedom of speech and expression does not include defamation.
5. **Copyright Infringement** - Copyright law applies to online material just as it does to offline material, assuming the prerequisites for copyright protection are met.

III. Online Risk Policy Statement

It is the policy of the USJF to protect the corporation, its members and user of USJF online communication methods. Online risk mitigation shall be the methodology for protection ("Mitigation Program").

**UNITED STATES JUDO FEDERATION
ONLINE COMMUNICATION POLICY**

IV. Risk Management System

- A. **Responsibilities** - The President and Executive Committee and Executive Director and staff (“USJF Management”) is responsible to implement a Mitigation Program to manage online risk.
- B. **Authority** – USJF Management shall have the authority to establish and implement the USJF Mitigation Program through processes to include but not limited to procedures, practices and guidelines. USJF Management shall also have the authority for the creation of USJF online communication methods (“Authorized Methods”).
- C. **Reporting** – USJF Management shall submit to the Board of Directors at least annually, an Online Risk Mitigation Program report (“Report”). The Report shall include at a minimum information about the implementation status of the Mitigation Program, any Online Risk incidents during the reporting period and status list of Online Methods. Any online breach or intrusion or like, shall be transparent to all applicable USJF Online Communication Method users.



UNITED STATES JUDO FEDERATION

Life Membership Committee Chairperson

Tom Sheehan

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LIFE MEMBERSHIP YEAR END REPORT 2020-2021

We added 43 new Regular Life Members resulting in a .95% increase in regular memberships. As for the President Life Memberships, we received four upgrades to charter member and six new members to either Executive or Presidential, and one Presidential VIP Member for a total of 10 upgrades. This resulted in a 900% increase in President Club Life Members. With this year also being ravaged by the COVID-19 on clubs and Yudanshakais, National membership was down. Overall I think it's not as bad as I expected.

As a result, the income to the USJF Endowment Fund after the expense of paying for plaques, engraving, cards, lapel pins, patches and postage was \$35,167.13

2020-2021 Life Membership awards go to:

Yudanshakai:

1st. Hudson

2nd. Northwest & Shufu

3rd. Konan

Club:

1st. Shojin- Konan

Respectfully submitted
Tom Sheehan

Executive Director's Report

- I. PPP Loan Forgiveness
 - a. Loan #1 \$29,800
 - i. forgiven by SBA
 - ii. repaid in full – loan CLOSED
 - b. Loan #2 \$30,466 – forgiven by SBA
 - i. forgiven by SBA
 - ii. repaid in full – loan CLOSED
 - c. PPP funds received total: $\$29,800 + \$30,466 = \$60,266$ total
 - d. Monies sitting in separate operational account ready to be transferred when need arises
- II. Employee Retention Tax Credit (ERTC)
 - a. Direct federal payroll tax credit/refund program
 - b. Initiate process to submit documents and tax returns for ERTC after we close FY 2021 books
 - c. In process of closing our FY 2021 books
 - i. Financial Statements
 - ii. Tax Filings
 - iii. Apply for ERTC 2020 & 2021
 - d. Assuming proper interpretation of federal documents – probably receive refund of about \$40K
- III. National Office
 - a. Renee Saunders retired on 8/31/21 after nearly 20 years of service
 - b. Full-Time Staff
 - i. Terri Waibel, Administrative Manager, 25 years of service
 - ii. Brooke Bergam, Administrative Assistant, started
 - iii. Daphne Uriu, Administrative Assistant (currently out)
 - 1. Planned to convert to full-time employee in October/November
 - 2. Sudden health issues in late September/early October
 - 3. Been out since
 - 4. Still interested in working, but not yet medically able to return to work
 - 5. May or may not return, unclear, but in contact
 - iv. Still looking for another employee, but still difficult to find good potential candidates
 - c. National Office
 - i. Likely that building purchase will not occur for another year or two
 - ii. 90 days minimum after sale closes and we have to vacate
 - iii. Still looking for new office site
- IV. June Encarnacion Update
 - a. Appealed USJF decision and sanctions
 - b. Scheduled USJF appeal hearing – September 2021
 - c. On 8/24/21, U.S. Center for SafeSport (“USCSS”) completed their investigation and then ruled that Mr. Encarnacion can no longer be involved in any activity by declaring him to have “Permanent Ineligibility”.
 - d. Thus, USJF no longer has jurisdiction as that authority has been assumed by USCSS and we defer to USCSS
 - e. Mr. Encarnacion has requested an appeal arbitration with USCSS
 - f. USCSS has accepted his request and the appeal arbitration will happen sometime. Likely in December, but we have not received formal notification from USCSS as to when it will occur and we will not likely receive any notice.
 - g. We await the final outcome of the appeal arbitration with USCSS.